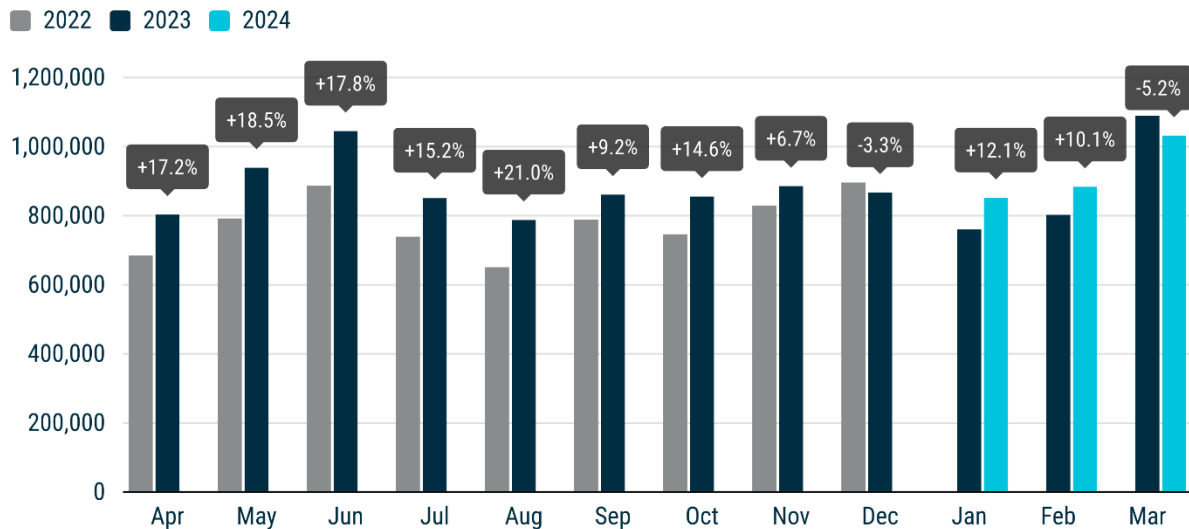


NEW CAR REGISTRATIONS, EUROPEAN UNION

EMBARGOED PRESS RELEASE
8.00 CEST (6.00 GMT), 18 April 2024

New car registrations: -5.2% in March 2024; battery electric 13% market share



In **March 2024**, the European Union car market experienced its first decline of the year, registering a 5.2% decrease to 1 million units. The timing of the Easter holidays negatively impacted last month’s sales across most EU markets, including the four largest: Germany (-6.2%), Spain (-4.7%), Italy (-3.7%), and France (-1.5%).

For the first quarter of the year, car registrations increased by 4.4%, reaching nearly 2.8 million units. The bloc’s major markets saw solid growth from January to March, with Italy and France each recording a 5.7% increase, followed by Germany (+4.2%) and Spain (+3.1%).

NEW EU CAR REGISTRATIONS BY POWER SOURCE

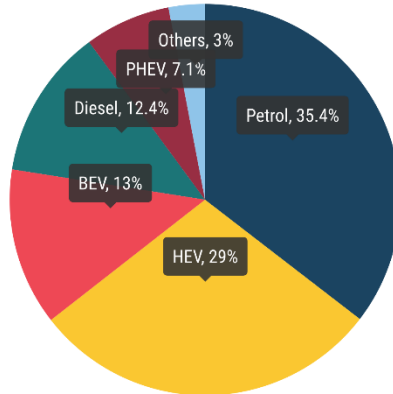
Last **March** saw a shift in the car market’s composition: battery-electric cars slipped to a 13% share from last year’s 13.9%, while hybrid-electrics charged up to 29% from 24.4%. Petrol and diesel combined captured less than half the market (47.8%, from 51.8%).

Data source: the European Automobile Manufacturers’ Association (ACEA), based on aggregated data provided by national automobile associations, ACEA members and S&P Global Mobility.

© Reproduction of the content of this document is not permitted without the prior written consent of ACEA. Whenever reproduction is permitted, ACEA shall be referred to as source of the information. Quoting or referring to this document is permitted provided ACEA is referred to as the source of the information.

