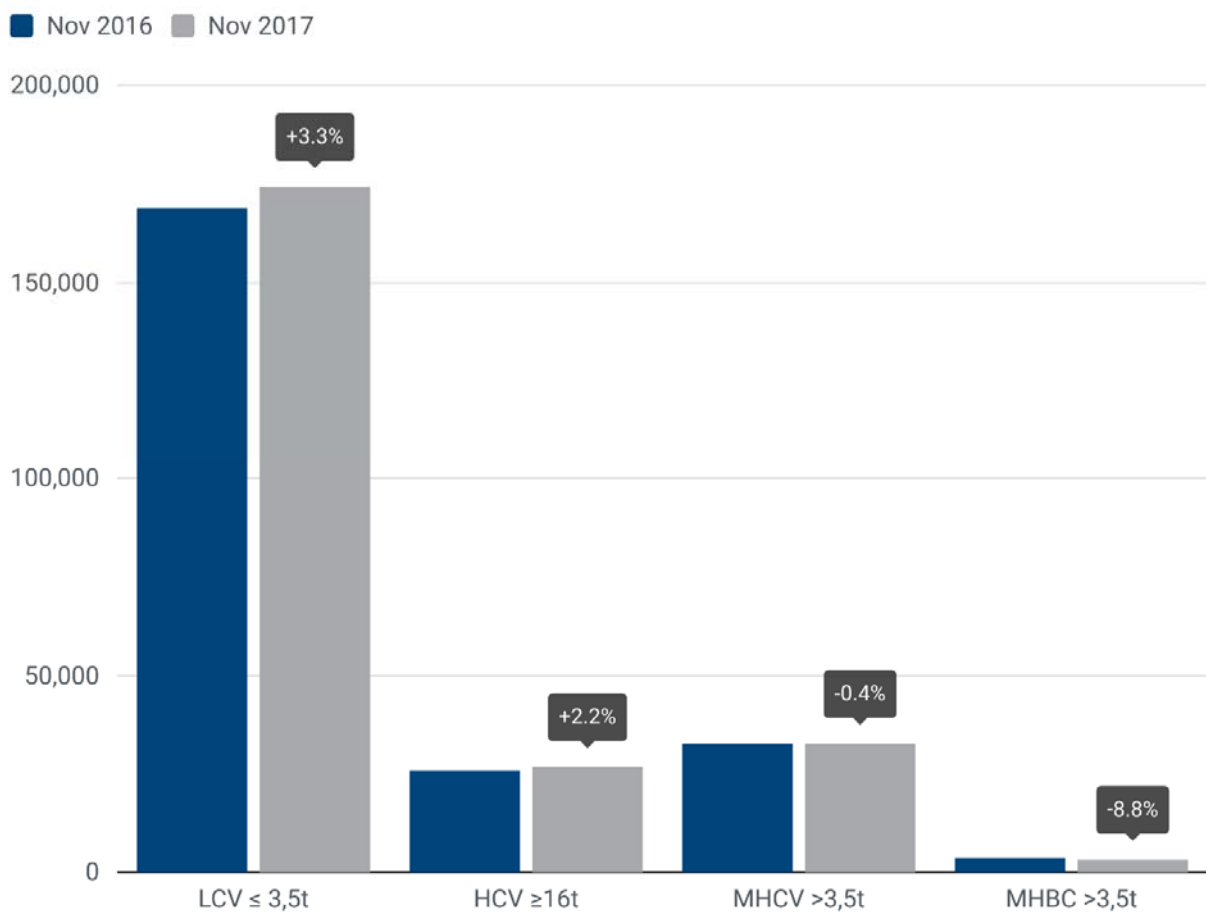


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 21 December 2017

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

November 2017



Next press release: Thursday 25 January 2018

¹ Malta not available

Commercial vehicle registrations: +3.9% over 11 months; +2.5% in November

Total new commercial vehicles

In November 2017, commercial vehicle registrations across the EU showed positive growth (+2.5%), albeit at a slower pace compared to October. Demand was mainly sustained by the light commercial vehicle and the heavy truck segments. Among the five big markets, Spain (+15.3%), France (+9.2%) and Germany (+6.1%) performed very well, while the UK (-11.8%) and the Italian (-10.0%) markets had weaker results compared to November last year.

