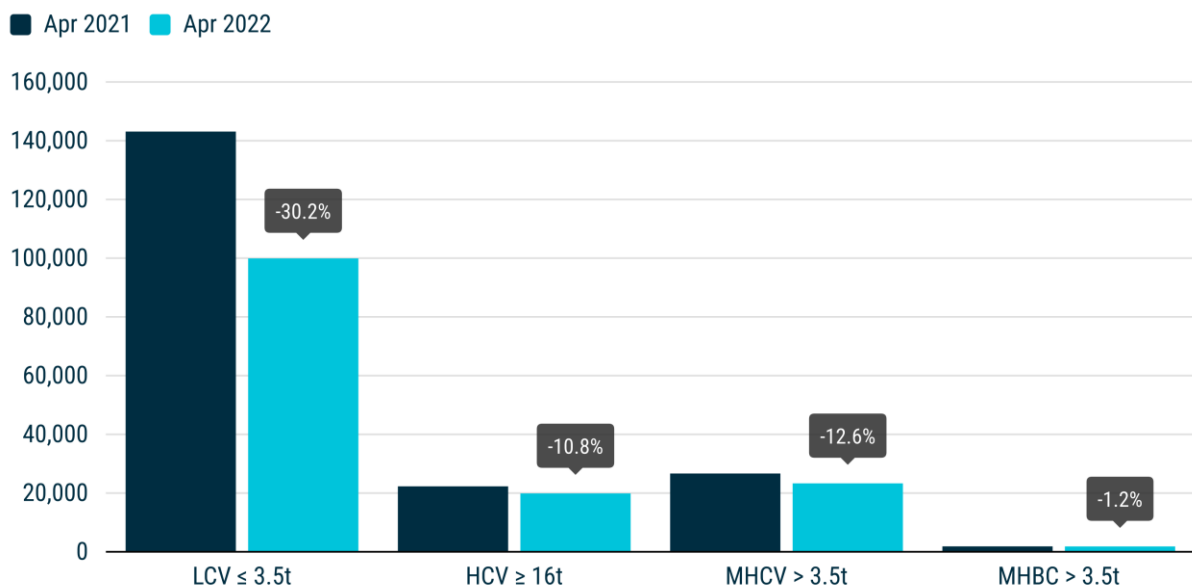


PRESS EMBARGO

8.00am CET (6.00am GMT), 25 May 2022

Commercial vehicle registrations: -20.3% four months into 2022; -27.1% in April



TOTAL NEW COMMERCIAL VEHICLES

In April 2022, registrations of new commercial vehicles in the European Union fell by 27.1%, with 125,034 units sold, as all vehicle segments saw declines. The four key EU markets suffered significant losses, contributing to the region’s sharp fall: Spain (-36.0%), Germany (-30.5%), France (-28.6%) and Italy (-17.5%).

Four months into 2022, sales of new commercial vehicles in the EU declined by 20.3%, with last month’s negative result pulling down the cumulative performance further. Three out of the region’s four largest markets recorded double-digit drops. Spain saw the steepest fall (-31.8%), followed by France (-23.6%) and Germany (-16.5%). Italy posted a more modest decline (-7.7%).

NEW LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T²

April registrations of new vans in the EU contracted by 30.2%, totalling 99,908 units. The negative region-wide performance was reflected in the four major markets: Spain (-41.0%), Germany (-33.6%), France (-31.8%) and Italy (-17.2%).

¹ Data for Malta not available

² Including light buses & coaches

From January to April, EU sales of light commercial vehicles retreated (-23.5%), as most markets recorded declines. The only markets in the region to post positive results were Latvia (+15.9%), Cyprus (+5.6%) and Slovakia (+3.9%). In contrast, the EU's four major markets contracted, with Spain posting the largest drop (-37.2%).

NEW HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER³

Last month, 19,878 new heavy trucks were sold in the EU – 10.8% less than last year. This fall was mainly driven by the weak results recorded in some of the largest markets for this vehicle segment: Italy (-22.0%), Germany (-18.5%) and Poland (-16.7). Spain saw a modest decline (-0.5%), whilst France was the only key market to witness growth (+3.6%).