■ Petrol
 ■ Diesel
 ■ Battery electric (BEV)
 ■ Plug-in hybrid electric (PHEV)
 ■ Hybrid electric (HEV)
 ■ Others

% SHARE



Electric cars

In **March 2024**, battery-electric car registrations declined by 11.3% to 134,397 units, reflecting the broader market downturn. Consequently, their market share shrank from 13.9% in March 2023 to 13% in the same month of this year. Among the three largest BEV markets, Belgium (+23.8%) and France (+10.9%) enjoyed double-digit increases, while Germany faced a significant decrease of 28.9%. The first quarter of 2024 ended with a total of 332,999 new battery-electric cars registered, a 3.8% rise from the same quarter in the previous year.

Hybrid-electric cars stood out, achieving a 12.6% rise in registrations in March, despite the general market decline. France and Italy, two of the three largest HEV markets, registered significant increases of 29.6% and 8.3%, respectively. Meanwhile, Germany saw a marginal decrease of 0.3%. This segment reached sales of 299,426 units, capturing 29% of the market, up from 24.4% in March 2023.

On the other hand, plug-in hybrid registrations fell by 6.5% last month, with Germany and Belgium experiencing declines of 4.5% and 15.3%, respectively. France countered the trend with a modest increase of 3.6%. In March, plug-in hybrids made up 73,029 units sold, equating to 7.1% of the overall car market.

Petrol and diesel cars

In **March 2024**, out of all powertrain segments, petrol and diesel were the most significantly impacted by the overall market downturn. Petrol sales decreased by 10.2%, with notable reductions across most EU markets, including France (-17.7%), Spain (-10.1%), and Germany (-3.4%). In contrast, Italy posted growth, with an increase of 5.7%. As a result, market share declined from 37.4% to 35.4% compared to March of the previous year.

The downturn in the diesel market was even more severe, with a 18.5% drop in March. Substantial declines were seen in the largest markets: France (-32.1%), Spain (-38%), and Italy (-27.6%), while Germany experienced only a slight reduction of 0.5%. Diesel car sales totalled 128,227 units, accounting for a market share of 12.4%, a decrease from last year's 14.4%.



NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

MONTHLY

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	March	March	% change	March	March	% change	March	March	% change	March	March	% change	March	March	% change	March	March	% change	March	March	% change
	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23	2024	2023	24/23
Austria	4,657	5,075	-8.2	1,477	1,898	-22.2	6,199	5,260	+17.9	6	1	+500.0	8,312	8,812	-5.7	5,050	5,261	-4.0	25,701	26,307	-2.3
Belgium	11,711	9,459	+23.8	7,160	8,450	-15.3	4,321	3,331	+29.7	434	403	+7.7	18,858	24,776	-23.9	2,267	5,335	-57.5	44,751	51,754	-13.5
Bulgaria	141	136	+3.7	53	22	+140.9	90	47	+91.5	140	109	+28.4	2,876	2,172	+32.4	644	567	+13.6	3,944	3,053	+29.2
Croatia	62	219	-71.7	148	91	+62.6	1,690	1,385	+22.0	223	136	+64.0	2,976	3,329	-10.6	1,311	1,252	+4.7	6,410	6,412	-0.03
Cyprus	146	64	+128.1	76	51	+49.0	678	563	+20.4	0	0		509	1,010	-49.6	28	63	-55.6	1,437	1,751	-17.9
Czechia	386	590	-34.6	475	399	+19.0	4,029	3,851	+4.6	494	344	+43.6	9,581	12,064	-20.6	3,951	5,130	-23.0	18,916	22,378	-15.5
Denmark	7,101	6,549	+8.4	852	1,926	-55.8	4,021	3,140	+28.1	0	0		4,420	5,599	-21.1	480	740	-35.1	16,874	17,954	-6.0
Estonia	92	110	-16.4	68	74	-8.1	648	798	-18.8	17	5	+240.0	571	1,025	-44.3	303	276	+9.8	1,699	2,288	-25.7
Finland	1,850	2,872	-35.6	1,406	1,384	+1.6	2,047	1,921	+6.6	18	25	-28.0	887	1,208	-26.6	275	267	+3.0	6,483	7,677	-15.6
France	33,981	30,635	+10.9	16,294	15,722	+3.6	49,908	38,515	+29.6	7,482	6,473	+15.6	58,861	71,501	-17.7	13,497	19,866	-32.1	180,023	182,712	-1.5
Germany	31,384	44,125	-28.9	16,016	16,776	-4.5	67,033	67,253	-0.3	1,293	1,339	-3.4	99,753	103,271	-3.4	48,365	48,597	-0.5	263,844	281,361	-6.2
Greece	549	724	-24.2	689	822	-16.2	4,662	3,829	+21.8	361	392	-7.9	5,195	5,891	-11.8	1,009	1,626	-37.9	12,465	13,284	-6.2
Hungary	1,174	650	+80.6	492	488	+0.8	6,606	4,616	+43.1	10	60	-83.3	3,353	4,451	-24.7	1,260	1,231	+2.4	12,895	11,496	+12.2
Ireland	1,998	3,412	-41.4	1,291	1,477	-12.6	3,335	3,748	-11.0	0	0		4,966	5,207	-4.6	3,087	3,841	-19.6	14,677	17,685	-17.0
Italy	5,357	8,161	-34.4	5,668	7,278	-22.1	62,798	57,962	+8.3	12,990	13,026	-0.3	50,765	48,044	+5.7	24,401	33,710	-27.6	161,979	168,181	-3.7
Latvia	99	150	-34.0	56	34	+64.7	496	537	-7.6	43	23	+87.0	581	792	-26.6	212	277	-23.5	1,487	1,813	-18.0
