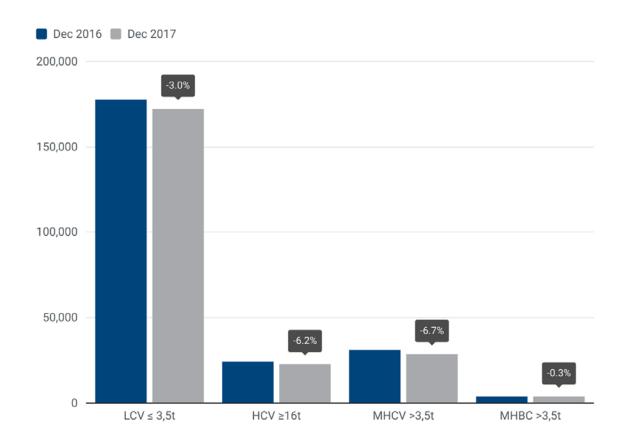


PRESS EMBARGO: 8.00 AM (7.00 AM GMT), 25 January 2018

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

December 2017



Next press release: Thursday 22 February 2018

¹ Malta not available



Commercial vehicle registrations: +3.2% in 2017; -3.5% in December

Total new commercial vehicles

In December 2017, commercial vehicle registrations across the EU declined (-3.5%), due in part to one less working day than December last year. Demand contracted across all segments and in the five big EU markets except for Germany (+0.2%). The Italian market posted the strongest decline, with registrations falling by 17.4% in December.

In 2017, demand for new commercial vehicles remained positive throughout the EU, counting 2.4 million units registered or 3.2% more than in 2016. Spain drove this growth with the highest percentage increase (+13.5%), followed by France (+6.9%) and Germany (+3.3%). By contrast, demand in Italy (-2.3%) and the United Kingdom (-4.4%) fell in 2017.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In December 2017, EU demand for vans was lower than a year ago (-3.0%) with 172,603 vehicles registered in total. Among the major EU markets results were diverse, with Germany (+2.2%) and the UK (+2.9%) showing growth while demand contracted in Italy (-18.0%), France (-3.9%) and Spain (-1.7%).

Overall in 2017, some 2 million new light commercial vehicles were registered across the European Union, 3.9% more than in 2016. Spain (+15.5%), France (+7.1%) and Germany (+4.9%) saw the strongest growth, but demand for vans declined in the United Kingdom (-3.6%) and Italy (-3.4%).

New heavy commercial vehicles (HCV) of 16 tonnes and over3

December results show that registrations of new heavy commercial vehicles fell by 6.2% compared to the same month one year ago, with 23,137 units registered. Heavy-truck demand contracted in the UK (-24.9%), Italy (-8.7%) and Spain (-5.5%), although the French market did very well (+7.6%).

In 2017, HCV demand only saw a modest increase (+0.5%), counting 297,171 new vehicles. The Italian market showed the strongest gains (+8.4%), followed by France (+6.9%) and Germany (+1.4%). On the other hand, demand for heavy commercial vehicles declined in the United Kingdom (-7.9%) and Spain (-0.6%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

December 2017 results of the truck segment were significantly lower (-6.7%) than in December 2016; 29,051 new trucks were registered in total during the last month of 2017. Demand declined in the United Kingdom (-22.2%), Italy (-13.5%), Spain (-5.8%) and Germany (-5.3%), but it did grow in France (+7.5%).

Overall in 2017, 367,102 new trucks were registered in the European Union – more or less the same number (-0.2%) as in 2016. France (+6.5%) and Italy (+4.5%) performed well in 2017, but truck registrations fell in the UK and Germany (-7.1% and -0.9% respectively).

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In December, demand for new buses and coaches was rather stable compared to December 2016 (-0.3%). Registrations fell in most of the major EU markets, especially in the United Kingdom (-24.0%) and Spain (-25.6%) – except for France (+48.1%). Noteworthy are the strong results posted by the new EU member states, their registrations went up by 47.8% in December.

In 2017, the EU bus and coach market contracted slightly (-0.5%), totalling 40,515 units. The UK and France saw demand fall by -18.8% and -4.0% respectively, but registrations of new buses and coaches increased substantially in Italy (+20.3%) and Spain (+6.9%).

