

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		SEPTEMBER '20	
A		Total	Market Share	Total	Market Share
Make:		5.540	9,23%	690	9,71%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	AYGO	1.434	25,88%	202	29,28%
HYUNDAI	i 10	1.302	23,50%	196	28,41%
FIAT	PANDA	852	15,38%	94	13,62%
KIA MOTORS	PICANTO	532	9,60%	69	10,00%
PEUGEOT	108	499	9,01%	33	4,78%
FIAT	500	400	7,22%	56	8,12%
CITROEN	C1	257	4,64%	11	1,59%
VOLKSWAGEN	UP!	92	1,66%	8	1,16%
SKODA	CITIGO	74	1,34%	6	0,87%
RENAULT	NEW TWINGO	53	0,96%	8	1,16%
ABARTH	500	19	0,34%	1	0,14%
SMART	FORTWO	15	0,27%	4	0,58%
SUZUKI	CELERIO	5	0,09%		
SMART	FORFOUR	3	0,05%	2	0,29%
PEUGEOT	107	1	0,02%		
SEAT	MII	1	0,02%		
CHEVROLET	SPARK	1	0,02%		

  

Segment		YTD		SEPTEMBER '20	
A-SUV		Total	Market Share	Total	Market Share
Make:		949	1,58%	174	2,45%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	IGNIS	716	75,45%	147	84,48%
SUZUKI	JIMNY	233	24,55%	27	15,52%

  

Segment		YTD		SEPTEMBER '20	
A TOTAL		Total	Market Share	Total	Market Share
Make:		6.489	10,81%	864	12,16%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	AYGO	1.434	22,10%	202	23,38%
HYUNDAI	i 10	1.302	20,06%	196	22,69%
FIAT	PANDA	852	13,13%	94	10,88%
SUZUKI	IGNIS	716	11,03%	147	17,01%
KIA MOTORS	PICANTO	532	8,20%	69	7,99%
PEUGEOT	108	499	7,69%	33	3,82%
FIAT	500	400	6,16%	56	6,48%
CITROEN	C1	257	3,96%	11	1,27%
SUZUKI	JIMNY	233	3,59%	27	3,13%
VOLKSWAGEN	UP!	92	1,42%	8	0,93%
SKODA	CITIGO	74	1,14%	6	0,69%
RENAULT	NEW TWINGO	53	0,82%	8	0,93%
ABARTH	500	19	0,29%	1	0,12%
SMART	FORTWO	15	0,23%	4	0,46%
SUZUKI	CELERIO	5	0,08%		
SMART	FORFOUR	3	0,05%	2	0,23%
CHEVROLET	SPARK	1	0,02%		
PEUGEOT	107	1	0,02%		
SEAT	MII	1	0,02%		

  

Segment		YTD		SEPTEMBER '20	
B		Total	Market Share	Total	Market Share
Make:		17.292	28,80%	1.817	25,57%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	4.036	23,34%	237	13,04%
PEUGEOT	208	2.126	12,29%	254	13,98%
OPEL	CORSA	1.851	10,70%	239	13,15%
RENAULT	CLIO	1.598	9,24%	211	11,61%
VOLKSWAGEN	POLO	1.561	9,03%	177	9,74%
CITROEN	C3	1.508	8,72%	207	11,39%
HYUNDAI	i 20	881	5,09%	9	0,50%
SUZUKI	SWIFT	794	4,59%	119	6,55%
FORD	FIESTA	663	3,83%	77	4,24%
SEAT	IBIZA	511	2,96%	46	2,53%
NISSAN	MICRA	470	2,72%	14	0,77%