Lithuania	120	147	-18.4	110	74	+48.6	1,000	856	+16.8	46	61	-24.6	686	1,051	-34.7	329	377	-12.7	2,291	2,566	-10.7
Luxembourg	1,245	1,044	+19.3	343	514	-33.3	915	1,043	-12.3	0	0		1,478	1,801	-17.9	604	844	-28.4	4,585	5,246	-12.6
Malta	106	104	+1.9	65	86	-24.4	133	192	-30.7	1	0		274	262	+4.6	80	55	+45.5	659	699	-5.7
Netherlands	13,051	13,200	-1.1	4,969	5,247	-5.3	10,437	7,754	+34.6	256	149	+71.8	7,991	10,505	-23.9	415	454	-8.6	37,119	37,309	-0.5
Poland	1,705	1,913	-10.9	1,377	1,328	+3.7	22,803	18,200	+25.3	1,766	1,252	+41.1	17,658	21,947	-19.5	4,618	4,820	-4.2	49,927	49,460	+0.9
Portugal	3,739	3,549	+5.4	2,550	2,165	+17.8	3,732	3,419	+9.2	2,100	790	+165.8	8,884	8,661	+2.6	1,791	2,888	-38.0	22,796	21,472	+6.2
Romania	660	1,027	-35.7	0	0		3,294	3,240	+1.7	589	1,812	-67.5	2,806	4,824	-41.8	1,807	1,348	+34.1	9,156	12,251	-25.3
Slovakia	192	213	-9.9	185	211	-12.3	2,244	2,267	-1.0	160	191	-16.2	3,720	4,503	-17.4	1,253	1,467	-14.6	7,754	8,852	-12.4
Slovenia	349	565	-38.2	99	119	-16.8	571	763	-25.2	46	46	+0.0	3,308	2,866	+15.4	899	912	-1.4	5,272	5,271	+0.02
Spain	4,203	4,324	-2.8	5,559	5,955	-6.6	33,903	28,760	+17.9	2,177	1,671	+30.3	40,412	44,976	-10.1	8,586	13,840	-38.0	94,840	99,526	-4.7
Sweden	8,339	12,577	-33.7	5,551	5,540	+0.2	1,833	2,654	-30.9	768	754	+1.9	5,695	6,423	-11.3	1,705	2,311	-26.2	23,891	30,259	-21.0
EUROPEAN UNION	134,397	151,594	-11.3	73,029	78,131	-6.5	299,426	265,904	+12.6	31,420	29,062	+8.1	365,376	406,971	-10.2	128,227	157,355	-18.5	1,031,875	1,089,017	-5.2
Iceland	152	935	-83.7	117	169	-30.8	69	317	-78.2	0	0		53	208	-74.5	141	201	-29.9	532	1,830	-70.9
Norway	8,709	16,811	-48.2	210	837	-74.9	557	1,191	-53.2	0	0		76	196	-61.2	198	331	-40.2	9,750	19,366	-49.7
Switzerland	4,765	4,812	-1.0	1,994	2,131	-6.4	7,277	6,920	+5.2	1	23	-95.7	7,382	8,955	-17.6	2,048	2,343	-12.6	23,467	25,184	-6.8
EFTA	13,626	22,558	-39.6	2,321	3,137	-26.0	7,903	8,428	-6.2	1	23	-95.7	7,511	9,359	-19.7	2,387	2,875	-17.0	33,749	46,380	-27.2
United Kingdom	48,388	46,626	+3.8	24,517	17,933	+36.7	116,664	92,964	+25.5	0	0		119,005	119,278	-0.2	9,212	11,024	-16.4	317,786	287,825	+10.4
EU + EFTA + UK	196,411	220,778	-11.0	99,867	99,201	+0.7	423,993	367,296	+15.4	31,421	29,085	+8.0	491,892	535,608	-8.2	139,826	171,254	-18.4	1,383,410	1,423,222	-2.8