From January to November 2017, demand for new commercial vehicles remained positive in the EU, with almost 2.2 million new vehicles registered – up 3.9% compared to last year. Spain continued to drive growth (+15.1%), followed by France (+7.8%) and Germany (+3.6%). On the other hand, UK demand fell (-4.6%) over this period.

New light commercial vehicles (LCV) up to 3.5 tonnes²

November 2017 results show a modest increase (+3.3%) in EU demand for vans compared to one year ago. Results were diverse among the major EU markets, with Spain (+18.4%), Germany (+8.5%) and France (+6.2%) contributing positively to last month's growth, while demand contracted in both the UK (-11.1%) and Italy (-9.4%).

Eleven months into the year, more than 1.8 million new vans were registered across the European Union, up 4.6% compared to the same period in 2016. Spain (+17.4%), France (+8.3%) and Germany (+5.2%) maintained momentum, while demand for light commercial vehicles declined in the UK (-4.1%) and Italy (-0.7%).

New heavy commercial vehicles (HCV) of 16 tonnes and over³

In November, demand for new heavy commercial vehicles grew by 2.2% compared to the same month last year, with 26,727 units registered. Results were diverse across the five big EU markets, with registrations falling in the UK (-18.3%), Italy (-4.1%) and Spain (-1.0%), while demand strongly increased in Germany (+16.2%) and France (+14.3%).

So far in 2017, the HCV market posted a modest increase (+1.1%), counting 273,839 new vehicle registrations. The Italian market saw the strongest gains (+11.4%), followed by France (+6.8%). Demand for heavy commercial vehicles remained relatively stable in Spain (-0.2%) and declined in the UK (-6.0%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

November 2017 registrations of new trucks were rather stable compared to November last year, totalling 32,787 new units. Truck demand declined in the United Kingdom (-14.0%) and Italy (-13.5%), while it increased in Germany (+6.3%).

From January to November 2017, 337,827 new trucks were registered in the EU – a stable performance (+0.3%) when compared to 2016's results. Italy (+7.5%) and France (+6.5%) did well so far in 2017, but truck registrations decreased in the UK and Germany (-5.6% and -0.5% respectively).

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In November, demand for new buses and coaches fell for the third consecutive month, down 8.8% and totalling 3,334 units. Demand contracted strongly in the UK (-25.0%) and Italy (-24.8%), while the French market posted double-digit growth (+30.8%).

Over the first 11 months of 2017, the EU bus and coach market declined slightly (-0.7%), counting 36,182 new vehicles registered. The UK and France saw demand fall by -18.4% and -8.7% respectively, whereas new bus and coach registrations increased substantially in Italy (+24.0%) and Spain (+11.3%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 21 December 2017

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY
NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3,5T²