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MINI	MINI	361	2,09%	51	2,81%
SKODA	FABIA	288	1,67%	99	5,45%
AUDI	A1	219	1,27%	5	0,28%
MITSUBISHI	SPACE STAR	155	0,90%	19	1,05%
KIA MOTORS	RIO	101	0,58%	18	0,99%
HONDA	JAZZ	63	0,36%	13	0,72%
MAZDA	2-SERIES	46	0,27%	14	0,77%
BMW	I3	43	0,25%	8	0,44%
SUZUKI	BALENO	12	0,07%		
CITROEN	DS3	4	0,02%		
CHEVROLET	AVEO	1	0,01%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
B-SUV		11.216	18,68%	1.408	19,81%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	T-ROC	1.253	11,17%	122	8,66%
VOLKSWAGEN	T-CROSS	1.236	11,02%	117	8,31%
PEUGEOT	2008	1.062	9,47%	214	15,20%
HYUNDAI	KONA	950	8,47%	114	8,10%
KIA MOTORS	STONIC	737	6,57%	31	2,20%
SUZUKI	VITARA	730	6,51%	85	6,04%
AUDI	Q2	716	6,38%	35	2,49%
SKODA	KAMIQ	698	6,22%	58	4,12%
OPEL	CROSSLAND X	647	5,77%	73	5,18%
FORD	PUMA	618	5,51%	135	9,59%
SEAT	ARONA	462	4,12%	67	4,76%
JEEP	RENEGADE	416	3,71%	56	3,98%
NISSAN	JUKE	392	3,50%	110	7,81%
CITROEN	C3 AIRCROSS	345	3,08%	38	2,70%
DACIA	SANDERO	305	2,72%	56	3,98%
RENAULT	CAPTUR	292	2,60%	57	4,05%
FORD	ECOSPORT	187	1,67%	8	0,57%
FIAT	500X	122	1,09%	22	1,56%
CITROEN	DS3 CROSSBACK	47	0,42%	9	0,64%
KIA MOTORS	SOUL	1	0,01%	1	0,07%
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
B TOTAL		28.508	47,48%	3.225	45,38%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	4.036	14,16%	237	7,35%
PEUGEOT	208	2.126	7,46%	254	7,88%
OPEL	CORSA	1.851	6,49%	239	7,41%
RENAULT	CLIO	1.598	5,61%	211	6,54%
VOLKSWAGEN	POLO	1.561	5,48%	177	5,49%
CITROEN	C3	1.508	5,29%	207	6,42%
VOLKSWAGEN	T-ROC	1.253	4,40%	122	3,78%
VOLKSWAGEN	T-CROSS	1.236	4,34%	117	3,63%
PEUGEOT	2008	1.062	3,73%	214	6,64%
HYUNDAI	KONA	950	3,33%	114	3,53%
HYUNDAI	i 20	881	3,09%	9	0,28%
SUZUKI	SWIFT	794	2,79%	119	3,69%
KIA MOTORS	STONIC	737	2,59%	31	0,96%
SUZUKI	VITARA	730	2,56%	85	2,64%
AUDI	Q2	716	2,51%	35	1,09%
SKODA	KAMIQ	698	2,45%	58	1,80%
FORD	FIESTA	663	2,33%	77	2,39%
OPEL	CROSSLAND X	647	2,27%	73	2,26%
FORD	PUMA	618	2,17%	135	4,19%
SEAT	IBIZA	511	1,79%	46	1,43%
NISSAN	MICRA	470	1,65%	14	0,43%
SEAT	ARONA	462	1,62%	67	2,08%
JEEP	RENEGADE	416	1,46%	56	1,74%
NISSAN	JUKE	392	1,38%	110	3,41%
MINI	MINI	361	1,27%	51	1,58%
CITROEN	C3 AIRCROSS	345	1,21%	38	1,18%

