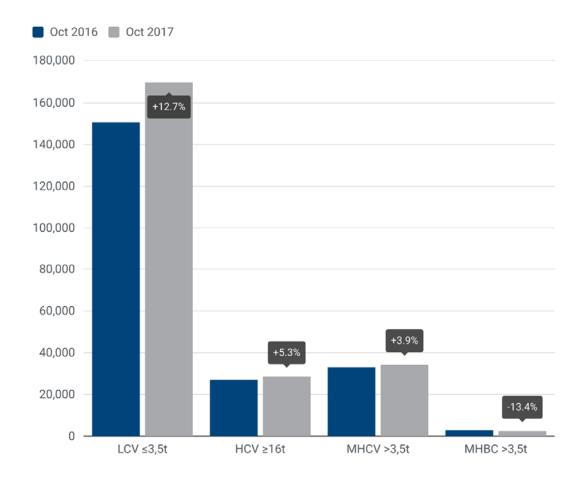


## PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 23 November 2017

# NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION<sup>1</sup>

## October 2017



Next press release: Thursday 21 December 2017

<sup>&</sup>lt;sup>1</sup> Malta not available



#### Commercial vehicle registrations: +4.0% over 10 months; +10.7% in October

#### Total new commercial vehicles

**In October 2017**, commercial vehicle registrations across the EU gained momentum, showing positive growth (+10.7%) compared to one year ago. Demand was sustained across all segments, except for buses and coaches. Among the five big markets, Spain (+20.9%), France (+18.6%) and Germany (+14.5%) recorded the highest gains, while the United Kingdom (-9.8%) performed significantly less well than in October last year.

From January to October 2017, demand for new commercial vehicles remained positive in the EU, with almost 2 million new vehicles registered – up 4.0% compared to last year. Spain continued to drive growth (+15.1%), and so did France (+7.7%), Germany (+3.3%) and Italy (+1.8%). UK demand, however, contracted (-3.9%) over this period.

#### New light commercial vehicles (LCV) up to 3.5 tonnes<sup>2</sup>

October 2017 results show a robust increase (+12.7%) in EU demand for vans. All major EU markets contributed positively to last month's growth, except for the United Kingdom. The Spanish and German markets accounted for the strongest growth (+25.0% and +19.9% respectively), while LCV demand contracted in the UK (-7.4%).

**Ten months into the year**, more than 1.6 million new vans were registered across the European Union, up 4.8% compared to the same period in 2016. Spain (+17.2%), France (+8.3%) and Germany (+5.1%) maintained momentum, while demand for light commercial vehicles declined (-3.5%) in the United Kingdom.

#### New heavy commercial vehicles (HCV) of 16 tonnes and over3

In October, demand for new heavy commercial vehicles grew by 5.3% after posting a decline in September. Results were diverse across the five big EU markets, with registrations falling in the UK (-18.3%) and demand going up in France (+20.7%), Italy (+7.3%) and Germany (+5.7%). In total, 28,521 heavy trucks were registered in the EU last month.

So far in 2017, the HCV market posted a modest increase (+0.9%), counting 247,065 new vehicle registrations. The Italian market saw the strongest gains (+13.7%), followed by France (+6.0%). Demand for heavy commercial vehicles remained relatively stable in Germany (+0.1%) and Spain (-0.04%).

#### New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes<sup>4</sup>

**October 2017** registrations of new trucks were 3.9% higher than in October last year, totalling 34,336 new units. Growth was sustained across all major EU markets, except for the United Kingdom.

From January to October 2017, 305,259 new trucks were registered in the EU – a stable performance (+0.3%) when compared to last year's results. Italy (+10.7%) and France (+5.8%) did very well so far in 2017, while truck registrations decreased in the UK and Germany (-4.5% and -1.2% respectively).

#### New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In October, demand for new buses and coaches fell for the second consecutive month, down 13.4% and totalling 2,703 units. Demand contracted strongly in the five big EU markets except for Spain, which posted double-digit growth (+22.4%).

Over the first 10 months of 2017, the EU bus and coach market remained more or less stable (+0.3%), counting 32,859 new vehicles registered. The UK and France saw demand fall by -17.7% and -11.8% respectively, while new bus and coach registrations increased substantially in Italy (+31.6%) and Spain (+13.1%).