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	3,205	3,035	5.6%	37,369	33,383	11.9%
BELGIUM	5,882	5,145	14.3%	71,911	63,272	13.7%
BULGARIA	720	635	13.4%	5,373	4,451	20.7%
CROATIA	552	587	-6.0%	7,787	7,508	3.7%
CYPRUS	222	122	82.0%	1,822	1,678	8.6%
CZECH REPUBLIC	1,730	1,558	11.0%	17,522	17,423	0.6%
DENMARK	3,428	2,934	16.8%	32,554	33,446	-2.7%
ESTONIA	355	317	12.0%	3,982	3,663	8.7%
FINLAND	1,389	1,184	17.3%	14,418	12,174	18.4%
FRANCE	38,739	35,692	8.5%	397,930	367,472	8.3%
GERMANY	26,276	24,741	6.2%	246,775	234,626	5.2%
GREECE	544	533	2.1%	6,108	5,219	17.0%
HUNGARY	2,114	1,864	13.4%	17,600	18,893	-6.8%
IRELAND ³	579	656	-11.7%	23,949	27,959	-14.3%
ITALY	20,250	22,357	-9.4%	170,456	171,739	-0.7%
LATVIA	249	204	22.1%	1,962	1,960	0.1%
LITHUANIA	203	208	-2.4%	2,964	2,585	14.7%
LUXEMBOURG	453	329	37.7%	4,430	4,039	9.7%
NETHERLANDS	6,215	5,984	3.9%	69,943	66,920	4.5%
POLAND	4,750	4,974	-4.5%	54,255	53,980	0.5%
PORTUGAL	3,623	3,157	14.8%	33,956	30,322	12.0%
ROMANIA	1,352	1,394	-3.0%	14,670	12,756	15.0%
SLOVAKIA	685	592	15.7%	6,959	6,828	1.9%
SLOVENIA	1,115	1,065	4.7%	11,100	8,931	24.3%
SPAIN	18,273	15,431	18.4%	182,875	155,826	17.4%
SWEDEN	5,044	4,427	13.9%	50,110	46,549	7.7%
UNITED KINGDOM	26,486	29,784	-11.1%	334,133	348,448	-4.1%
EUROPEAN UNION	174,433	168,909	3.3%	1,822,913	1,742,050	4.6%
EU15 ⁴	160,386	155,389	3.2%	1,676,917	1,601,394	4.7%
EU12 ⁵	14,047	13,520	3.9%	145,996	140,656	3.8%
ICELAND	128	122	4.9%	1,871	1,647	13.6%
NORWAY	3,101	3,432	-9.6%	32,645	30,676	6.4%
SWITZERLAND	2,887	2,443	18.2%	29,062	27,544	5.5%
EFTA	6,116	5,997	2.0%	63,578	59,867	6.2%
EU + EFTA	180,549	174,906	3.2%	1,886,491	1,801,917	4.7%
WESTERN EUROPE (EU15 + EFTA)	166,502	161,386	3.2%	1,740,495	1,661,261	4.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ LCV 50t

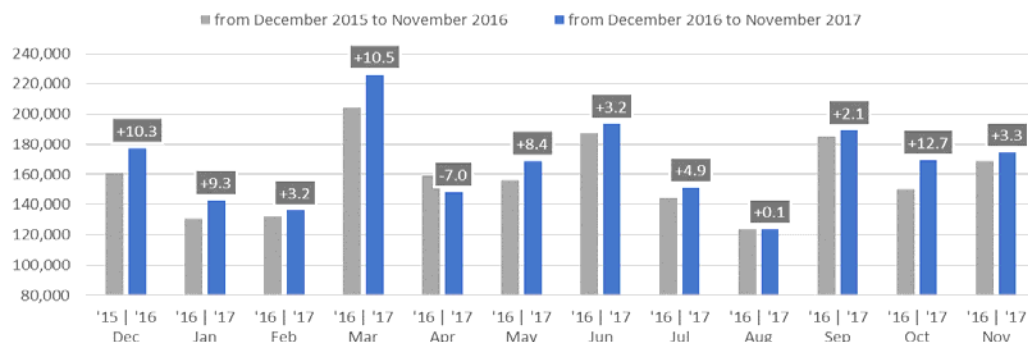
⁵ Member states having joined the EU since 2004

² Malta not available

² Including light buses and coaches

⁴ Member states before the 2004 enlargement

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: <http://www.acea.be>

Next press release on commercial vehicles to be issued on Thursday 25 January 2018