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DACIA	SANDERO	305	1,07%	56	1,74%
RENAULT	CAPTUR	292	1,02%	57	1,77%
SKODA	FABIA	288	1,01%	99	3,07%
AUDI	A1	219	0,77%	5	0,16%
FORD	ECOSPORT	187	0,66%	8	0,25%
MITSUBISHI	SPACE STAR	155	0,54%	19	0,59%
FIAT	500X	122	0,43%	22	0,68%
KIA MOTORS	RIO	101	0,35%	18	0,56%
HONDA	JAZZ	63	0,22%	13	0,40%
CITROEN	DS3 CROSSBACK	47	0,16%	9	0,28%
MAZDA	2-SERIES	46	0,16%	14	0,43%
BMW	I3	43	0,15%	8	0,25%
SUZUKI	BALENO	12	0,04%		
CITROEN	DS3	4	0,01%		
KIA MOTORS	SOUL	1	0,00%	1	0,03%
CHEVROLET	AVEO	1	0,00%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
C		8.259	13,75%	1.164	16,38%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	A-SERIES	1.276	15,45%	226	19,42%
TOYOTA	COROLLA	1.216	14,72%	185	15,89%
OPEL	ASTRA	700	8,48%	161	13,83%
HYUNDAI	i 30	666	8,06%	58	4,98%
PEUGEOT	308	639	7,74%	115	9,88%
BMW	1-SERIES	569	6,89%	52	4,47%
SKODA	SCALA	455	5,51%	44	3,78%
VOLKSWAGEN	GOLF	443	5,36%	87	7,47%
FIAT	TIPO	347	4,20%	45	3,87%
FORD	FOCUS	333	4,03%	36	3,09%
AUDI	A3	306	3,71%	31	2,66%
CITROEN	C4 CACTUS	227	2,75%	8	0,69%
SEAT	LEON	203	2,46%	24	2,06%
BMW	2-SERIES	181	2,19%	38	3,26%
ALFA ROMEO	GIULIETTA	161	1,95%	5	0,43%
HONDA	CIVIC	150	1,82%	10	0,86%
RENAULT	MEGANE	110	1,33%	6	0,52%
PEUGEOT	301	58	0,70%	11	0,95%
MERCEDES	B-SERIES	49	0,59%	6	0,52%
CITROEN	C-ELYSEE	43	0,52%	3	0,26%
KIA MOTORS	CEED	35	0,42%	1	0,09%
MINI	CLUBMAN	33	0,40%	3	0,26%
VOLVO	V40	28	0,34%		
NISSAN	LEAF	15	0,18%	5	0,43%
MAZDA	3-SERIES	13	0,16%	3	0,26%
VOLKSWAGEN	ID.3	1	0,01%	1	0,09%
HYUNDAI	IONIQ	1	0,01%		
SUBARU	IMPREZA	1	0,01%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
C-SUV		12.968	21,60%	1.487	20,92%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.966	15,16%	200	13,45%
TOYOTA	C-HR	1.470	11,34%	228	15,33%
PEUGEOT	3008	1.170	9,02%	57	3,83%
DACIA	DUSTER	847	6,53%	144	9,68%
VOLVO	XC40	668	5,15%	57	3,83%
AUDI	Q3	667	5,14%	79	5,31%
MINI	COUNTRYMAN (NEW)	649	5,00%	53	3,56%
BMW	X2-SERIES	631	4,87%	43	2,89%
BMW	X1-SERIES	599	4,62%	72	4,84%
VOLKSWAGEN	TIGUAN	478	3,69%	49	3,30%
SKODA	KAROQ	450	3,47%	41	2,76%
HYUNDAI	TUCSON	440	3,39%	53	3,56%
MERCEDES	GLA-SERIES	317	2,44%	108	7,26%