<sup>&</sup>lt;sup>2</sup> Including light buses & coaches

<sup>&</sup>lt;sup>3</sup> Excluding heavy buses & coaches

<sup>&</sup>lt;sup>4</sup> Excluding medium and heavy buses & coaches

#### PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 November 2017

#### **PROVISIONAL**

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

	October	October	% change	Jan-Oct	Jan-Oct	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	3,298	2,677	23.2%	34,164	30,348	12.6%
BELGIUM	6,285	5,331	17.9%	66,029	58,127	13.6%
BULGARIA	458	430	6.5%	4,653	3,816	21.9%
CROATIA	714	664	7.5%	7,235	6,921	4.5%
CYPRUS	153	164	-6.7%	1,600	1,556	2.8%
CZECH REPUBLIC	1,676	1,680	-0.2%	15,792	15,865	-0.5%
DENMARK	2,347	2,636	-11.0%	29,126	30,512	-4.5%
ESTONIA	362	311	16.4%	3,627	3,346	8.4%
FINLAND	1,085	1,042	4.1%	13,029	10,990	18.6%
FRANCE	39,317	33,036	19.0%	359,191	331,780	8.3%
GERMANY	24,084	20,090	19.9%	220,499	209,885	5.1%
GREECE	531	478	11.1%	5,564	4,686	18.7%
HUNGARY	2,180	1,558	39.9%	15,486	17,029	-9.1%
IRELAND	860	1,129	-23.8%	23,151	26,933	-14.0%
ITALY	20,000	18,842	6.1%	149,917	149,382	0.4%
LATVIA	174	154	13.0%	1,713	1,756	-2.4%
LITHUANIA	264	181	45.9%	2,761	2,377	16.2%
LUXEMBOURG	487	376	29.5%	3,977	3,645	9.1%
NETHERLANDS	5,889	5,458	7.9%	63,728	60,936	4.6%
POLAND	5,474	4,632	18.2%	49,505	49,006	1.0%
PORTUGAL	3,150	2,566	22.8%	30,333	27,165	11.7%
ROMANIA	1,422	982	44.8%	13,318	11,362	17.2%
SLOVAKIA	694	590	17.6%	6,274	6,236	0.6%
SLOVENIA	1,083	766	41.4%	9,985	7,866	26.9%
SPAIN	17,132	13,703	25.0%	164,603	140,395	17.2%
SWEDEN	5,361	3,990	34.4%	45,066	42,122	7.0%
UNITED KINGDOM	24,968	26,950	-7.4%	307,647	318,664	-3.5%
EUROPEAN UNION	169,448	150,416	12.7%	1,647,973	1,572,706	4.8%
EU15 <sup>3</sup>	154,794	138,304	11.9%	1,516,024	1,445,570	4.9%
EU12⁴	14,654	12,112	21.0%	131,949	127,136	3.8%
ICELAND	146	127	15.0%	1,742	1,524	14.3%
NORWAY	3,170	2,864	10.7%	29,544	27,244	8.4%
SWITZERLAND	2,676	2,180	22.8%	26,175	25,101	4.3%
EFTA	5,992	5,171	15.9%	57,461	53,869	6.7%
EU + EFTA	175,440	155,587	12.8%	1,705,434	1,626,575	4.8%
WESTERN EUROPE (EU15 + EFTA)	160,786	143,475	12.1%	1,573,485	1,499,439	4.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New light commercial vehicle registrations in the EU - 12 month trend



<sup>&</sup>lt;sup>1</sup> Malta not available

 $<sup>^{3}</sup>$  Member states before the 2004 enlargement

<sup>&</sup>lt;sup>2</sup> Including light buses and coaches <sup>4</sup> Member s