Over the first four months of the year, registrations of new heavy commercial vehicles across the EU slipped back by 2.4%, as the weak result of the last two months dragged the region's overall performance into negative territory. However, the largest markets in Western Europe recorded mixed results. Spain and France posted growth (+3.4% and +3.2% respectively), whilst registrations of new heavy trucks in both Germany and Italy shrank by 5.4%.

NEW MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T⁴

In April 2022, new medium and heavy commercial vehicle registrations in the EU retreated (-12.6%), counting 23,308 units. With the exception of Spain (+3.5%), all major markets saw negative growth. Italy witnessed the weakest result among the key markets (-20.7%), followed by Germany (-20.2%). France only saw a marginal decrease (-1.3%).

So far in 2022, 98,239 new medium and heavy commercial vehicles were registered across the European Union, a decrease of 4.7% compared to the same period last year. Among the region's largest markets, only Spain posted an increase (+3.0%). Germany declined the most (-9.1%), followed by Italy (-5.3%) and France (-1.1%).

NEW MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T

In April, registrations of new buses in the EU contracted by 1.2%, reaching 1,818 units. The performance of the EU's major markets varied significantly. Spain and France saw double-digit gains (+82.5% and +51.8%, respectively), whereas Germany plunged by 38.3%. Italy saw a modest decrease of 3.7%.

From January to April, new bus and coach sales across the EU recorded a slight decline (-0.5%). The region's key markets posted mixed results. Spain jumped by +59.9%, whilst France saw a more modest expansion (+4.7%). Germany and Italy, on the other hand, recorded double-digit losses (-16.9% and -13.9% respectively).

³ Excluding heavy buses & coaches

⁴ Excluding medium and heavy buses & coaches

PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 25 May 2022

LIGHT COMMERCIAL VEHICLES (LCV) UP TO 3.5T¹
EUROPEAN UNION² + EFTA + UK

	APRIL			JANUARY-APRIL		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	1,761	4,660	-62.2	7,329	16,443	-55.4
Belgium	4,704	6,973	-32.5	19,822	29,332	-32.4
Bulgaria	395	634	-37.7	1,560	2,087	-25.3
Croatia	749	628	+19.3	2,699	2,818	-4.2
Cyprus	139	127	+9.4	619	586	+5.6
Czech Republic	1,338	1,599	-16.3	5,349	5,903	-9.4
Denmark	2,252	2,696	-16.5	9,731	11,188	-13.0
Estonia	327	407	-19.7	1,370	1,608	-14.8
Finland	788	1,095	-28.0	3,776	4,834	-21.9
France	27,421	40,198	-31.8	117,956	159,660	-26.1
Germany	15,562	23,430	-33.6	73,435	90,441	-18.8
Greece	820	972	-15.6	2,839	3,413	-16.8
Hungary	1,583	2,270	-30.3	5,840	8,090	-27.8
Ireland ³	1,619	2,383	-32.1	10,980	13,719	-20.0
Italy ⁴	13,861	16,741	-17.2	57,545	62,542	-8.0
Latvia	212	188	+12.8	897	774	+15.9
Lithuania	260	402	-35.3	1,025	1,367	-25.0
Luxembourg	315	447	-29.5	1,406	1,832	-23.3
Netherlands	4,686	6,538	-28.3	20,713	27,161	-23.7
Poland	4,881	6,910	-29.4	20,744	24,992	-17.0
Portugal	1,736	2,876	-39.6	8,164	9,938	-17.9
Romania	941	1,668	-43.6	4,039	5,020	-19.5
Slovakia	649	681	-4.7	2,615	2,518	+3.9
Slovenia	589	803	-26.7	2,867	3,705	-22.6
Spain	9,366	15,879	-41.0	35,429	56,420	-37.2
Sweden	2,954	1,906	+55.0	11,063	15,549	-28.9
EUROPEAN UNION	99,908	143,111	-30.2	429,812	561,940	-23.5
EU14⁵	87,845	126,794	-30.7	380,188	502,472	-24.3
EU12⁶	12,063	16,317	-26.1	49,624	59,468	-16.6
Iceland	153	110	+39.1	463	375	+23.5
Norway	2,239	3,476	-35.6	8,256	11,942	-30.9
Switzerland	1,995	2,710	-26.4	8,660	10,505	-17.6
EFTA	4,387	6,296	-30.3	17,379	22,822	-23.8
United Kingdom	21,597	30,440	-29.1	95,941	127,796	-24.9
EU + EFTA + UK	125,892	179,847	-30.0	543,132	712,558	-23.8
EU14 + EFTA + UK	113,829	163,530	-30.4	493,508	653,090	-24.4