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KIA MOTORS	NEW SPORTAGE	310	2,39%	52	3,50%
OPEL	GRANDLAND X	308	2,38%	34	2,29%
CITROEN	C5 AIRCROSS	252	1,94%	29	1,95%
SUZUKI	SX4	241	1,86%	35	2,35%
MERCEDES	GLB-SERIES	209	1,61%	11	0,74%
RENAULT	KADJAR	197	1,52%	38	2,56%
JEEP	COMPASS	170	1,31%	13	0,87%
KIA MOTORS	XCEED	168	1,30%	22	1,48%
MITSUBISHI	ECLIPSE CROSS	160	1,23%	16	1,08%
CITROEN	DS7 CROSSBACK	158	1,22%	12	0,81%
LAND ROVER	RANGE ROVER EVOQUE	84	0,65%	7	0,47%
FORD	KUGA	62	0,48%	18	1,21%
HONDA	HR-V	57	0,44%	1	0,07%
MAZDA	CX-30	52	0,40%	6	0,40%
SEAT	ATECA	45	0,35%		
LEXUS	UX-SERIES	40	0,31%		
JAGUAR	E-PACE	38	0,29%	4	0,27%
MITSUBISHI	ASX	38	0,29%		
LAND ROVER	DEFENDER	10	0,08%	2	0,13%
SUBARU	XV	10	0,08%		
MAZDA	CX-5	6	0,05%	3	0,20%
KIA MOTORS	NIRO	1	0,01%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
C TOTAL		21.227	35,35%	2.651	37,30%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.966	9,26%	200	7,54%
TOYOTA	C-HR	1.470	6,93%	228	8,60%
MERCEDES	A-SERIES	1.276	6,01%	226	8,53%
TOYOTA	COROLLA	1.216	5,73%	185	6,98%
PEUGEOT	3008	1.170	5,51%	57	2,15%
DACIA	DUSTER	847	3,99%	144	5,43%
OPEL	ASTRA	700	3,30%	161	6,07%
VOLVO	XC40	668	3,15%	57	2,15%
AUDI	Q3	667	3,14%	79	2,98%
HYUNDAI	i 30	666	3,14%	58	2,19%
MINI	COUNTRYMAN (NEW)	649	3,06%	53	2,00%
PEUGEOT	308	639	3,01%	115	4,34%
BMW	X2-SERIES	631	2,97%	43	1,62%
BMW	X1-SERIES	599	2,82%	72	2,72%
BMW	1-SERIES	569	2,68%	52	1,96%
VOLKSWAGEN	TIGUAN	478	2,25%	49	1,85%
SKODA	SCALA	455	2,14%	44	1,66%
SKODA	KAROQ	450	2,12%	41	1,55%
VOLKSWAGEN	GOLF	443	2,09%	87	3,28%
HYUNDAI	TUCSON	440	2,07%	53	2,00%
FIAT	TIPO	347	1,63%	45	1,70%
FORD	FOCUS	333	1,57%	36	1,36%
MERCEDES	GLA-SERIES	317	1,49%	108	4,07%
KIA MOTORS	NEW SPORTAGE	310	1,46%	52	1,96%
OPEL	GRANDLAND X	308	1,45%	34	1,28%
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CITROEN	C5 AIRCROSS	252	1,19%	29	1,09%
SUZUKI	SX4	241	1,14%	35	1,32%
CITROEN	C4 CACTUS	227	1,07%	8	0,30%
MERCEDES	GLB-SERIES	209	0,98%	11	0,41%
SEAT	LEON	203	0,96%	24	0,91%
RENAULT	KADJAR	197	0,93%	38	1,43%
BMW	2-SERIES	181	0,85%	38	1,43%
JEEP	COMPASS	170	0,80%	13	0,49%
KIA MOTORS	XCEED	168	0,79%	22	0,83%
ALFA ROMEO	GIULIETTA	161	0,76%	5	0,19%
MITSUBISHI	ECLIPSE CROSS	160	0,75%	16	0,60%
CITROEN	DS7 CROSSBACK	158	0,74%	12	0,45%
HONDA	CIVIC	150	0,71%	10	0,38%