<sup>&</sup>lt;sup>4</sup> Member states having joined the EU since 2004

#### PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 November 2017

## **PROVISIONAL**

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	October	October	% change	Jan-Oct	Jan-Oct	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	637	500	27.4%	6,619	6,341	4.4%
BELGIUM	763	658	16.0%	7,338	7,130	2.9%
BULGARIA	-	-		-	-	
CROATIA	92	92	0.0%	913	920	-0.8%
CYPRUS	3	8	-62.5%	58	36	61.1%
CZECH REPUBLIC <sup>2</sup>	812	787	3.2%	6,741	7,777	-13.3%
DENMARK	444	400	11.0%	3,845	3,787	1.5%
ESTONIA	113	78	44.9%	867	761	13.9%
FINLAND	241	237	1.7%	2,428	2,207	10.0%
FRANCE	4,494	3,724	20.7%	36,466	34,407	6.0%
GERMANY	5,235	4,955	5.7%	54,720	54,664	0.1%
GREECE	16	10	60.0%	198	175	13.1%
HUNGARY	559	461	21.3%	4,342	3,810	14.0%
IRELAND	74	88	-15.9%	1,715	2,006	-14.5%
ITALY <sup>3</sup>	1,627	1,516	7.3%	15,522	13,654	13.7%
LATVIA	229	180	27.2%	1,176	1,282	-8.3%
LITHUANIA⁴	777	520	49.4%	6,105	5,328	14.6%
LUXEMBOURG <sup>4</sup>	94	115	-18.3%	967	1,017	-4.9%
NETHERLANDS	1,192	1,054	13.1%	11,532	12,079	-4.5%
POLAND	2,484	2,234	11.2%	20,645	20,087	2.8%
PORTUGAL	463	550	-15.8%	3,589	3,388	5.9%
ROMANIA	592	639	-7.4%	5,077	6,143	-17.4%
SLOVAKIA	401	364	10.2%	3,288	3,488	-5.7%
SLOVENIA <sup>4</sup>	210	199	5.5%	1,870	1,825	2.5%
SPAIN	2,831	2,835	-0.1%	16,498	16,505	-0.04%
SWEDEN	603	544	10.8%	5,072	4,721	7.4%
UNITED KINGDOM⁴	3,535	4,325	-18.3%	29,474	31,203	-5.5%
EUROPEAN UNION	28,521	27,073	5.3%	247,065	244,741	0.9%
EU15	22,249	21,511	3.4%	195,983	193,284	1.4%
EU12	6,272	5,562	12.8%	51,082	51,457	-0.7%
ICELAND	17	13	30.8%	176	124	41.9%
NORWAY⁴	344	369	-6.8%	3,785	3,649	3.7%
SWITZERLAND <sup>2</sup>	334	226	47.8%	3,224	2,696	19.6%
EFTA	695	608	14.3%	7,185	6,469	11.1%
EU + EFTA	29,216	27,681	5.5%	254,250	251,210	1.2%
WESTERN EUROPE (EU15 + EFTA)	22,944	22,119	3.7%	203,168	199,753	1.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New heavy commercial vehicle registrations in the EU - 12 month trend



<sup>&</sup>lt;sup>1</sup> Excluding heavy buses and coaches

 $<sup>^3\,</sup> ANFIA\ estimates\ based\ on\ vehicle\ registration\ certificates\ is sued\ by\ the\ Italian\ Ministry\ of\ Transport$ 

