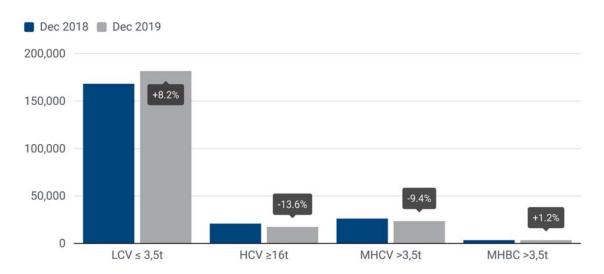


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 23 January 2020

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

December 2019



Commercial vehicle registrations: +2.5% full-year 2019; +5.7% in December

Total new commercial vehicles

In December 2019, commercial vehicle (CV) registrations increased by 5.7% across the European Union, ending three months of decline. Demand was largely driven by the van segment, which accounted for over 86% of all CV registrations last month. Looking at the biggest markets, results were mixed. Both France (+7.4%) and the United Kingdom (+7.1%) posted growth in December, but registrations fell in Spain (-8.3%), Italy (-4.0%) and Germany (-1.7%).

Overall in 2019, EU demand for new commercial vehicles expanded by +2.5%, marking the seventh consecutive year of growth. Each of the major markets ended the year on a positive note: Germany (+6.1%), France (+4.3%), the United Kingdom (+3.0%), Italy (+1.9%) and Spain (+0.3%).

New light commercial vehicles (LCV) up to 3.5t2

In December, registrations of light commercial vehicles went up 8.2%, reversing the downward trend of the preceding months. Three of the five key EU markets posted growth last month: France (+8.7%),

¹ Malta not available

² Including light buses & coaches



the UK (+7.8%) and Germany (+1.6%). By contrast, demand contracted in Spain (-8.2%) and Italy (-3.1%). The exceptional performance of the Swedish van market (+180.3%) can be explained by an increase in the annual road tax announced for 2020.

Last year, new van registrations totalled 2.1 million units across the EU, a 2.8% increase compared to 2018. The introduction of WLTP for vans in September pulled forward registrations during the summer months, which subsequently slowed down from September to November. However, that effect eased in December, with demand for vans going up again. The five big markets all posted gains last year, with Germany (+6.9%) and France (+4.5%) making a particularly important contribution.

New heavy commercial vehicles (HCV) of 16t and over3

December 2019 results of the heavy-duty segment were 13.6% lower than the same month in 2018, making it the sixth consecutive month of falling demand in 2019. The main reason for this downturn is the introduction of new, obligatory tachographs in heavy trucks from 15 June 2019. As a result, the major EU markets performed worse than the year before. Germany (-20.4%), the United Kingdom (-15.4%) and France (-11.9%) posted double-digit declines in the last month of the year.

In 2019, heavy-truck registrations across the EU remained more or less stable compared to 2018 due to the growth recorded in the first half of 2019. With the exception of Italy (-7.7%), all key markets posted gains last year: the UK (+9.2%), Spain (+2.8%), France (+2.1%) and Germany (+1.9%).

New medium and heavy commercial vehicles (MHCV) over 3.5t4

In December, EU demand for new trucks decreased (-9.4%) for the sixth month in a row. This was mainly the result of the decline in heavy-truck registrations, which made up the bulk of total truck demand. The region's main markets followed this negative trend, with Germany (-12.2%), Italy (-11.7%) and France (-10.5%) seeing double-digit drops.

2019 ended positively for the EU truck market (+0.9%), despite the slowdown observed in the second half of the year. The United Kingdom (+9.5%), Germany (+4.2%), France (+1.5%) and Spain (+1.1%) all performed better than in 2018. Italy (-7.6%) was the only key market with falling demand.

New medium and heavy buses & coaches (MHBC) over 3.5t

Last month, EU demand for buses and coaches recorded a modest increase (+1.2%), ending the negative trend that started in July. However, the five big markets still posted diverse results in December. France and the UK saw exceptional growth in the last month of the year (+69.6% and +41.8% respectively), while sales declined sharply in Spain (-31.8%) and Germany (-15.7%).