P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 21 December 2017

PROVISIONAL EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW HEAVY COMMERCIAL VEHICLES (HCV) OF ≥16T AND OVER¹

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	527	569	-7.4%	7,146	6,910	3.4%
BELGIUM	621	484	28.3%	7,959	7,614	4.5%
BULGARIA	-	-		-	-	
CROATIA	76	75	1.3%	989	995	-0.6%
CYPRUS	5	3	66.7%	63	39	61.5%
CZECH REPUBLIC ²	800	762	5.0%	7,541	8,539	-11.7%
DENMARK	376	393	-4.3%	4,221	4,180	1.0%
ESTONIA	97	50	94.0%	964	811	18.9%
FINLAND	235	212	10.8%	2,663	2,419	10.1%
FRANCE	4,168	3,646	14.3%	40,634	38,053	6.8%
GERMANY	5,554	4,778	16.2%	60,274	59,442	1.4%
GREECE	9	10	-10.0%	207	185	11.9%
HUNGARY	432	655	-34.0%	4,774	4,465	6.9%
IRELAND ⁴	34	39	-12.8%	1,784	2,082	-14.3%
ITALY ³	1,864	1,944	-4.1%	17,370	15,598	11.4%
LATVIA	179	125	43.2%	1,355	1,407	-3.7%
LITHUANIA ⁴	390	367	6.3%	6,495	5,695	14.0%
LUXEMBOURG ⁴	71	81	-12.3%	1,044	1,098	-4.9%
NETHERLANDS	992	933	6.3%	12,524	13,012	-3.8%
POLAND	2,036	2,174	-6.3%	22,681	22,261	1.9%
PORTUGAL	489	277	76.5%	4,078	3,665	11.3%
ROMANIA	378	696	-45.7%	5,455	6,839	-20.2%
SLOVAKIA	263	339	-22.4%	3,551	3,827	-7.2%
SLOVENIA ⁴	222	204	8.8%	2,114	2,029	4.2%
SPAIN	2,565	2,592	-1.0%	19,063	19,097	-0.2%
SWEDEN	551	553	-0.4%	5,623	5,274	6.6%
UNITED KINGDOM ⁴	3,793	4,190	-9.5%	33,267	35,393	-6.0%
EUROPEAN UNION	26,727	26,151	2.2%	273,839	270,929	1.1%
EU15	21,849	20,701	5.5%	217,857	214,022	1.8%
EU12	4,878	5,450	-10.5%	55,982	56,907	-1.6%
ICELAND	20	14	42.9%	196	139	41.0%
NORWAY⁴	383	363	5.5%	4,168	4,012	3.9%
SWITZERLAND²	292	220	32.7%	3,516	2,916	20.6%
EFTA	695	597	16.4%	7,880	7,067	11.5%
EU + EFTA	27,422	26,748	2.5%	281,719	277,996	1.3%
WESTERN EUROPE (EU15 + EFTA)	22,544	21,298	5.9%	225,737	221,089	2.1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