<sup>&</sup>lt;sup>2</sup> HCV ≥ 18t <sup>4</sup> Estimates

#### PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 November 2017

#### **PROVISIONAL**

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER  $3.5 \mathrm{T}^{1}$ 

	October	October	% change	Jan-Oct	Jan-Oct	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	683	555	23.1%	7,027	6,833	2.8%
BELGIUM	904	765	18.2%	8,637	8,372	3.2%
BULGARIA	-	-		-	-	
CROATIA	105	106	-0.9%	1,155	1,172	-1.5%
CYPRUS	5	10	-50.0%	85	52	63.5%
CZECH REPUBLIC	991	906	9.4%	8,052	9,252	-13.0%
DENMARK	493	445	10.8%	4,248	4,224	0.6%
ESTONIA	116	83	39.8%	903	794	13.7%
FINLAND	284	304	-6.6%	2,908	2,794	4.1%
FRANCE	5,082	4,263	19.2%	42,174	39,872	5.8%
GERMANY	7,634	7,386	3.4%	76,971	77,872	-1.2%
GREECE	44	13	238.5%	389	275	41.5%
HUNGARY	621	489	27.0%	4,789	4,147	15.5%
IRELAND	105	147	-28.6%	2,284	2,791	-18.2%
ITALY <sup>2</sup>	1,945	1,924	1.1%	19,410	17,532	10.7%
LATVIA	231	180	28.3%	1,216	1,328	-8.4%
LITHUANIA <sup>3</sup>	785	540	45.4%	6,204	5,424	14.4%
LUXEMBOURG	103	126	-18.3%	994	1,090	-8.8%
NETHERLANDS	1,276	1,184	7.8%	12,680	13,362	-5.1%
POLAND	2,713	2,464	10.1%	22,455	21,850	2.8%
PORTUGAL	524	595	-11.9%	4,241	3,867	9.7%
ROMANIA	604	670	-9.9%	5,327	6,451	-17.4%
SLOVAKIA	442	413	7.0%	3,643	3,903	-6.7%
SLOVENIA <sup>3</sup>	219	214	2.3%	1,997	1,959	1.9%
SPAIN	3,154	3,075	2.6%	19,929	19,863	0.3%
SWEDEN	634	598	6.0%	5,522	5,175	6.7%
UNITED KINGDOM <sup>3</sup>	4,639	5,591	-17.0%	42,019	43,994	-4.5%
EUROPEAN UNION	34,336	33,046	3.9%	305,259	304,248	0.3%
EU15	27,504	26,971	2.0%	249,433	247,916	0.6%
EU12	6,832	6,075	12.5%	55,826	56,332	-0.9%
ICELAND	35	19	84.2%	330	235	40.4%
NORWAY	489	497	-1.6%	5,382	5,034	6.9%
SWITZERLAND	403	293	37.5%	3,919	3,497	12.1%
EFTA	927	809	14.6%	9,631	8,766	9.9%
EU + EFTA	35,263	33,855	4.2%	314,890	313,014	0.6%
WESTERN EUROPE (EU15 + EFTA)	28,431	27,780	2.3%	259,064	256,682	0.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



 $<sup>^{\</sup>scriptscriptstyle 1}$  Excluding buses and coaches over 3.5t

<sup>&</sup>lt;sup>2</sup> ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>&</sup>lt;sup>3</sup> Estimates

#### PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 November 2017

## **PROVISIONAL**

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

	October	October	% change	Jan-Oct	Jan-Oct	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	78	36	116.7%	1,015	838	21.1%
BELGIUM	50	15	233.3%	802	588	36.4%
BULGARIA	-	-		-	-	
CROATIA	16	6	166.7%	186	164	13.4%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	61	80	-23.8%	538	796	-32.4%
DENMARK	61	81	-24.7%	732	580	26.2%
ESTONIA	12	6	100.0%	207	163	27.0%
FINLAND	27	40	-32.5%	430	495	-13.1%
FRANCE	422	488	-13.5%	4,943	5,606	-11.8%
GERMANY	349	540	-35.4%	5,138	5,049	1.8%
GREECE	12	11	9.1%	161	175	-8.0%
HUNGARY	44	15	193.3%	498	330	50.9%
IRELAND	22	11	100.0%	285	352	-19.0%
ITALY <sup>1</sup>	263	338	-22.2%	2,849	2,165	31.6%
LATVIA	25	21	19.0%	157	123	27.6%
LITHUANIA <sup>2</sup>	23	16	43.8%	331	237	39.7%
LUXEMBOURG	13	13	0.0%	215	188	14.4%
NETHERLANDS	8	36	-77.8%	490	350	40.0%
POLAND	140	102	37.3%	1,827	1,536	18.9%
PORTUGAL	20	26	-23.1%	313	311	0.6%
ROMANIA	79	72	9.7%	831	936	-11.2%
SLOVAKIA	92	36	155.6%	367	315	16.5%
SLOVENIA <sup>2</sup>	13	15	-13.3%	147	171	-14.0%
SPAIN	300	245	22.4%	2,944	2,603	13.1%
SWEDEN	95	53	79.2%	1,149	1,039	10.6%
UNITED KINGDOM <sup>2</sup>	478	820	-41.7%	6,304	7,661	-17.7%
EUROPEAN UNION	2,703	3,122	-13.4%	32,859	32,771	0.3%
EU15	2,198	2,753	-20.2%	27,770	28,000	-0.8%
EU12	505	369	36.9%	5,089	4,771	6.7%
ICELAND	9	5	80.0%	146	213	-31.5%
NORWAY	63	64	-1.6%	1,005	1,257	-20.0%
SWITZERLAND	66	54	22.2%	516	512	0.8%
EFTA	138	123	12.2%	1,667	1,982	-15.9%
EU + EFTA	2,841	3,245	-12.4%	34,526	34,753	-0.7%
WESTERN EUROPE (EU15 + EFTA)	2,336	2,876	-18.8%	29,437	29,982	-1.82%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy buses & coaches registrations in the EU - 12 month trend