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

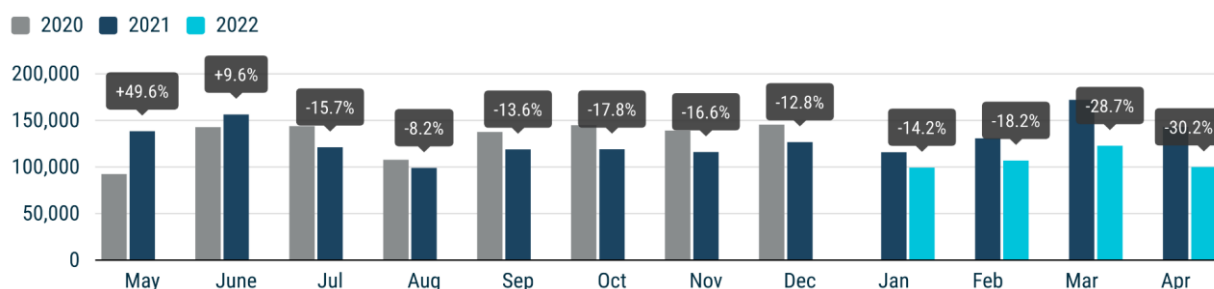
¹ Including light buses and coaches

² Data for Malta not available

³ LCV ≤6t ⁴ ANFIA estimates

⁵ Member states before the 2004 enlargement

⁶ Member states having joined the EU since 2004



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 25 May 2022

HEAVY COMMERCIAL VEHICLES (HCV) OF 16T AND OVER¹
EUROPEAN UNION + EFTA + UK

	APRIL			JANUARY-APRIL		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria ²	564	651	-13.4	2,119	2,358	-10.1
Belgium	580	631	-8.1	2,571	2,521	+2.0
Bulgaria	262	251	+4.4	1,114	967	+15.2
Croatia	82	108	-24.1	353	381	-7.3
Cyprus	4	2	+100.0	7	19	-63.2
Czech Republic	657	705	-6.8	2,460	2,391	+2.9
Denmark	346	329	+5.2	1,506	1,444	+4.3
Estonia	66	60	+10.0	260	269	-3.3
Finland	171	201	-14.9	811	848	-4.4
France	3,498	3,375	+3.6	14,031	13,594	+3.2
Germany	4,165	5,108	-18.5	19,016	20,103	-5.4
Greece	52	24	+116.7	172	94	+83.0
Hungary	345	387	-10.9	1,544	1,380	+11.9
Ireland ³	161	213	-24.4	746	901	-17.2
Italy ⁴	1,596	2,047	-22.0	7,338	7,759	-5.4
Latvia	148	105	+41.0	531	452	+17.5
Lithuania	641	809	-20.8	2,406	3,293	-26.9
Luxembourg ⁵	79	101	-21.8	353	355	-0.6
Netherlands	969	952	+1.8	4,429	4,173	+6.1
Poland	2,460	2,952	-16.7	9,139	9,882	-7.5
Portugal	270	290	-6.9	1,211	1,230	-1.5
Romania	407	578	-29.6	2,040	1,885	+8.2
Slovakia	246	304	-19.1	961	968	-0.7
Slovenia	181	125	+44.8	770	601	+28.1
Spain	1,450	1,458	-0.5	6,696	6,477	+3.4
Sweden	478	526	-9.1	1,614	1,898	-15.0
EUROPEAN UNION	19,878	22,292	-10.8	84,198	86,243	-2.4
EU14	14,379	15,906	-9.6	62,613	63,755	-1.8
EU12	5,499	6,386	-13.9	21,585	22,488	-4.0
Iceland	10	5	+100.0	38	30	+26.7
Norway	327	367	-10.9	1,394	1,520	-8.3
Switzerland	223	290	-23.1	909	1,053	-13.7
EFTA	560	662	-15.4	2,341	2,603	-10.1
United Kingdom ⁵	2,560	2,797	-8.5	11,011	11,375	-3.2
EU + EFTA + UK	22,998	25,751	-10.7	97,550	100,221	-2.7
EU14 + EFTA + UK	17,499	19,365	-9.6	75,965	77,733	-2.3