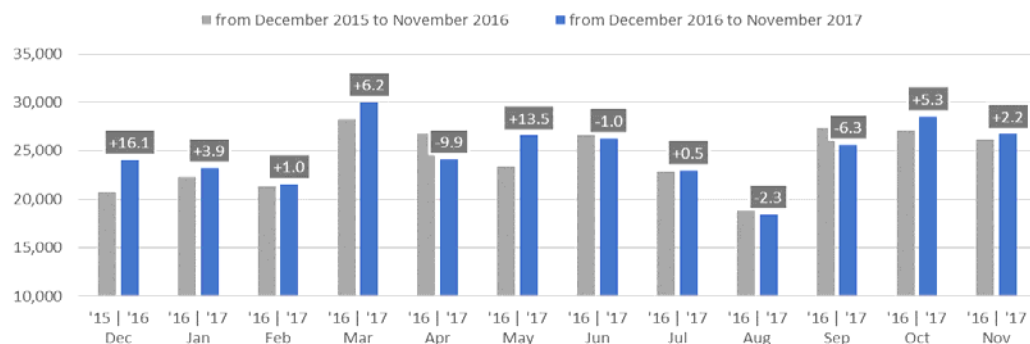
¹ Excluding heavy buses and coaches

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t

⁴ Estimates

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 21 December 2017

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	601	629	-4.5%	7,628	7,462	2.2%
BELGIUM	729	592	23.1%	9,366	8,964	4.5%
BULGARIA	-	-		-	-	
CROATIA	110	88	25.0%	1,265	1,260	0.4%
CYPRUS	9	4	125.0%	94	56	67.9%
CZECH REPUBLIC	1,003	912	10.0%	9,055	10,164	-10.9%
DENMARK	425	429	-0.9%	4,673	4,653	0.4%
ESTONIA	101	51	98.0%	1,004	845	18.8%
FINLAND	294	287	2.4%	3,202	3,081	3.9%
FRANCE	4,745	4,200	13.0%	46,919	44,072	6.5%
GERMANY	8,014	7,539	6.3%	84,985	85,411	-0.5%
GREECE	18	20	-10.0%	407	295	38.0%
HUNGARY	547	706	-22.5%	5,336	4,853	10.0%
IRELAND	90	61	47.5%	2,152	2,482	-13.3%
ITALY ²	2,226	2,572	-13.5%	21,616	20,104	7.5%
LATVIA	185	129	43.4%	1,401	1,457	-3.8%
LITHUANIA ³	393	376	4.5%	6,597	5,800	13.7%
LUXEMBOURG	91	87	4.6%	1,085	1,177	-7.8%
NETHERLANDS	1,116	1,076	3.7%	13,796	14,438	-4.4%
POLAND	2,202	2,384	-7.6%	24,657	24,234	1.7%
PORTUGAL	574	315	82.2%	4,815	4,182	15.1%
ROMANIA	398	721	-44.8%	5,725	7,172	-20.2%
SLOVAKIA	316	373	-15.3%	3,959	4,276	-7.4%
SLOVENIA ³	230	229	0.4%	2,250	2,188	2.8%
SPAIN	2,903	2,886	0.6%	22,832	22,749	0.4%
SWEDEN	596	603	-1.2%	6,118	5,778	5.9%
UNITED KINGDOM ³	4,871	5,663	-14.0%	46,890	49,657	-5.6%
EUROPEAN UNION	32,787	32,932	-0.4%	337,827	336,810	0.3%
EU15	27,293	26,959	1.2%	276,484	274,505	0.7%
EU12	5,494	5,973	-8.0%	61,343	62,305	-1.5%
ICELAND	30	28	7.1%	360	264	36.4%
NORWAY	488	463	5.4%	5,870	5,497	6.8%
SWITZERLAND	385	313	23.0%	4,304	3,810	13.0%
EFTA	903	804	12.3%	10,534	9,571	10.1%
EU + EFTA	33,690	33,736	-0.1%	348,361	346,381	0.6%
WESTERN EUROPE (EU15 + EFTA)	28,196	27,763	1.6%	287,018	284,076	1.0%

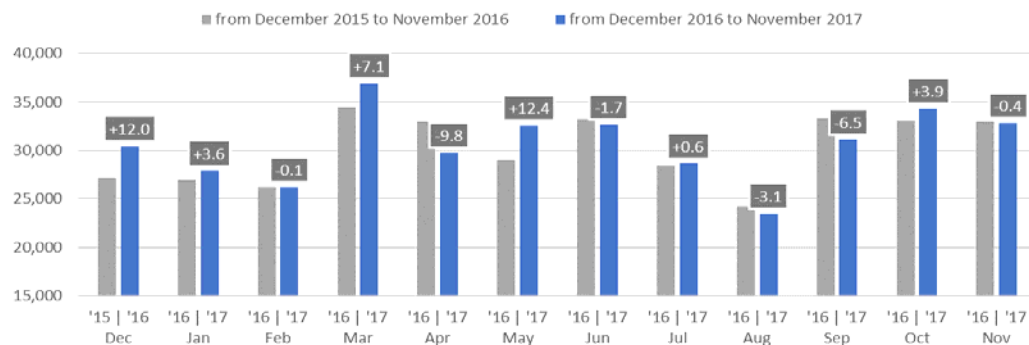
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



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P R E S S R E L E A S E

PRESS EMBARGO FOR ALL DATA :