In 2019, new bus and coach registrations expanded by +1.8% across the European Union, despite the negative performance of the segment during the second half of the year. It is worth noting that the Central European countries gave a strong boost (+5.1%) to the full-year total. Among the major Western European markets, only France (+8.8%) made a positive contribution to the region's growth.

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 January 2020

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	2,969	2,820	5.3%	43,425	43,641	-0.5%
BELGIUM	6,178	4,613	33.9%	81,219	77,936	4.2%
BULGARIA	604	612	-1.3%	5,985	6,282	-4.7%
CROATIA	671	791	-15.2%	8,982	8,901	0.9%
CYPRUS	236	101	133.7%	2,274	1,815	25.3%
CZECH REPUBLIC	1,684	1,547	8.9%	20,436	20,225	1.0%
DENMARK	2,822	2,734	3.2%	33,108	33,849	-2.2%
ESTONIA	227	189	20.1%	4,403	5,012	-12.2%
FINLAND	1,118	1,104	1.3%	14,702	15,515	-5.2%
FRANCE	44,167	40,647	8.7%	478,375	457,603	4.5%
GERMANY	23,528	23,150	1.6%	304,965	285,191	6.9%
GREECE	676	568	19.0%	7,972	6,905	15.5%
HUNGARY	2,659	2,780	-4.4%	26,203	22,728	15.3%
IRELAND ³	173	223	-22.4%	25,350	25,447	-0.4%
ITALY ⁴	19,850	20,489	-3.1%	187,725	181,498	3.4%
LATVIA	263	176	49.4%	2,703	2,393	13.0%
LITHUANIA	330	317	4.1%	4,355	3,577	21.8%
LUXEMBOURG	295	327	-9.8%	5,089	4,853	4.9%
NETHERLANDS	4,037	3,828	5.5%	76,395	79,173	-3.5%
POLAND	7,577	7,007	8.1%	69,872	68,819	1.5%
PORTUGAL	4,539	4,036	12.5%	38,454	39,282	-2.1%
ROMANIA	1,157	1,260	-8.2%	16,985	17,585	-3.4%
SLOVAKIA	537	754	-28.8%	8,508	9,126	-6.8%
SLOVENIA	930	996	-6.6%	13,407	12,709	5.5%
SPAIN	16,380	17,834	-8.2%	215,164	214,556	0.3%
SWEDEN	11,063	3,947	180.3%	53,816	56,628	-5.0%
UNITED KINGDOM	27,551	25,549	7.8%	365,778	357,325	2.4%
EUROPEAN UNION	182,221	168,399	8.2%	2,115,650	2,058,574	2.8%
EU15 ⁵	165,346	151,869	8.9%	1,931,537	1,879,402	2.8%
EU12 ⁶	16,875	16,530	2.1%	184,113	179,172	2.8%
ICELAND	114	95	20.0%	1,383	1,918	-27.9%
NORWAY	2,837	3,064	-7.4%	37,736	37,228	1.4%
SWITZERLAND	3,867	2,627	47.2%	34,555	32,231	7.2%
EFTA	6,818	5,786	17.8%	73,674	71,377	3.2%
EU + EFTA	189,039	174,185	8.5%	2,189,324	2,129,951	2.8%
WESTERN EUROPE (EU15 + EFTA)	172,164	157,655	9.2%	2,005,211	1,950,779	2.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

 $^{^3}$ LCV \leq 6t 6 Member states having joined the EU since 2004



New light commercial vehicle registrations in the EU - 12 month trend

For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

This information is available on the ACEA website: http://www.acea.be Next press release on commercial vehicles to be issued on Tuesday 25 February 2020