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

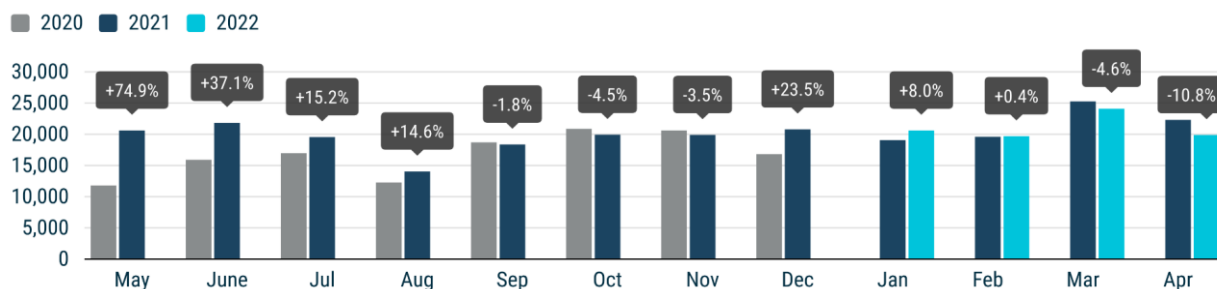
¹ Excluding heavy buses and coaches

² HCV ≥15t

³ HCV > 17t

⁴ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

⁵ Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 25 May 2022

MEDIUM AND HEAVY COMMERCIAL VEHICLES (MHCV) OVER 3.5T¹
EUROPEAN UNION + EFTA + UK

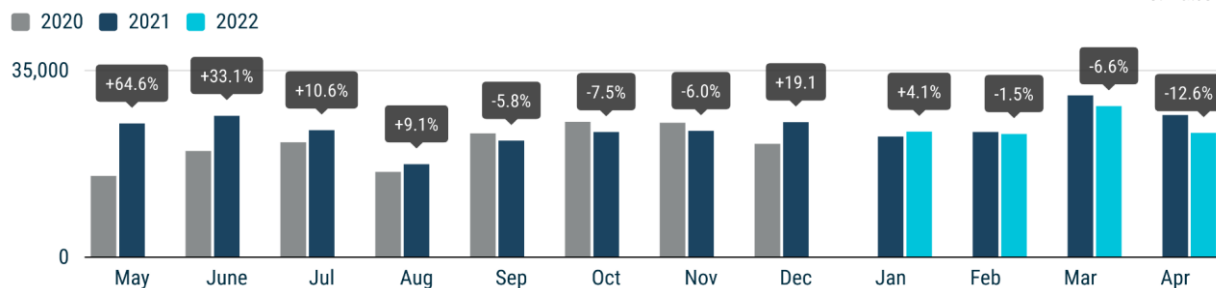
	APRIL			JANUARY-APRIL		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	579	678	-14.6	2,203	2,442	-9.8
Belgium	654	748	-12.6	2,877	3,011	-4.5
Bulgaria	262	254	+3.1	1,134	1,006	+12.7
Croatia	89	125	-28.8	405	425	-4.7
Cyprus	4	7	-42.9	14	33	-57.6
Czech Republic	746	825	-9.6	2,775	2,797	-0.8
Denmark	373	360	+3.6	1,663	1,579	+5.3
Estonia	75	66	+13.6	287	290	-1.0
Finland	233	295	-21.0	1,092	1,256	-13.1
France	3,900	3,953	-1.3	15,764	15,940	-1.1
Germany	5,818	7,292	-20.2	25,752	28,319	-9.1
Greece	77	34	+126.5	237	166	+42.8
Hungary	375	419	-10.5	1,632	1,473	+10.8
Ireland	181	258	-29.8	860	1,035	-16.9
Italy ²	1,905	2,402	-20.7	8,641	9,123	-5.3
Latvia	151	112	+34.8	544	485	+12.2
Lithuania	643	818	-21.4	2,419	3,331	-27.4
Luxembourg	88	108	-18.5	381	393	-3.1
Netherlands	1,070	1,066	+0.4	4,882	4,686	+4.2
Poland	2,665	3,166	-15.8	9,882	10,634	-7.1
Portugal	312	345	-9.6	1,369	1,413	-3.1
Romania	418	590	-29.2	2,108	1,937	+8.8
Slovakia	274	328	-16.5	1,054	1,079	-2.3
Slovenia	187	139	+34.5	813	663	+22.6
Spain	1,716	1,658	+3.5	7,689	7,464	+3.0
Sweden	513	615	-16.6	1,762	2,117	-16.8
EUROPEAN UNION	23,308	26,661	-12.6	98,239	103,097	-4.7
EU14	17,419	19,812	-12.1	75,172	78,944	-4.8
EU12	5,889	6,849	-14.0	23,067	24,153	-4.5
Iceland	21	15	+40.0	63	80	-21.3
Norway	476	543	-12.3	1,828	2,008	-9.0
Switzerland	258	344	-25.0	1,048	1,245	-15.8
EFTA	755	902	-16.3	2,939	3,333	-11.8
United Kingdom ³	3,405	3,805	-10.5	14,036	15,307	-8.3
EU + EFTA + UK	27,468	31,368	-12.4	115,214	121,737	-5.4
EU14 + EFTA + UK	21,579	24,519	-12.0	92,147	97,584	-5.6