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RENAULT	MEGANE	110	0,52%	6	0,23%
LAND ROVER	RANGE ROVER EVOQUE	84	0,40%	7	0,26%
FORD	KUGA	62	0,29%	18	0,68%
PEUGEOT	301	58	0,27%	11	0,41%
HONDA	HR-V	57	0,27%	1	0,04%
MAZDA	CX-30	52	0,24%	6	0,23%
MERCEDES	B-SERIES	49	0,23%	6	0,23%
SEAT	ATECA	45	0,21%		
CITROEN	C-ELYSEE	43	0,20%	3	0,11%
LEXUS	UX-SERIES	40	0,19%		
JAGUAR	E-PACE	38	0,18%	4	0,15%
MITSUBISHI	ASX	38	0,18%		
KIA MOTORS	CEED	35	0,16%	1	0,04%
MINI	CLUBMAN	33	0,16%	3	0,11%
VOLVO	V40	28	0,13%		
NISSAN	LEAF	15	0,07%	5	0,19%
MAZDA	3-SERIES	13	0,06%	3	0,11%
LAND ROVER	DEFENDER	10	0,05%	2	0,08%
SUBARU	XV	10	0,05%		
MAZDA	CX-5	6	0,03%	3	0,11%
VOLKSWAGEN	ID.3	1	0,00%	1	0,04%
SUBARU	IMPREZA	1	0,00%		
KIA MOTORS	NIRO	1	0,00%		
HYUNDAI	IONIQ	1	0,00%		
		YTD		SEPTEMBER '20	
Segment D		Total 889	Market Share 1,48%	Total 106	Market Share 1,49%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	219	24,63%	16	15,09%
MERCEDES	CLA-SERIES	198	22,27%	32	30,19%
MERCEDES	C-SERIES	153	17,21%	26	24,53%
BMW	3-SERIES	83	9,34%	11	10,38%
VOLKSWAGEN	PASSAT	66	7,42%	6	5,66%
AUDI	A4	44	4,95%	3	2,83%
PEUGEOT	508	37	4,16%	1	0,94%
OPEL	INSIGNIA	21	2,36%	1	0,94%
MAZDA	6-SERIES	17	1,91%	1	0,94%
VOLVO	V60	16	1,80%	2	1,89%
AUDI	A5	11	1,24%		
ALFA ROMEO	GIULIA	8	0,90%	2	1,89%
TESLA	MODEL 3	6	0,67%	2	1,89%
VOLVO	S60	2	0,22%	2	1,89%
TOYOTA	PRIUS	2	0,22%	1	0,94%
LEXUS	IS-SERIES	2	0,22%		
VOLKSWAGEN	JETTA	1	0,11%		
JAGUAR	XE-TYPE	1	0,11%		
DFM	E70	1	0,11%		
BMW	4-SERIES	1	0,11%		
		YTD		SEPTEMBER '20	
Segment D-SUV		Total 1.580	Market Share 2,63%	Total 172	Market Share 2,42%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	322	20,38%	48	27,91%
VOLVO	XC60	230	14,56%	19	11,05%
TOYOTA	RAV4	182	11,52%	21	12,21%
MERCEDES	GLC-SERIES	178	11,27%	17	9,88%
SKODA	KODIAQ	140	8,86%	11	6,40%
PEUGEOT	5008	95	6,01%	2	1,16%
BMW	X3-SERIES	60	3,80%	15	8,72%
SEAT	TARRACO	57	3,61%	1	0,58%
BMW	X4-SERIES	44	2,78%	7	4,07%
AUDI	Q5	38	2,41%	8	4,65%
HONDA	CR-V	38	2,41%	6	3,49%
LAND ROVER	DISCOVERY SPORT	32	2,03%	3	1,74%
MERCEDES	GLE-SERIES	26	1,65%	3	1,74%

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JAGUAR	F-PACE	20	1,27%		
LAND ROVER	RANGE ROVER VELAR	17	1,08%	1	0,58%
JEEP	WRANGLER	16	1,01%	1	0,58%
SUBARU	FORESTER	15	0,95%	1	0,58%
MITSUBISHI	OUTLANDER	12	0,76%	1	0,58%
JAGUAR	I-PACE	10	0,63%	2	1,16%
MERCEDES	EQC	10	0,63%	1	0,58%
JEEP	CHEROKEE	8	0,51%		
PORSCHE	MACAN	8	0,51%		
TOYOTA	LAND CRUISER	7	0,44%		
LEXUS	RX-SERIES	6	0,38%		
ALFA ROMEO	STELVIO	3	0,19%	2	1,16%
MERCEDES	G-SERIES	3	0,19%	1	0,58%
VOLKSWAGEN	TOUAREG	3	0,19%	1	0,58%
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
D TOTAL		2.469	4,11%	278	3,91%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	322	13,04%	48	17,27%
VOLVO	XC60	230	9,32%	19	6,83%
SKODA	OCTAVIA	219	8,87%	16	5,76%
MERCEDES	CLA-SERIES	198	8,02%	32	11,51%
TOYOTA	RAV4	182	7,37%	21	7,55%
MERCEDES	GLC-SERIES	178	7,21%	17	6,12%
MERCEDES	C-SERIES	153	6,20%	26	9,35%
SKODA	KODIAQ	140	5,67%	11	3,96%
PEUGEOT	5008	95	3,85%	2	0,72%
BMW	3-SERIES	83	3,36%	11	3,96%
VOLKSWAGEN	PASSAT	66	2,67%	6	2,16%
BMW	X3-SERIES	60	2,43%	15	5,40%
SEAT	TARRACO	57	2,31%	1	0,36%
BMW	X4-SERIES	44	1,78%	7	2,52%
AUDI	A4	44	1,78%	3	1,08%
AUDI	Q5	38	1,54%	8	2,88%
HONDA	CR-V	38	1,54%	6	2,16%
PEUGEOT	508	37	1,50%	1	0,36%
LAND ROVER	DISCOVERY SPORT	32	1,30%	3	1,08%
MERCEDES	GLE-SERIES	26	1,05%	3	1,08%
OPEL	INSIGNIA	21	0,85%	1	0,36%
JAGUAR	F-PACE	20	0,81%		
MAZDA	6-SERIES	17	0,69%	1	0,36%
LAND ROVER	RANGE ROVER VELAR	17	0,69%	1	0,36%
VOLVO	V60	16	0,65%	2	0,72%
JEEP	WRANGLER	16	0,65%	1	0,36%
SUBARU	FORESTER	15	0,61%	1	0,36%
MITSUBISHI	OUTLANDER	12	0,49%	1	0,36%
AUDI	A5	11	0,45%		
JAGUAR	I-PACE	10	0,41%	2	0,72%
MERCEDES	EQC	10	0,41%	1	0,36%
ALFA ROMEO	GIULIA	8	0,32%	2	0,72%
PORSCHE	MACAN	8	0,32%		
JEEP	CHEROKEE	8	0,32%		
TOYOTA	LAND CRUISER	7	0,28%		
TESLA	MODEL 3	6	0,24%	2	0,72%
LEXUS	RX-SERIES	6	0,24%		
ALFA ROMEO	STELVIO	3	0,12%	2	0,72%
MERCEDES	G-SERIES	3	0,12%	1	0,36%
VOLKSWAGEN	TOUAREG	3	0,12%	1	0,36%
VOLVO	S60	2	0,08%	2	0,72%
TOYOTA	PRIUS	2	0,08%	1	0,36%
LEXUS	IS-SERIES	2	0,08%		
DFM	E70	1	0,04%		
JAGUAR	XE-TYPE	1	0,04%		
BMW	4-SERIES	1	0,04%		
VOLKSWAGEN	JETTA	1	0,04%		