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels



NEW CAR REGISTRATIONS BY MARKET AND POWER SOURCE

YEAR TO DATE

	BATTERY ELECTRIC			PLUG-IN HYBRID			HYBRID ELECTRIC ¹			OTHERS ²			PETROL			DIESEL			TOTAL		
	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23	Jan-Mar 2024	Jan-Mar 2023	% change 24/23
Austria	10,802	11,235	-3.9	4,281	4,392	-2.5	14,959	12,682	+18.0	10	2	+400.0	20,520	21,961	-6.6	12,691	12,780	-0.7	63,263	63,052	+0.3
Belgium	31,091	20,779	+49.6	27,517	22,581	+21.9	12,773	9,937	+28.5	1,115	1,028	+8.5	55,237	62,369	-11.4	7,407	14,790	-49.9	135,140	131,484	+2.8
Bulgaria	411	474	-13.3	133	49	+171.4	224	141	+58.9	279	214	+30.4	8,533	5,633	+51.5	1,948	1,342	+45.2	11,528	7,853	+46.8
Croatia	194	566	-65.7	361	233	+54.9	4,361	2,745	+58.9	460	401	+14.7	6,919	6,890	+0.4	3,137	2,746	+14.2	15,432	13,581	+13.6
Cyprus	316	178	+77.5	192	110	+74.5	1,966	1,390	+41.4	0	0		1,851	2,213	-16.4	140	146	-4.1	4,465	4,037	+10.6
Czechia	1,307	1,323	-1.2	1,260	1,241	+1.5	11,602	9,613	+20.7	1,325	991	+33.7	30,252	30,555	-1.0	11,859	12,618	-6.0	57,605	56,341	+2.2
Denmark	15,201	11,894	+27.8	1,743	3,903	-55.3	7,708	7,871	-2.1	0	0		11,112	14,632	-24.1	1,176	1,646	-28.6	36,940	39,946	-7.5
Estonia	317	245	+29.4	182	131	+38.9	1,940	2,265	-14.3	35	17	+105.9	1,414	2,301	-38.5	828	699	+18.5	4,716	5,658	-16.6
Finland	4,767	6,587	-27.6	4,187	3,840	+9.0	6,065	6,056	+0.1	76	106	-28.3	2,423	3,494	-30.7	926	886	+4.5	18,444	20,969	-12.0
France	79,823	64,859	+23.1	38,575	36,516	+5.6	124,945	93,687	+33.4	19,538	16,731	+16.8	148,683	161,962	-8.2	33,338	47,132	-29.3	444,902	420,887	+5.7
Germany	81,337	94,736	-14.1	44,985	37,545	+19.8	173,927	156,236	+11.3	4,499	3,491	+28.9	258,583	248,550	+4.0	131,454	126,260	+4.1	694,785	666,818	+4.2
Greece	1,580	1,392	+13.5	2,012	1,766	+13.9	13,693	9,177	+49.2	647	889	-27.2	14,844	14,925	-0.5	3,892	5,623	-30.8	36,668	33,772	+8.6
Hungary	2,289	1,651	+38.6	1,484	1,401	+5.9	15,421	12,016	+28.3	33	226	-85.4	9,179	11,102	-17.3	3,267	3,141	+4.0	31,673	29,537	+7.2
Ireland	7,956	9,297	-14.4	5,089	4,626	+10.0	14,277	12,684	+12.6	0	0		20,749	18,257	+13.6	14,472	13,287	+8.9	62,543	58,151	+7.6
Italy	13,325	16,349	-18.5	14,415	18,968	-24.0	172,090	152,820	+12.6	43,340	39,943	+8.5	140,025	116,655	+20.0	67,781	82,032	-17.4	450,976	426,767	+5.7
Latvia	263	424	-38.0	114	77	+48.1	1,360	1,498	-9.2	112	83	+34.9	1,425	1,830	-22.1	644	817	-21.2	3,918	4,729	-17.1