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Excluding buses and coaches over 3.5t

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates



PRESS EMBARGO FOR ALL DATA
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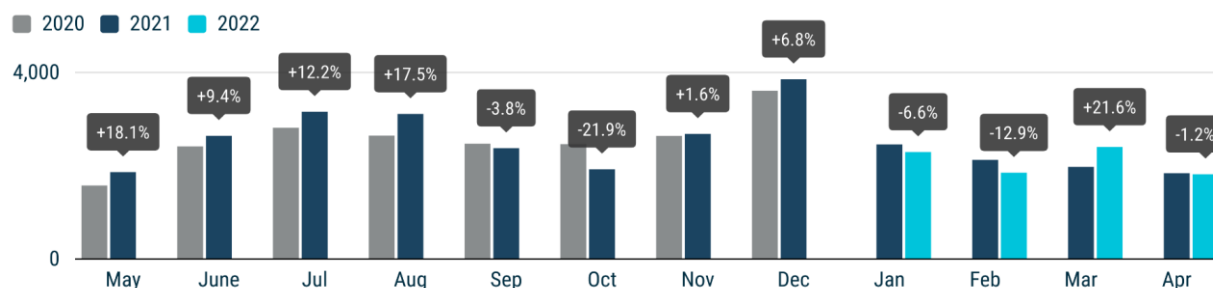
MEDIUM AND HEAVY BUSES & COACHES (MHBC) OVER 3.5T
EUROPEAN UNION + EFTA + UK

	APRIL			JANUARY-APRIL		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	82	52	+57.7	269	319	-15.7
Belgium	95	147	-35.4	289	388	-25.5
Bulgaria	7	27	-74.1	54	31	+74.2
Croatia	12	14	-14.3	36	44	-18.2
Cyprus	7	3	+133.3	40	6	+566.7
Czech Republic	101	89	+13.5	467	481	-2.9
Denmark	61	6	+916.7	171	115	+48.7
Estonia	32	47	-31.9	143	90	+58.9
Finland	10	11	-9.1	53	42	+26.2
France	346	228	+51.8	1,750	1,672	+4.7
Germany	253	410	-38.3	1,398	1,683	-16.9
Greece	23	34	-32.4	60	93	-35.5
Hungary	16	8	+100.0	89	87	+2.3
Ireland	27	69	-60.9	167	190	-12.1
Italy ¹	180	187	-3.7	997	1,158	-13.9
Latvia	30	8	+275.0	98	35	+180.0
Lithuania	2	9	-77.8	33	64	-48.4
Luxembourg	16	1	+1,500.0	89	73	+21.9
Netherlands	45	27	+66.7	136	130	+4.6
Poland	87	77	+13.0	411	384	+7.0
Portugal	48	82	-41.5	268	223	+20.2
Romania	45	89	-49.4	271	262	+3.4
Slovakia	12	0		110	49	+124.5
Slovenia	3	1	+200.0	16	40	-60.0
Spain	208	114	+82.5	761	476	+59.9
Sweden	70	100	-30.0	181	262	-30.9
EUROPEAN UNION	1,818	1,840	-1.2	8,357	8,397	-0.5
EU14	1,464	1,468	-0.3	6,589	6,824	-3.4
EU12	354	372	-4.8	1,768	1,573	+12.4
Iceland	1	1	+0.0	8	6	+33.3
Norway	29	38	-23.7	143	150	-4.7
Switzerland	20	33	-39.4	111	147	-24.5
EFTA	50	72	-30.6	262	303	-13.5
United Kingdom ²	410	383	+7.0	1,656	1,075	+54.0
EU + EFTA + UK	2,278	2,295	-0.7	10,275	9,775	+5.1
EU14 + EFTA + UK	1,924	1,923	+0.1	8,507	8,202	+3.7