 $<sup>^{\</sup>mathtt{1}}$  ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

<sup>&</sup>lt;sup>2</sup> Estimates

#### PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 November 2017

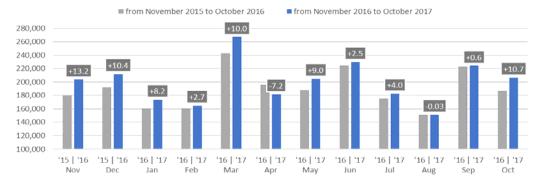
#### **PROVISIONAL**

# EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	October	October	% change	Jan-Oct	Jan-Oct	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	4,059	3,268	24.2%	42,206	38,019	11.0%
BELGIUM	7,239	6,111	18.5%	75,468	67,087	12.5%
BULGARIA <sup>1</sup>	458	430	6.5%	4,653	3,816	21.9%
CROATIA	835	776	7.6%	8,576	8,257	3.9%
CYPRUS <sup>2</sup>	158	174	-9.2%	1,685	1,608	4.8%
CZECH REPUBLIC	2,728	2,666	2.3%	24,382	25,913	-5.9%
DENMARK	2,901	3,162	-8.3%	34,106	35,316	-3.4%
ESTONIA	490	400	22.5%	4,737	4,303	10.1%
FINLAND	1,396	1,386	0.7%	16,367	14,279	14.6%
FRANCE	44,821	37,787	18.6%	406,308	377,258	7.7%
GERMANY	32,067	28,016	14.5%	302,608	292,806	3.3%
GREECE	587	502	16.9%	6,114	5,136	19.0%
HUNGARY	2,845	2,062	38.0%	20,773	21,506	-3.4%
IRELAND	987	1,287	-23.3%	25,720	30,076	-14.5%
ITALY	22,208	21,104	5.2%	172,176	169,079	1.8%
LATVIA	430	355	21.1%	3,086	3,207	-3.8%
LITHUANIA	1,072	737	45.5%	9,296	8,038	15.7%
LUXEMBOURG	603	515	17.1%	5,186	4,923	5.3%
NETHERLANDS	7,173	6,678	7.4%	76,898	74,648	3.0%
POLAND	8,327	7,198	15.7%	73,787	72,392	1.9%
PORTUGAL	3,694	3,187	15.9%	34,887	31,343	11.3%
ROMANIA	2,105	1,724	22.1%	19,476	18,749	3.9%
SLOVAKIA	1,228	1,039	18.2%	10,284	10,454	-1.6%
SLOVENIA	1,315	995	32.2%	12,129	9,996	21.3%
SPAIN	20,586	17,023	20.9%	187,476	162,861	15.1%
SWEDEN	6,090	4,641	31.2%	51,737	48,336	7.0%
UNITED KINGDOM	30,085	33,361	-9.8%	355,970	370,319	-3.9%
EUROPEAN UNION	206,487	186,584	10.7%	1,986,091	1,909,725	4.0%
EU15	184,496	168,028	9.8%	1,793,227	1,721,486	4.2%
EU12	21,991	18,556	18.5%	192,864	188,239	2.5%
ICELAND	190	151	25.8%	2,218	1,972	12.5%
NORWAY	3,722	3,425	8.7%	35,931	33,535	7.1%
SWITZERLAND	3,145	2,527	24.5%	30,610	29,110	5.2%
EFTA	7,057	6,103	15.6%	68,759	64,617	6.4%
EU + EFTA	213,544	192,687	10.8%	2,054,850	1,974,342	4.1%
WESTERN EUROPE (EU15 + EFTA)	191,553	174,131	10.0%	1,861,986	1,786,103	4.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



<sup>&</sup>lt;sup>1</sup> Data for MHCV and MHBC not available

<sup>&</sup>lt;sup>2</sup> Data for MHBC not available