Lithuania	356	421	-15.4	363	181	+100.6	2,872	2,406	+19.4	149	117	+27.4	1,989	2,752	-27.7	708	799	-11.4	6,437	6,676	-3.6
Luxembourg	2,966	2,513	+18.0	1,119	1,213	-7.7	2,762	2,517	+9.7	0	0		3,895	4,488	-13.2	1,756	2,418	-27.4	12,498	13,149	-5.0
Malta	274	257	+6.6	179	303	-40.9	347	326	+6.4	3	1	+200.0	624	565	+10.4	216	135	+60.0	1,643	1,587	+3.5
Netherlands	30,055	25,114	+19.7	14,255	13,598	+4.8	29,615	21,957	+34.9	722	463	+55.9	26,421	35,644	-25.9	942	1,129	-16.6	102,010	97,905	+4.2
Poland	4,191	4,095	+2.3	3,769	3,135	+20.2	64,846	46,931	+38.2	4,424	3,235	+36.8	50,442	54,351	-7.2	11,024	11,284	-2.3	138,696	123,031	+12.7
Portugal	9,424	8,399	+12.2	7,112	5,483	+29.7	9,118	8,684	+5.0	4,744	2,070	+129.2	23,775	19,725	+20.5	4,871	7,830	-37.8	59,044	52,191	+13.1
Romania	3,400	3,140	+8.3	0	0		11,245	9,842	+14.3	2,799	5,803	-51.8	10,464	14,142	-26.0	5,320	4,039	+31.7	33,228	36,966	-10.1
Slovakia	599	397	+50.9	594	495	+20.0	7,011	5,895	+18.9	515	500	+3.0	10,906	11,263	-3.170	3,766	3,605	+4.5	23,391	22,155	+5.6
Slovenia	904	1,146	-21.1	231	294	-21.4	1,629	1,685	-3.3	101	174	-42.0	8,742	7,613	+14.8	2,386	2,241	+6.5	13,993	13,153	+6.4
Spain	11,386	10,573	+7.7	15,700	14,876	+5.5	88,983	72,282	+23.1	7,356	5,209	+41.2	97,057	102,346	-5.2	24,397	32,279	-24.4	244,879	237,565	+3.1
Sweden	18,465	22,904	-19.4	14,149	12,811	+10.4	5,576	6,066	-8.1	2,213	1,575	+40.5	14,413	13,996	+3.0	5,006	5,951	-15.9	59,822	63,303	-5.5
EUROPEAN UNION	332,999	320,948	+3.8	204,001	189,768	+7.5	801,315	669,409	+19.7	94,495	83,269	+13.5	980,477	990,214	-1.0	355,352	397,655	-10.6	2,768,639	2,651,263	+4.4
Iceland	418	1,600	-73.9	303	463	-34.6	236	580	-59.3	0	2	-100.0	121	401	-69.8	308	448	-31.3	1,386	3,494	-60.3
Norway	20,073	24,231	-17.2	451	1,539	-70.7	1,033	1,860	-44.5	0	0		196	340	-42.4	499	693	-28.0	22,252	28,663	-22.4
Switzerland	10,424	10,250	+1.7	5,329	5,205	+2.4	17,677	16,243	+8.8	11	38	-71.1	18,306	21,502	-14.9	5,477	5,581	-1.9	57,224	58,819	-2.7
EFTA	30,915	36,081	-14.3	6,083	7,207	-15.6	18,946	18,683	+1.4	11	40	-72.5	18,623	22,243	-16.3	6,284	6,722	-6.5	80,862	90,976	-11.1
United Kingdom	84,314	76,233	+10.6	42,559	31,765	+34.0	190,239	156,051	+21.9	0	0		211,820	210,559	+0.6	16,616	19,652	-15.4	545,548	494,260	+10.4
EU + EFTA + UK	448,228	433,262	+3.5	252,643	228,740	+10.4	1,010,500	844,143	+19.7	94,506	83,309	+13.4	1,210,920	1,223,016	-1.0	378,252	424,029	-10.8	3,395,049	3,236,499	+4.9