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Estimates



PRESS EMBARGO FOR ALL DATA
8.00am CET (6.00am GMT), 25 May 2022

TOTAL NEW COMMERCIAL VEHICLES (CV), BY MARKET
EUROPEAN UNION + EFTA + UK

	APRIL			JANUARY-APRIL		
	Units 2022	Units 2021	% change 22/21	Units 2022	Units 2021	% change 22/21
Austria	2,422	5,390	-55.1	9,801	19,204	-49.0
Belgium	5,453	7,868	-30.7	22,988	32,731	-29.8
Bulgaria	664	915	-27.4	2,748	3,124	-12.0
Croatia	850	767	+10.8	3,140	3,287	-4.5
Cyprus	150	137	+9.5	673	625	+7.7
Czech Republic	2,185	2,513	-13.1	8,591	9,181	-6.4
Denmark	2,686	3,062	-12.3	11,565	12,882	-10.2
Estonia	434	520	-16.5	1,800	1,988	-9.5
Finland	1,031	1,401	-26.4	4,921	6,132	-19.7
France	31,667	44,379	-28.6	135,470	177,272	-23.6
Germany	21,633	31,132	-30.5	100,585	120,443	-16.5
Greece	920	1,040	-11.5	3,136	3,672	-14.6
Hungary	1,974	2,697	-26.8	7,561	9,650	-21.6
Ireland	1,827	2,710	-32.6	12,007	14,944	-19.7
Italy	15,946	19,330	-17.5	67,183	72,823	-7.7
Latvia	393	308	+27.6	1,539	1,294	+18.9
Lithuania	905	1,229	-26.4	3,477	4,762	-27.0
Luxembourg	419	556	-24.6	1,876	2,298	-18.4
Netherlands	5,801	7,631	-24.0	25,731	31,977	-19.5
Poland	7,633	10,153	-24.8	31,037	36,010	-13.8
Portugal	2,096	3,303	-36.5	9,801	11,574	-15.3
Romania	1,404	2,347	-40.2	6,418	7,219	-11.1
Slovakia	935	1,009	-7.3	3,779	3,646	+3.6
Slovenia	779	943	-17.4	3,696	4,408	-16.2
Spain	11,290	17,651	-36.0	43,879	64,360	-31.8
Sweden	3,537	2,621	+34.9	13,006	17,928	-27.5
EUROPEAN UNION	125,034	171,612	-27.1	536,408	673,434	-20.3
EU14	106,728	148,074	-27.9	461,949	588,240	-21.5
EU12	18,306	23,538	-22.2	74,459	85,194	-12.6
Iceland	175	126	+38.9	534	461	+15.8
Norway	2,744	4,057	-32.4	10,227	14,100	-27.5
Switzerland	2,273	3,087	-26.4	9,819	11,897	-17.5
EFTA	5,192	7,270	-28.6	20,580	26,458	-22.2
United Kingdom	25,412	34,628	-26.6	111,633	144,178	-22.6
EU + EFTA + UK	155,638	213,510	-27.1	668,621	844,070	-20.8
EU14 + EFTA + UK	137,332	189,972	-27.7	594,162	758,876	-21.7

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