¹ Malta not available

⁴ ANFIA estimates

² Including light buses and coaches

 $^{^{\}it 5}$ Member states before the 2004 enlargement

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 January 2020

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER1

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	340	553	-38.5%	7,677	7,722	-0.6%
BELGIUM	665	411	61.8%	9,788	9,095	7.6%
BULGARIA	-	-		-	-	
CROATIA	76	29	162.1%	1,150	1,052	9.3%
CYPRUS	3	6	-50.0%	49	50	-2.0%
CZECH REPUBLIC ²	507	531	-4.5%	8,130	7,988	1.8%
DENMARK	216	255	-15.3%	4,540	4,566	-0.6%
ESTONIA	20	38	-47.4%	978	1,005	-2.7%
FINLAND	154	233	-33.9%	2,911	2,904	0.2%
FRANCE	3,417	3,877	-11.9%	49,519	48,519	2.1%
GERMANY	3,125	3,926	-20.4%	68,010	66,770	1.9%
GREECE	22	8	175.0%	281	171	64.3%
HUNGARY	263	314	-16.2%	4,759	5,590	-14.9%
IRELAND ³	24	9	166.7%	1,784	1,697	5.1%
ITALY ⁴	1,595	1,747	-8.7%	18,993	20,579	-7.7%
LATVIA	38	114	-66.7%	1,043	1,459	-28.5%
LITHUANIA ⁵	173	170	1.8%	7,266	8,178	-11.2%
LUXEMBOURG ⁵	38	28	35.7%	1,059	863	22.7%
NETHERLANDS	588	702	-16.2%	13,842	14,319	-3.3%
POLAND	1,348	1,766	-23.7%	25,418	27,445	-7.4%
PORTUGAL	273	214	27.6%	4,121	4,156	-0.8%
ROMANIA	283	403	-29.8%	6,142	6,656	-7.7%
SLOVAKIA	129	157	-17.8%	3,157	3,846	-17.9%
SLOVENIA ⁵	113	130	-13.1%	2,122	2,524	-15.9%
SPAIN	1,138	1,211	-6.0%	20,463	19,899	2.8%
SWEDEN	528	538	-1.9%	6,652	6,205	7.2%
UNITED KINGDOM ⁵	2,987	3,529	-15.4%	42,838	39,225	9.2%
EUROPEAN UNION	18,063	20,899	-13.6%	312,692	312,483	0.1%
EU15	15,110	17,241	-12.4%	252,478	246,690	2.3%
EU12	2,953	3,658	-19.3%	60,214	65,793	-8.5%
ICELAND	14	15	-6.7%	190	258	-26.4%
NORWAY	260	306	-15.0%	5,377	4,911	9.5%
SWITZERLAND ²	170	187	-9.1%	3,526	3,624	-2.7%
EFTA	444	508	-12.6%	9,093	8,793	3.4%
EU + EFTA	18,507	21,407	-13.5%	321,785	321,276	0.2%
WESTERN EUROPE (EU15 + EFTA)	15,554	17,749	-12.4%	261,571	255,483	2.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

 3 HCV ≥17 t

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

¹ Excluding heavy buses and coaches ⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² HCV ≥18t ⁵ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 January 2020