¹ Includes full and mild hybrids

² Includes fuel-cell electric vehicles, natural gas vehicles, LPG, E85/ethanol, and other fuels

NEW CAR REGISTRATIONS BY MANUFACTURER

EUROPEAN UNION (EU)

	MARCH					JANUARY-MARCH				
	% share ¹		Units		% change	% share ¹		Units		% change
	2024	2023	2024	2023	24/23	2024	2023	2024	2023	24/23
Volkswagen Group	24.3	25.3	251,007	275,749	-9.0	24.9	25.7	690,423	682,643	+1.1
Volkswagen	10.0	10.3	103,239	111,771	-7.6	9.9	10.8	273,460	285,158	-4.1
Skoda	5.4	5.2	55,352	56,488	-2.0	5.9	5.5	163,896	145,126	+12.9
Audi	4.3	5.5	44,750	60,152	-25.6	4.6	5.3	127,326	140,790	-9.6
Seat	2.1	2.1	21,888	23,079	-5.2	2.1	2.2	58,203	57,603	+1.0
Cupra	1.6	1.5	16,433	16,213	+1.4	1.5	1.2	41,538	32,610	+27.4
Porsche	0.8	0.7	8,735	7,246	+20.5	0.9	0.7	24,470	19,559	+25.1
Others ²	0.1	0.1	609	800	-23.8	0.1	0.1	1,529	1,797	-14.9
Stellantis	18.3	19.9	189,081	216,383	-12.6	18.9	19.3	524,272	511,243	+2.5
Peugeot	5.5	6.3	56,395	68,839	-18.1	5.8	6.1	161,372	161,306	+0.04
Citroen	3.9	3.8	40,374	41,067	-1.7	3.8	3.5	104,642	92,514	+13.1
Fiat ³	3.3	3.4	33,740	37,186	-9.3	3.4	3.6	94,603	96,673	-2.1
Opel/Vauxhall	3.2	3.8	32,529	41,105	-20.9	3.3	3.5	92,241	92,359	-0.1
Jeep	1.1	1.1	11,719	11,767	-0.4	1.2	1.2	33,892	30,492	+11.2
Lancia/Chrysler	0.5	0.5	4,889	5,081	-3.8	0.5	0.4	12,987	11,135	+16.6
Alfa Romeo	0.5	0.5	4,772	5,247	-9.1	0.4	0.4	12,014	11,854	+1.3
DS	0.4	0.5	4,072	5,231	-22.2	0.4	0.5	11,083	12,719	-12.9
Others ⁴	0.1	0.1	591	860	-31.3	0.1	0.1	1,438	2,191	-34.4
Renault Group	10.5	10.1	108,201	110,527	-2.1	10.3	10.8	285,958	285,899	+0.02
Renault	5.9	5.6	60,629	61,391	-1.2	5.2	5.6	144,163	148,675	-3.0
Dacia	4.6	4.5	47,219	48,991	-3.6	5.1	5.2	140,998	136,839	+3.0
Alpine	0.0	0.0	353	145	+143.4	0.0	0.0	797	385	+107.0
Toyota Group	7.7	6.2	79,768	67,384	+18.4	8.1	7.2	224,976	191,526	+17.5
Toyota	7.3	5.9	75,717	64,453	+17.5	7.7	6.9	212,307	183,010	+16.0
Lexus	0.4	0.3	4,051	2,931	+38.2	0.5	0.3	12,669	8,516	+48.8
Hyundai Group	7.6	7.7	78,375	83,331	-5.9	7.8	8.3	216,475	219,440	-1.4
Kia	3.9	3.9	40,030	42,128	-5.0	3.9	4.3	108,030	113,008	-4.4
Hyundai	3.7	3.8	38,345	41,203	-6.9	3.9	4.0	108,445	106,432	+1.9
BMW Group	6.6	6.7	67,713	72,601	-6.7	6.4	6.2	178,407	165,153	+8.0
BMW	5.6	5.3	57,898	57,362	+0.9	5.5	5.0	152,968	133,181	+14.9
Mini	1.0	1.4	9,814	15,239	-35.6	0.9	1.2	25,439	31,972	-20.4
Mercedes-Benz	5.8	5.6	59,545	60,570	-1.7	5.0	5.5	139,781	145,571	-4.0
Mercedes	5.6	5.3	57,365	58,056	-1.2	4.8	5.3	134,089	139,915	-4.2
Smart	0.2	0.2	2,180	2,514	-13.3	0.2	0.2	5,692	5,656	+0.6
Ford	3.0	3.6	30,451	39,730	-23.4	3.0	3.8	82,094	99,480	-17.5
Volvo Cars	2.9	2.0	29,678	21,383	+38.8	2.7	2.0	74,982	53,797	+39.4
Nissan	2.9	2.3	30,236	25,477	+18.7	2.4	2.1	67,478	54,939	+22.8
Tesla	2.8	3.8	28,895	41,512	-30.4	2.4	2.6	66,203	69,464	-4.7
Suzuki	1.8	1.4	18,444	15,219	+21.2	1.8	1.4	49,561	36,739	+34.9
Mazda	1.5	1.6	15,047	17,908	-16.0	1.3	1.5	36,383	40,849	-10.9
SAIC Motor	1.2	1.1	12,591	11,472	+9.8	1.2	0.9	34,321	23,682	+44.9
Mitsubishi	1.1	0.3	11,217	3,550	+216.0	0.8	0.3	21,486	8,255	+160.3
Jaguar Land Rover Group	0.6	0.7	6,011	7,136	-15.8	0.6	0.6	16,671	17,021	-2.1
Land Rover	0.5	0.5	5,230	5,858	-10.7	0.5	0.5	14,831	14,347	+3.4
Jaguar	0.1	0.1	781	1,278	-38.9	0.1	0.1	1,840	2,674	-31.2
Honda	0.4	0.3	4,223	2,806	+50.5	0.4	0.3	10,818	7,490	+44.4