² Including light buses & coaches

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 25 January 2018

PROVISIONAL

EU+EFTA¹ NEW REGISTRATION FIGURES BY COUNTRY NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T2

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	2,805	2,536	10.6%	40,174	35,919	11.8%
BELGIUM	4,486	4,893	-8.3%	76,397	68,165	12.1%
BULGARIA	600	439	36.7%	5,973	4,890	22.1%
CROATIA	606	665	-8.9%	8,408	8,173	2.9%
CYPRUS	207	137	51.1%	2,029	1,815	11.8%
CZECH REPUBLIC	1,876	1,816	3.3%	19,398	19,239	0.8%
DENMARK	3,338	3,192	4.6%	35,892	36,638	-2.0%
ESTONIA	247	256	-3.5%	4,229	3,919	7.9%
FINLAND	1,106	1,351	-18.1%	15,524	13,525	14.8%
FRANCE	39,485	41,074	-3.9%	437,415	408,546	7.1%
GERMANY	23,921	23,395	2.2%	270,694	258,021	4.9%
GREECE	519	404	28.5%	6,627	5,623	17.9%
HUNGARY	2,339	2,438	-4.1%	19,942	21,331	-6.5%
IRELAND ³	247	244	1.2%	24,216	28,203	-14.1%
ITALY	23,400	28,532	-18.0%	193,533	200,271	-3.4%
LATVIA	280	255	9.8%	2,242	2,215	1.2%
LITHUANIA	238	208	14.4%	3,202	2,793	14.6%
LUXEMBOURG	324	337	-3.9%	4,754	4,376	8.6%
NETHERLANDS	3,481	3,509	-0.8%	73,478	70,429	4.3%
POLAND	6,221	5,831	6.7%	60,990	59,811	2.0%
PORTUGAL	4,567	4,568	-0.02%	38,523	34,890	10.4%
ROMANIA	1,159	1,371	-15.5%	15,829	14,127	12.0%
SLOVAKIA	622	630	-1.3%	7,581	7,459	1.6%
SLOVENIA	1,007	1,028	-2.0%	12,107	9,959	21.6%
SPAIN	16,226	16,508	-1.7%	199,101	172,334	15.5%
SWEDEN	5,280	5,120	3.1%	55,390	51,669	7.2%
UNITED KINGDOM	28,016	27,239	2.9%	362,149	375,687	-3.6%
EUROPEAN UNION	172,603	177,976	-3.0%	1,995,797	1,920,027	3.9%
EU15 ⁴	157,201	162,902	-3.5%	1,833,867	1,764,296	3.9%
EU12 ⁵	15,402	15,074	2.2%	161,930	155,731	4.0%
ICELAND	156	126	23.8%	2,025	1,773	14.2%
NORWAY	3,193	5,332	-40.1%	35,838	36,008	-0.5%
SWITZERLAND	2,767	2,470	12.0%	31,829	30,014	6.0%
EFTA	6,116	7,928	-22.9%	69,692	67,795	2.8%
EU + EFTA	178,719	185,904	-3.9%	2,065,489	1,987,822	3.9%
WESTERN EUROPE (EU15 + EFTA)	163,317	170,830	-4.4%	1,903,559	1,832,091	3.9%

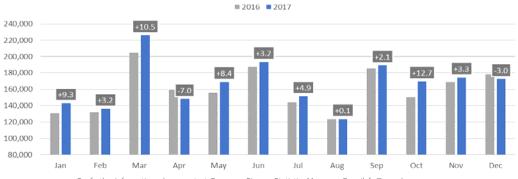
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Malta not available