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	384	590	-34.9%	8,082	8,204	-1.5%
BELGIUM	808	525	53.9%	11,531	10,816	6.6%
BULGARIA	-	-		-	-	
CROATIA	97	56	73.2%	1,472	1,397	5.4%
CYPRUS	9	12	-25.0%	120	121	-0.8%
CZECH REPUBLIC	727	741	-1.9%	9,852	9,894	-0.4%
DENMARK	271	291	-6.9%	5,024	4,984	0.8%
ESTONIA	22	45	-51.1%	1,034	1,079	-4.2%
FINLAND	229	320	-28.4%	4,020	3,898	3.1%
FRANCE	3,967	4,434	-10.5%	56,261	55,433	1.5%
GERMANY	5,352	6,099	-12.2%	98,399	94,404	4.2%
GREECE	30	18	66.7%	428	351	21.9%
HUNGARY	321	406	-20.9%	5,276	6,258	-15.7%
IRELAND	38	12	216.7%	2,209	2,144	3.0%
ITALY ²	1,990	2,254	-11.7%	23,622	25,566	-7.6%
LATVIA	40	115	-65.2%	1,110	1,515	-26.7%
LITHUANIA ³	180	173	4.0%	7,327	8,290	-11.6%
LUXEMBOURG	40	43	-7.0%	1,202	1,032	16.5%
NETHERLANDS	678	802	-15.5%	15,448	15,967	-3.3%
POLAND	1,628	2,016	-19.2%	28,317	29,870	-5.2%
PORTUGAL	412	422	-2.4%	4,975	5,133	-3.1%
ROMANIA	308	422	-27.0%	6,435	6,903	-6.8%
SLOVAKIA	153	197	-22.3%	3,482	4,308	-19.2%
SLOVENIA ³	117	146	-19.9%	2,265	2,709	-16.4%
SPAIN	1,421	1,519	-6.5%	24,575	24,305	1.1%
SWEDEN	600	607	-1.2%	7,308	6,802	7.4%
UNITED KINGDOM ³	4,347	4,401	-1.2%	58,568	53,467	9.5%
EUROPEAN UNION	24,169	26,666	-9.4%	388,342	384,850	0.9%
EU15	20,567	22,337	-7.9%	321,652	312,506	2.9%
EU12	3,602	4,329	-16.8%	66,690	72,344	-7.8%
ICELAND	23	27	-14.8%	304	425	-28.5%
NORWAY	343	382	-10.2%	7,411	7,068	4.9%
SWITZERLAND	235	252	-6.7%	4,291	4,434	-3.2%
EFTA	601	661	-9.1%	12,006	11,927	0.7%
EU + EFTA	24,770	27,327	-9.4%	400,348	396,777	0.9%
WESTERN EUROPE (EU15 + EFTA)	21,168	22,998	-8.0%	333,658	324,433	2.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

¹ Excluding buses and coaches over 3.5t

³ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 January 2020

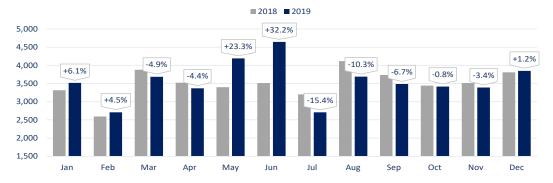
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	143	143	0.0%	1,163	1,125	3.4%
BELGIUM	60	63	-4.8%	1,310	1,060	23.6%
BULGARIA	-	-		-	-	
CROATIA	0	4	-100.0%	278	224	24.1%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	93	264	-64.8%	1,220	1,203	1.4%
DENMARK	33	64	-48.4%	535	574	-6.8%
ESTONIA	0	4	-100.0%	200	136	47.1%
FINLAND	79	25	216.0%	593	475	24.8%
FRANCE	741	437	69.6%	6,780	6,230	8.8%
GERMANY	727	862	-15.7%	6,437	6,687	-3.7%
GREECE	18	47	-61.7%	364	263	38.4%
HUNGARY	142	36	294.4%	705	659	7.0%
IRELAND	13	40	-67.5%	445	446	-0.2%
ITALY ¹	282	289	-2.4%	4,249	4,573	-7.1%
LATVIA	5	14	-64.3%	98	114	-14.0%
LITHUANIA ²	16	33	-51.5%	515	696	-26.0%
LUXEMBOURG	12	6	100.0%	273	217	25.8%
NETHERLANDS	111	142	-21.8%	935	562	66.4%
POLAND	147	186	-21.0%	2,471	2,687	-8.0%
PORTUGAL	20	33	-39.4%	601	510	17.8%
ROMANIA	140	229	-38.9%	1,952	1,324	47.4%
SLOVAKIA	28	21	33.3%	305	351	-13.1%
SLOVENIA ²	24	6	300.0%	202	169	19.5%
SPAIN	167	245	-31.8%	3,261	3,329	-2.0%
SWEDEN	172	135	27.4%	1,318	931	41.6%
UNITED KINGDOM ²	678	478	41.8%	6,628	7,523	-11.9%
EUROPEAN UNION	3,851	3,806	1.2%	42,838	42,068	1.8%
EU15	3,256	3,009	8.2%	34,892	34,505	1.1%
EU12	595	797	-25.3%	7,946	7,563	5.1%
ICELAND	3	3	0.0%	79	109	-27.5%
NORWAY	115	35	228.6%	2,296	1,002	129.1%
SWITZERLAND	162	130	24.6%	961	1,013	-5.1%
EFTA	280	168	66.7%	3,336	2,124	57.1%
EU + EFTA	4,131	3,974	4.0%	46,174	44,192	4.5%
WESTERN EUROPE (EU15 + EFTA)	3,536	3,177	11.3%	38,228	36,629	4.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy buses & coaches registrations in the EU - 12 month trend



¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 23 January 2020

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2019	2018	19/18	2019	2018	19/18
AUSTRIA	3,496	3,553	-1.6%	52,670	52,970	-0.6%
BELGIUM	7,046	5,201	35.5%	94,060	89,812	4.7%
BULGARIA ¹	604	612	-1.3%	5,985	6,282	-4.7%
CROATIA	768	851	-9.8%	10,732	10,522	2.0%
CYPRUS ²	245	113	116.8%	2,394	1,936	23.7%
CZECH REPUBLIC	2,504	2,552	-1.9%	31,508	31,322	0.6%
DENMARK	3,126	3,089	1.2%	38,667	39,407	-1.9%
ESTONIA	249	238	4.6%	5,637	6,227	-9.5%
FINLAND	1,426	1,449	-1.6%	19,315	19,888	-2.9%
FRANCE	48,875	45,518	7.4%	541,416	519,266	4.3%
GERMANY	29,607	30,111	-1.7%	409,801	386,282	6.1%
GREECE	724	633	14.4%	8,764	7,519	16.6%
HUNGARY	3,122	3,222	-3.1%	32,184	29,645	8.6%
IRELAND	224	275	-18.5%	28,004	28,037	-0.1%
ITALY	22,122	23,032	-4.0%	215,596	211,637	1.9%
LATVIA	308	305	1.0%	3,911	4,022	-2.8%
LITHUANIA	526	523	0.6%	12,197	12,563	-2.9%
LUXEMBOURG	347	376	-7.7%	6,564	6,102	7.6%
NETHERLANDS	4,826	4,772	1.1%	92,778	95,702	-3.1%
POLAND	9,352	9,209	1.6%	100,660	101,376	-0.7%
PORTUGAL	4,971	4,491	10.7%	44,030	44,925	-2.0%
ROMANIA	1,605	1,911	-16.0%	25,372	25,812	-1.7%
SLOVAKIA	718	972	-26.1%	12,295	13,785	-10.8%
SLOVENIA	1,071	1,148	-6.7%	15,874	15,587	1.8%
SPAIN	17,968	19,598	-8.3%	243,000	242,190	0.3%
SWEDEN	11,835	4,689	152.4%	62,442	64,361	-3.0%
UNITED KINGDOM	32,576	30,428	7.1%	430,974	418,315	3.0%
EUROPEAN UNION	210,241	198,871	5.7%	2,546,830	2,485,492	2.5%
EU15	189,169	177,215	6.7%	2,288,081	2,226,413	2.8%
EU12	21,072	21,656	-2.7%	258,749	259,079	-0.1%
ICELAND	140	125	12.0%	1,766	2,452	-28.0%
NORWAY	3,295	3,481	-5.3%	47,443	45,298	4.7%
SWITZERLAND	4,264	3,009	41.7%	39,807	37,678	5.7%
EFTA	7,699	6,615	16.4%	89,016	85,428	4.2%
EU + EFTA	217,940	205,486	6.1%	2,635,846	2,570,920	2.5%
WESTERN EUROPE (EU15 + EFTA)	196,868	183,830	7.1%	2,377,097	2,311,841	2.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

¹ Data for MHCV and MHBC not available

² Data for MHBC not available