¹ ACEA estimation based on total by market

² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM

NEW CAR REGISTRATIONS BY MANUFACTURER

EU + EFTA + UK

	MARCH					JANUARY-MARCH				
	% share ¹		Units		% change	% share ¹		Units		% change
	2024	2023	2024	2023	24/23	2024	2023	2024	2023	24/23
Volkswagen Group	23.4	24.4	323,773	346,806	-6.6	24.4	25.4	827,568	821,614	+0.7
Volkswagen	9.3	9.7	128,716	138,086	-6.8	9.5	10.4	322,076	336,526	-4.3
Skoda	4.9	4.7	67,460	66,228	+1.9	5.5	5.2	187,933	168,107	+11.8
Audi	4.7	5.7	64,952	81,509	-20.3	4.8	5.5	164,195	179,154	-8.3
Seat	2.0	2.0	28,346	28,395	-0.2	2.1	2.1	70,794	68,723	+3.0
Cupra	1.5	1.4	20,951	19,920	+5.2	1.5	1.2	49,548	39,541	+25.3
Porsche	0.9	0.8	12,503	11,449	+9.2	0.9	0.8	31,004	27,054	+14.6
Others ²	0.1	0.1	844	1,219	-30.8	0.1	0.1	2,017	2,509	-19.6
Stellantis	16.5	17.6	228,740	250,673	-8.7	17.6	17.7	598,167	574,251	+4.2
Peugeot	5.0	5.5	68,786	78,804	-12.7	5.4	5.5	184,276	178,871	+3.0
Opel/Vauxhall	3.5	3.8	48,445	53,820	-10.0	3.6	3.6	122,049	116,453	+4.8
Citroen	3.3	3.3	45,515	46,935	-3.0	3.4	3.2	114,829	103,057	+11.4
Fiat ³	2.7	2.9	37,657	41,076	-8.3	3.0	3.2	101,383	103,633	-2.2
Jeep	1.0	0.9	13,426	12,530	+7.2	1.1	1.0	36,849	32,208	+14.4
Lancia/Chrysler	0.4	0.4	4,889	5,082	-3.8	0.4	0.3	12,987	11,137	+16.6
Alfa Romeo	0.4	0.4	5,019	5,640	-11.0	0.4	0.4	12,574	12,524	+0.4
DS	0.3	0.4	4,281	5,673	-24.5	0.3	0.4	11,536	13,710	-15.9
Others ⁴	0.1	0.1	722	1,113	-35.1	0.0	0.1	1,684	2,658	-36.6
Renault Group	8.9	8.5	123,603	120,352	+2.7	9.2	9.5	313,194	306,549	+2.2
Renault	5.1	4.6	70,144	65,991	+6.3	4.7	4.9	160,718	159,197	+1.0
Dacia	3.8	3.8	52,993	54,165	-2.2	4.5	4.5	151,497	146,869	+3.2
Alpine	0.0	0.0	466	196	+137.8	0.0	0.0	979	483	+102.7
Hyundai Group	8.1	8.4	112,692	119,349	-5.6	8.2	8.7	278,432	282,169	-1.3
Kia	4.3	4.4	59,335	63,053	-5.9	4.2	4.6	143,151	148,571	-3.6
Hyundai	3.9	4.0	53,357	56,296	-5.2	4.0	4.1	135,281	133,598	+1.3
Toyota Group	7.4	6.5	102,400	92,301	+10.9	7.7	7.2	261,707	234,103	+11.8
Toyota	6.9	6.2	95,358	87,778	+8.6	7.2	6.9	244,632	222,662	+9.9
Lexus	0.5	0.3	7,042	4,523	+55.7	0.5	0.4	17,075	11,441	+49.2
BMW Group	7.0	6.9	96,961	97,846	-0.9	6.9	6.5	234,622	209,802	+11.8
BMW	5.8	5.2	80,371	74,631	+7.7	5.8	5.1	195,807	164,836	+18.8
Mini	1.2	1.6	16,589	23,215	-28.5	1.1	1.4	38,815	44,966	-13.7
Mercedes-Benz	5.9	5.6	81,717	79,520	+2.8	5.1	5.5	172,957	176,823	-2.2
Mercedes	5.7	5.4	79,422	76,955	+3.2	4.9	5.3	166,991	170,986	-2.3
Smart	0.2	0.2	2,295	2,565	-10.5	0.2	0.2	5,966	5,837	+2.2
Ford	3.5	4.3	48,161	61,540	-21.7	3.4	4.3	116,538	138,653	-15.9
Nissan	3.8	3.1	51,988	43,594	+19.3	3.0	2.5	103,259	82,466	+25.2
Volvo Cars	2.8	2.0	38,582	29,112	+32.5	2.7	2.2	92,142	69,965	+31.7
Tesla	2.9	4.3	40,109	61,613	-34.9	2.5	2.9	86,443	94,487	-8.5
SAIC Motor	1.9	1.7	25,992	23,952	+8.5	1.7	1.4	58,621	44,851	+30.7
Suzuki	1.7	1.4	24,109	20,106	+19.9	1.7	1.4	58,445	44,692	+30.8
Mazda	1.5	1.7	20,227	23,661	-14.5	1.3	1.6	45,141	51,102	-11.7
Jaguar Land Rover Group	1.8	1.5	24,649	21,691	+13.6	1.3	1.2	44,828	38,440	+16.6
Land Rover	1.4	1.3	19,154	18,411	+4.0	1.1	1.0	36,170	32,325	+11.9
Jaguar	0.4	0.2	5,495	3,280	+67.5	0.3	0.2	8,658	6,115	+41.6
Honda	0.9	0.5	12,754	7,775	+64.0	0.7	0.5	24,131	16,146	+49.5
Mitsubishi	0.8	0.3	11,586	3,779	+206.6	0.7	0.3	22,334	8,672	+157.5

¹ ACEA estimation based on total by market

² Bentley, Bugatti, Lamborghini, and MAN

³ Includes Abarth

⁴ Dodge, Maserati, and RAM