8.00 AM (7.00 AM GMT), 21 December 2017

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

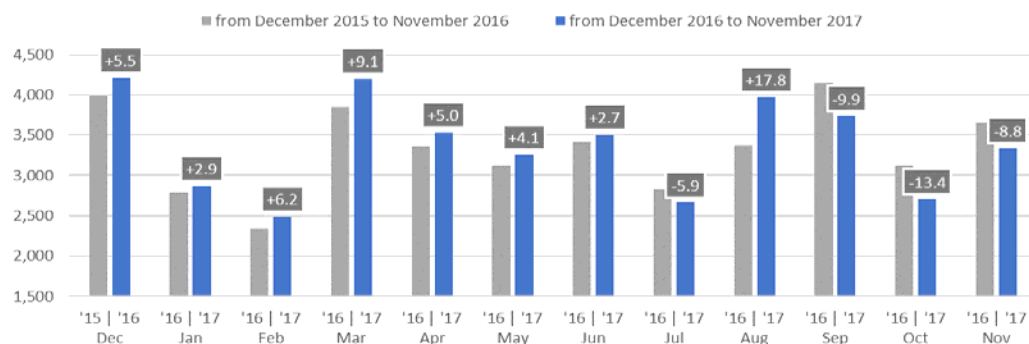
	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	110	104	5.8%	1,125	942	19.4%
BELGIUM	35	62	-43.5%	837	650	28.8%
BULGARIA	-	-	-	-	-	-
CROATIA	8	18	-55.6%	194	182	6.6%
CYPRUS	-	-	-	-	-	-
CZECH REPUBLIC	91	127	-28.3%	629	923	-31.9%
DENMARK	73	96	-24.0%	806	676	19.2%
ESTONIA	4	8	-50.0%	211	171	23.4%
FINLAND	39	26	50.0%	469	521	-10.0%
FRANCE	573	438	30.8%	5,516	6,044	-8.7%
GERMANY	741	723	2.5%	5,879	5,772	1.9%
GREECE	10	8	25.0%	171	183	-6.6%
HUNGARY	47	28	67.9%	545	358	52.2%
IRELAND	40	10	300.0%	325	362	-10.2%
ITALY ¹	243	323	-24.8%	3,086	2,488	24.0%
LATVIA	8	23	-65.2%	165	146	13.0%
LITHUANIA ²	20	19	5.3%	351	256	37.1%
LUXEMBOURG	18	2	800.0%	233	190	22.6%
NETHERLANDS	128	173	-26.0%	618	523	18.2%
POLAND	80	133	-39.8%	1,904	1,669	14.1%
PORTUGAL	20	23	-13.0%	333	334	-0.3%
ROMANIA	92	102	-9.8%	923	1,038	-11.1%
SLOVAKIA	9	32	-71.9%	376	347	8.4%
SLOVENIA ²	15	5	200.0%	159	176	-9.7%
SPAIN	289	301	-4.0%	3,233	2,904	11.3%
SWEDEN	63	99	-36.4%	1,212	1,138	6.5%
UNITED KINGDOM ²	578	771	-25.0%	6,882	8,432	-18.4%
EUROPEAN UNION	3,334	3,654	-8.8%	36,182	36,425	-0.7%
EU15	2,960	3,159	-6.3%	30,725	31,159	-1.4%
EU12	374	495	-24.4%	5,457	5,266	3.6%
ICELAND	6	17	-64.7%	152	230	-33.9%
NORWAY	92	31	196.8%	1,097	1,288	-14.8%
SWITZERLAND	99	89	11.2%	615	601	2.3%
EFTA	197	137	43.8%	1,864	2,119	-12.0%
EU + EFTA	3,531	3,791	-6.9%	38,046	38,544	-1.3%
WESTERN EUROPE (EU15 + EFTA)	3,157	3,296	-4.2%	32,589	33,278	-2.1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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PROVISIONAL