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Segment		YTD		SEPTEMBER '20	
E		Total	Market Share	Total	Market Share
		139	0,23%	11	0,15%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	47	33,81%	3	27,27%
MERCEDES	E-SERIES	29	20,86%	3	27,27%
BMW	5-SERIES	27	19,42%	4	36,36%
AUDI	A6	20	14,39%	1	9,09%
LEXUS	ES-SERIES	4	2,88%		
VOLVO	V90	4	2,88%		
VOLKSWAGEN	ARTEON	4	2,88%		
VOLVO	S90	3	2,16%		
MERCEDES	CLS-SERIES	1	0,72%		
Segment		YTD		SEPTEMBER '20	
E-SUV		Total	Market Share	Total	Market Share
		177	0,29%	19	0,27%
Make:	Range:	Volume:	%	Volume:	%
BMW	X5-SERIES	54	30,51%	4	21,05%
VOLVO	XC90	48	27,12%	5	26,32%
PORSCHE	CAYENNE	38	21,47%	2	10,53%
LEXUS	NX-SERIES	19	10,73%	3	15,79%
BMW	X6-SERIES	13	7,34%	4	21,05%
AUDI	E-TRON	5	2,82%	1	5,26%
Segment		YTD		SEPTEMBER '20	
E TOTAL		Total	Market Share	Total	Market Share
		316	0,53%	30	0,42%
Make:	Range:	Volume:	%	Volume:	%
BMW	X5-SERIES	54	17,09%	4	13,33%
VOLVO	XC90	48	15,19%	5	16,67%
SKODA	SUPERB	47	14,87%	3	10,00%
PORSCHE	CAYENNE	38	12,03%	2	6,67%
MERCEDES	E-SERIES	29	9,18%	3	10,00%
BMW	5-SERIES	27	8,54%	4	13,33%
AUDI	A6	20	6,33%	1	3,33%
LEXUS	NX-SERIES	19	6,01%	3	10,00%
BMW	X6-SERIES	13	4,11%	4	13,33%
AUDI	E-TRON	5	1,58%	1	3,33%
VOLKSWAGEN	ARTEON	4	1,27%		
LEXUS	ES-SERIES	4	1,27%		
VOLVO	V90	4	1,27%		
VOLVO	S90	3	0,95%		
MERCEDES	CLS-SERIES	1	0,32%		
Segment		YTD		SEPTEMBER '20	
F-G		Total	Market Share	Total	Market Share
		38	0,06%	3	0,04%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	TAYCAN	13	34,21%	1	33,33%
PORSCHE	PANAMERA	7	18,42%	1	33,33%
BMW	7-SERIES	7	18,42%		
AUDI	A8	3	7,89%		
AUDI	A7	2	5,26%		
MERCEDES	S-SERIES	2	5,26%		
TESLA	MODEL S	1	2,63%	1	33,33%
MERCEDES	GT-SERIES	1	2,63%		
JAGUAR	XF-TYPE	1	2,63%		
LEXUS	LS-SERIES	1	2,63%		
Segment		YTD		SEPTEMBER '20	
F-G-SUV		Total	Market Share	Total	Market Share
		99	0,16%	12	0,17%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	62	62,63%	8	66,67%
AUDI	Q8	14	14,14%		
BMW	X7-SERIES	8	8,08%		
LAND ROVER	DISCOVERY	6	6,06%		
AUDI	Q7	5	5,05%	2	16,67%