LLV SbI

LLV SbI

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

¹ Malta not available

⁴ Member states before the 2004 enlargement

⁵ Member states having joined the EU since 2004

² Including light buses and coaches

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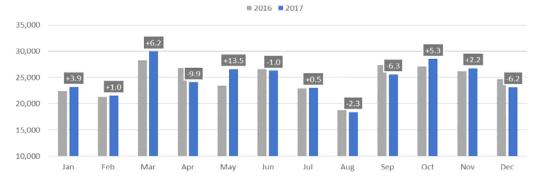
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY
NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	506	484	4.5%	7,652	7,394	3.5%
BELGIUM	378	413	-8.5%	8,337	8,027	3.9%
BULGARIA	-	-		-	-	
CROATIA	62	65	-4.6%	1,051	1,060	-0.8%
CYPRUS	2	5	-60.0%	65	44	47.7%
CZECH REPUBLIC ²	745	742	0.4%	8,286	9,281	-10.7%
DENMARK	322	399	-19.3%	4,543	4,579	-0.8%
ESTONIA	28	30	-6.7%	992	841	18.0%
FINLAND	205	180	13.9%	2,868	2,599	10.4%
FRANCE	3,818	3,547	7.6%	44,452	41,600	6.9%
GERMANY	4,472	4,437	0.8%	64,747	63,879	1.4%
GREECE	11	18	-38.9%	218	203	7.4%
HUNGARY	404	566	-28.6%	5,178	5,031	2.9%
IRELAND ⁴	78	21	271.4%	1,882	2,103	-10.5%
ITALY ³	2,290	2,507	-8.7%	19,634	18,105	8.4%
LATVIA	150	121	24.0%	1,505	1,528	-1.5%
LITHUANIA⁴	277	196	41.3%	6,862	5,891	16.5%
LUXEMBOURG ⁴	53	37	43.2%	1,114	1,135	-1.9%
NETHERLANDS	800	827	-3.3%	13,273	13,839	-4.1%
POLAND	2,419	2,171	11.4%	25,314	24,432	3.6%
PORTUGAL	456	557	-18.1%	4,534	4,222	7.4%
ROMANIA	207	648	-68.1%	5,662	7,487	-24.4%
SLOVAKIA	218	311	-29.9%	3,769	4,138	-8.9%
SLOVENIA ⁴	152	179	-15.1%	2,196	2,208	-0.5%
SPAIN	1,596	1,689	-5.5%	20,659	20,786	-0.6%
SWEDEN	575	639	-10.0%	6,198	5,913	4.8%
UNITED KINGDOM ⁴	2,913	3,878	-24.9%	36,180	39,271	-7.9%
EUROPEAN UNION	23,137	24,667	-6.2%	297,171	295,596	0.5%
EU15	18,473	19,633	-5.9%	236,291	233,655	1.1%
EU12	4,664	5,034	-7.4%	60,880	61,941	-1.7%
ICELAND	26	15	73.3%	222	154	44.2%
NORWAY⁴	302	366	-17.5%	4,470	4,378	2.1%
SWITZERLAND ²	207	181	14.4%	3,723	3,097	20.2%
EFTA	535	562	-4.8%	8,415	7,629	10.3%
EU + EFTA	23,672	25,229	-6.2%	305,586	303,225	0.8%
WESTERN EUROPE (EU15 + EFTA)	19,008	20,195	-5.9%	244,706	241,284	1.4%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New heavy commercial vehicle registrations in the EU - 12 month trend



 $For further information, please contact: Francesca\ Piazza-Statistics\ Manager-E-mail: fp@acea.be$

 $^{^{1}}$ Excluding heavy buses and coaches 2 HCV \geq 18t

⁴ Estimates

PRESS EMBARGO FOR ALL DATA:

8.00 AM (7.00 AM GMT), 25 January 2018

PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER $3.5 \mathrm{T}^{1}$

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	558	517	7.9%	8,186	7,979	2.6%
BELGIUM	452	492	-8.1%	9,818	9,456	3.8%
BULGARIA	-	-		-	-	
CROATIA	79	86	-8.1%	1,344	1,346	-0.1%
CYPRUS	10	12	-16.7%	104	68	52.9%
CZECH REPUBLIC	953	899	6.0%	10,008	11,063	-9.5%
DENMARK	354	444	-20.3%	5,027	5,097	-1.4%
ESTONIA	33	36	-8.3%	1,037	881	17.7%
FINLAND	271	249	8.8%	3,473	3,330	4.3%
FRANCE	4,389	4,084	7.5%	51,308	48,156	6.5%
GERMANY	6,768	7,145	-5.3%	91,755	92,556	-0.9%
GREECE	38	26	46.2%	445	321	38.6%
HUNGARY	518	663	-21.9%	5,854	5,516	6.1%
IRELAND	112	29	286.2%	2,263	2,511	-9.9%
ITALY ²	2,784	3,217	-13.5%	24,373	23,321	4.5%
LATVIA	160	130	23.1%	1,561	1,587	-1.6%
LITHUANIA ³	297	204	45.6%	6,996	6,004	16.5%
LUXEMBOURG	53	50	6.0%	1,138	1,227	-7.3%
NETHERLANDS	905	912	-0.8%	14,641	15,350	-4.6%
POLAND	2,729	2,395	13.9%	27,658	26,629	3.9%
PORTUGAL	557	642	-13.2%	5,372	4,824	11.4%
ROMANIA	224	665	-66.3%	5,949	7,837	-24.1%
SLOVAKIA	251	336	-25.3%	4,210	4,612	-8.7%
SLOVENIA ³	160	204	-21.6%	2,346	2,392	-1.9%
SPAIN	1,843	1,956	-5.8%	24,675	24,705	-0.1%
SWEDEN	634	720	-11.9%	6,752	6,498	3.9%
UNITED KINGDOM ³	3,919	5,040	-22.2%	50,809	54,697	-7.1%
EUROPEAN UNION	29,051	31,153	-6.7%	367,102	367,963	-0.2%
EU15	23,637	25,523	-7.4%	300,035	300,028	0.002%
EU12	5,414	5,630	-3.8%	67,067	67,935	-1.3%
ICELAND	32	21	52.4%	391	285	37.2%
NORWAY	374	485	-22.9%	6,244	5,982	4.4%
SWITZERLAND	282	266	6.0%	4,586	4,076	12.5%
EFTA	688	772	-10.9%	11,221	10,343	8.5%
EU + EFTA	29,739	31,925	-6.8%	378,323	378,306	0.004%
WESTERN EUROPE (EU15 + EFTA)	24,325	26,295	-7.5%	311,256	310,371	0.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Francesca Piazza - Statistics Manager - E-mail: fp@acea.be

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

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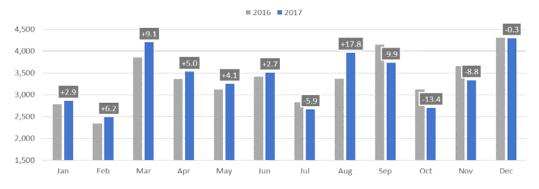
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	119	101	17.8%	1,244	1,043	19.3%
BELGIUM	32	64	-50.0%	869	714	21.7%
BULGARIA	-	-		-	-	
CROATIA	10	4	150.0%	204	186	9.7%
CYPRUS	-	-		-	-	
CZECH REPUBLIC	175	90	94.4%	804	1,013	-20.6%
DENMARK	50	60	-16.7%	856	736	16.3%
ESTONIA	1	1	0.0%	212	172	23.3%
FINLAND	45	65	-30.8%	514	586	-12.3%
FRANCE	813	549	48.1%	6,329	6,593	-4.0%
GERMANY	818	911	-10.2%	6,697	6,683	0.2%
GREECE	19	8	137.5%	190	191	-0.5%
HUNGARY	97	50	94.0%	642	408	57.4%
IRELAND	14	0		339	362	-6.4%
ITALY ¹	280	303	-7.6%	3,357	2,791	20.3%
LATVIA	80	33	142.4%	245	179	36.9%
LITHUANIA ²	34	7	385.7%	392	263	49.0%
LUXEMBOURG	6	15	-60.0%	239	205	16.6%
NETHERLANDS	269	317	-15.1%	888	840	5.7%
POLAND	358	318	12.6%	2,293	1,987	15.4%
PORTUGAL	28	20	40.0%	361	354	2.0%
ROMANIA	88	64	37.5%	1,011	1,102	-8.3%
SLOVAKIA	27	17	58.8%	403	364	10.7%
SLOVENIA ²	11	12	-8.3%	178	188	-5.3%
SPAIN	294	395	-25.6%	3,527	3,299	6.9%
SWEDEN	89	195	-54.4%	1,301	1,333	-2.4%
UNITED KINGDOM ²	538	708	-24.0%	7,420	9,140	-18.8%
EUROPEAN UNION	4,295	4,307	-0.3%	40,515	40,732	-0.5%
EU15	3,414	3,711	-8.0%	34,131	34,870	-2.1%
EU12	881	596	47.8%	6,384	5,862	8.9%
ICELAND	3	5	-40.0%	156	235	-33.6%
NORWAY	93	110	-15.5%	1,190	1,398	-14.9%
SWITZERLAND	97	98	-1.0%	712	699	1.9%
EFTA	193	213	-9.4%	2,058	2,332	-11.7%
EU + EFTA	4,488	4,520	-0.7%	42,573	43,064	-1.1%
WESTERN EUROPE (EU15 + EFTA)	3,607	3,924	-8.1%	36,189	37,202	-2.7%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy buses & coaches registrations in the EU - 12 month trend