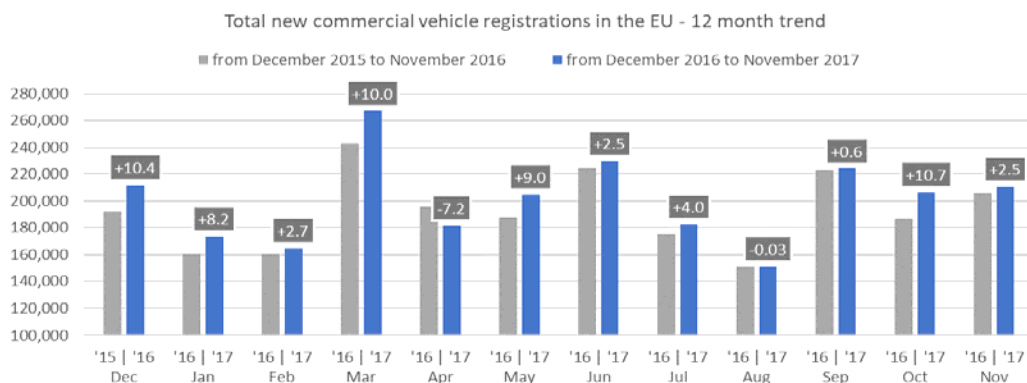
EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	November 2017	November 2016	% change 17/16	Jan-Nov 2017	Jan-Nov 2016	% change 17/16
AUSTRIA	3,916	3,768	3.9%	46,122	41,787	10.4%
BELGIUM	6,646	5,799	14.6%	82,114	72,886	12.7%
BULGARIA ¹	720	635	13.4%	5,373	4,451	20.7%
CROATIA	670	693	-3.3%	9,246	8,950	3.3%
CYPRUS ²	231	126	83.3%	1,916	1,734	10.5%
CZECH REPUBLIC	2,824	2,597	8.7%	27,206	28,510	-4.6%
DENMARK	3,926	3,459	13.5%	38,033	38,775	-1.9%
ESTONIA	460	376	22.3%	5,197	4,679	11.1%
FINLAND	1,722	1,497	15.0%	18,089	15,776	14.7%
FRANCE	44,057	40,330	9.2%	450,365	417,588	7.8%
GERMANY	35,031	33,003	6.1%	337,639	325,809	3.6%
GREECE	572	561	2.0%	6,686	5,697	17.4%
HUNGARY	2,708	2,598	4.2%	23,481	24,104	-2.6%
IRELAND	709	727	-2.5%	26,426	30,803	-14.2%
ITALY	22,719	25,252	-10.0%	195,158	194,331	0.4%
LATVIA	442	356	24.2%	3,528	3,563	-1.0%
LITHUANIA	616	603	2.2%	9,912	8,641	14.7%
LUXEMBOURG	562	418	34.4%	5,748	5,406	6.3%
NETHERLANDS	7,459	7,233	3.1%	84,357	81,881	3.0%
POLAND	7,032	7,491	-6.1%	80,816	79,883	1.2%
PORTUGAL	4,217	3,495	20.7%	39,104	34,838	12.2%
ROMANIA	1,842	2,217	-16.9%	21,318	20,966	1.7%
SLOVAKIA	1,010	997	1.3%	11,294	11,451	-1.4%
SLOVENIA	1,360	1,299	4.7%	13,509	11,295	19.6%
SPAIN	21,465	18,618	15.3%	208,940	181,479	15.1%
SWEDEN	5,703	5,129	11.2%	57,440	53,465	7.4%
UNITED KINGDOM	31,935	36,218	-11.8%	387,905	406,537	-4.6%
EUROPEAN UNION	210,554	205,495	2.5%	2,196,922	2,115,285	3.9%
EU15	190,639	185,507	2.8%	1,984,126	1,907,058	4.0%
EU12	19,915	19,988	-0.4%	212,796	208,227	2.2%
ICELAND	164	167	-1.8%	2,383	2,141	11.3%
NORWAY	3,681	3,926	-6.2%	39,612	37,461	5.7%
SWITZERLAND	3,371	2,845	18.5%	33,981	31,955	6.3%
EFTA	7,216	6,938	4.0%	75,976	71,557	6.2%
EU + EFTA	217,770	212,433	2.5%	2,272,898	2,186,842	3.9%
WESTERN EUROPE (EU15 + EFTA)	197,855	192,445	2.8%	2,060,102	1,978,615	4.1%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for MHCV and MHBC not available

² Data for MHBC not available



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

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