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BENTLEY	BENTAYGA	3	3,03%	1	8,33%
TESLA	MODEL X	1	1,01%	1	8,33%
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
F-G TOTAL		137	0,23%	15	0,21%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	62	45,26%	8	53,33%
AUDI	Q8	14	10,22%		
PORSCHE	TAYCAN	13	9,49%	1	6,67%
BMW	X7-SERIES	8	5,84%		
PORSCHE	PANAMERA	7	5,11%	1	6,67%
BMW	7-SERIES	7	5,11%		
LAND ROVER	DISCOVERY	6	4,38%		
AUDI	Q7	5	3,65%	2	13,33%
BENTLEY	BENTAYGA	3	2,19%	1	6,67%
AUDI	A8	3	2,19%		
AUDI	A7	2	1,46%		
MERCEDES	S-SERIES	2	1,46%		
TESLA	MODEL X	1	0,73%	1	6,67%
TESLA	MODEL S	1	0,73%	1	6,67%
JAGUAR	XF-TYPE	1	0,73%		
MERCEDES	GT-SERIES	1	0,73%		
LEXUS	LS-SERIES	1	0,73%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
SUV		26.989	44,95%	3.272	46,04%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	1.966	7,28%	200	6,11%
TOYOTA	C-HR	1.470	5,45%	228	6,97%
VOLKSWAGEN	T-ROC	1.253	4,64%	122	3,73%
VOLKSWAGEN	T-CROSS	1.236	4,58%	117	3,58%
PEUGEOT	3008	1.170	4,34%	57	1,74%
PEUGEOT	2008	1.062	3,93%	214	6,54%
HYUNDAI	KONA	950	3,52%	114	3,48%
DACIA	DUSTER	847	3,14%	144	4,40%
KIA MOTORS	STONIC	737	2,73%	31	0,95%
SUZUKI	VITARA	730	2,70%	85	2,60%
SUZUKI	IGNIS	716	2,65%	147	4,49%
AUDI	Q2	716	2,65%	35	1,07%
SKODA	KAMIQ	698	2,59%	58	1,77%
VOLVO	XC40	668	2,48%	57	1,74%
AUDI	Q3	667	2,47%	79	2,41%
MINI	COUNTRYMAN (NEW)	649	2,40%	53	1,62%
OPEL	CROSSLAND X	647	2,40%	73	2,23%
BMW	X2-SERIES	631	2,34%	43	1,31%
FORD	PUMA	618	2,29%	135	4,13%
BMW	X1-SERIES	599	2,22%	72	2,20%
VOLKSWAGEN	TIGUAN	478	1,77%	49	1,50%
SEAT	ARONA	462	1,71%	67	2,05%
SKODA	KAROQ	450	1,67%	41	1,25%
HYUNDAI	TUCSON	440	1,63%	53	1,62%
JEEP	RENEGADE	416	1,54%	56	1,71%
NISSAN	JUKE	392	1,45%	110	3,36%
CITROEN	C3 AIRCROSS	345	1,28%	38	1,16%
NISSAN	X-TRAIL	322	1,19%	48	1,47%
MERCEDES	GLA-SERIES	317	1,17%	108	3,30%
KIA MOTORS	NEW SPORTAGE	310	1,15%	52	1,59%
OPEL	GRANDLAND X	308	1,14%	34	1,04%
DACIA	SANDERO	305	1,13%	56	1,71%
RENAULT	CAPTUR	292	1,08%	57	1,74%
CITROEN	C5 AIRCROSS	252	0,93%	29	0,89%
SUZUKI	SX4	241	0,89%	35	1,07%
SUZUKI	JIMNY	233	0,86%	27	0,83%
VOLVO	XC60	230	0,85%	19	0,58%
MERCEDES	GLB-SERIES	209	0,77%	11	0,34%