 $For further information, please contact: Francesca\ Piazza-Statistics\ Manager-E-mail: fp@acea.be$

 $^{^{\}mathtt{1}}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

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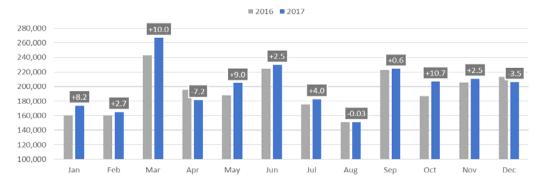
PROVISIONAL

EU+EFTA NEW REGISTRATION FIGURES BY COUNTRY TOTAL NEW COMMERCIAL VEHICLES

	December	December	% change	Jan-Dec	Jan-Dec	% change
	2017	2016	17/16	2017	2016	17/16
AUSTRIA	3,482	3,154	10.4%	49,604	44,941	10.4%
BELGIUM	4,970	5,449	-8.8%	87,084	78,335	11.2%
BULGARIA ¹	600	439	36.7%	5,973	4,890	22.1%
CROATIA	695	755	-7.9%	9,956	9,705	2.6%
CYPRUS ²	217	149	45.6%	2,133	1,883	13.3%
CZECH REPUBLIC	3,004	2,805	7.1%	30,210	31,315	-3.5%
DENMARK	3,742	3,696	1.2%	41,775	42,471	-1.6%
ESTONIA	281	293	-4.1%	5,478	4,972	10.2%
FINLAND	1,422	1,665	-14.6%	19,511	17,441	11.9%
FRANCE	44,687	45,707	-2.2%	495,052	463,295	6.9%
GERMANY	31,507	31,451	0.2%	369,146	357,260	3.3%
GREECE	576	438	31.5%	7,262	6,135	18.4%
HUNGARY	2,954	3,151	-6.3%	26,438	27,255	-3.0%
IRELAND	373	273	36.6%	26,818	31,076	-13.7%
ITALY	26,464	32,052	-17.4%	221,263	226,383	-2.3%
LATVIA	520	418	24.4%	4,048	3,981	1.7%
LITHUANIA	569	419	35.8%	10,590	9,060	16.9%
LUXEMBOURG	383	402	-4.7%	6,131	5,808	5.6%
NETHERLANDS	4,655	4,738	-1.8%	89,007	86,619	2.8%
POLAND	9,308	8,544	8.9%	90,941	88,427	2.8%
PORTUGAL	5,152	5,230	-1.5%	44,256	40,068	10.5%
ROMANIA	1,471	2,100	-30.0%	22,789	23,066	-1.2%
SLOVAKIA	900	983	-8.4%	12,194	12,435	-1.9%
SLOVENIA	1,178	1,244	-5.3%	14,631	12,539	16.7%
SPAIN	18,363	18,859	-2.6%	227,303	200,338	13.5%
SWEDEN	6,003	6,035	-0.5%	63,443	59,500	6.6%
UNITED KINGDOM	32,473	32,987	-1.6%	420,378	439,524	-4.4%
EUROPEAN UNION	205,949	213,436	-3.5%	2,403,414	2,328,722	3.2%
EU15	184,252	192,136	-4.1%	2,168,033	2,099,194	3.3%
EU12	21,697	21,300	1.9%	235,381	229,528	2.6%
ICELAND	191	152	25.7%	2,572	2,293	12.2%
NORWAY	3,660	5,927	-38.2%	43,272	43,388	-0.3%
SWITZERLAND	3,146	2,834	11.0%	37,127	34,789	6.7%
EFTA	6,997	8,913	-21.5%	82,971	80,470	3.1%
EU + EFTA	212,946	222,349	-4.2%	2,486,385	2,409,192	3.2%
WESTERN EUROPE (EU15 + EFTA)	191,249	201,049	-4.9%	2,251,004	2,179,664	3.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



 $For further information, please contact: Francesca\ Piazza\ -\ Statistics\ Manager\ -\ E-mail: fp@acea.be$

¹ Data for MHCV and MHBC not available

² Data for MHBC not available