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RENAULT	KADJAR	197	0,73%	38	1,16%
FORD	ECOSPORT	187	0,69%	8	0,24%
TOYOTA	RAV4	182	0,67%	21	0,64%
MERCEDES	GLC-SERIES	178	0,66%	17	0,52%
JEEP	COMPASS	170	0,63%	13	0,40%
KIA MOTORS	XCEED	168	0,62%	22	0,67%
MITSUBISHI	ECLIPSE CROSS	160	0,59%	16	0,49%
CITROEN	DS7 CROSSBACK	158	0,59%	12	0,37%
SKODA	KODIAQ	140	0,52%	11	0,34%
FIAT	500X	122	0,45%	22	0,67%
PEUGEOT	5008	95	0,35%	2	0,06%
LAND ROVER	RANGE ROVER EVOQUE	84	0,31%	7	0,21%
FORD	KUGA	62	0,23%	18	0,55%
LAND ROVER	RANGE ROVER	62	0,23%	8	0,24%
BMW	X3-SERIES	60	0,22%	15	0,46%
HONDA	HR-V	57	0,21%	1	0,03%
SEAT	TARRACO	57	0,21%	1	0,03%
BMW	X5-SERIES	54	0,20%	4	0,12%
MAZDA	CX-30	52	0,19%	6	0,18%
VOLVO	XC90	48	0,18%	5	0,15%
CITROEN	DS3 CROSSBACK	47	0,17%	9	0,28%
SEAT	ATECA	45	0,17%		
BMW	X4-SERIES	44	0,16%	7	0,21%
LEXUS	UX-SERIES	40	0,15%		
AUDI	Q5	38	0,14%	8	0,24%
HONDA	CR-V	38	0,14%	6	0,18%
JAGUAR	E-PACE	38	0,14%	4	0,12%
PORSCHE	CAYENNE	38	0,14%	2	0,06%
MITSUBISHI	ASX	38	0,14%		
LAND ROVER	DISCOVERY SPORT	32	0,12%	3	0,09%
MERCEDES	GLE-SERIES	26	0,10%	3	0,09%
JAGUAR	F-PACE	20	0,07%		
LEXUS	NX-SERIES	19	0,07%	3	0,09%
LAND ROVER	RANGE ROVER VELAR	17	0,06%	1	0,03%
JEEP	WRANGLER	16	0,06%	1	0,03%
SUBARU	FORESTER	15	0,06%	1	0,03%
AUDI	Q8	14	0,05%		
BMW	X6-SERIES	13	0,05%	4	0,12%
MITSUBISHI	OUTLANDER	12	0,04%	1	0,03%
LAND ROVER	DEFENDER	10	0,04%	2	0,06%
JAGUAR	I-PACE	10	0,04%	2	0,06%
MERCEDES	EQC	10	0,04%	1	0,03%
SUBARU	XV	10	0,04%		
PORSCHE	MACAN	8	0,03%		
BMW	X7-SERIES	8	0,03%		
JEEP	CHEROKEE	8	0,03%		
TOYOTA	LAND CRUISER	7	0,03%		
MAZDA	CX-5	6	0,02%	3	0,09%
LEXUS	RX-SERIES	6	0,02%		
LAND ROVER	DISCOVERY	6	0,02%		
AUDI	Q7	5	0,02%	2	0,06%
AUDI	E-TRON	5	0,02%	1	0,03%
ALFA ROMEO	STELVIO	3	0,01%	2	0,06%
BENTLEY	BENTAYGA	3	0,01%	1	0,03%
VOLKSWAGEN	TOUAREG	3	0,01%	1	0,03%
MERCEDES	G-SERIES	3	0,01%	1	0,03%
KIA MOTORS	SOUL	1	0,00%	1	0,03%
TESLA	MODEL X	1	0,00%	1	0,03%
KIA MOTORS	NIRO	1	0,00%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
MPV		84	0,14%	10	0,14%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	35	41,67%	6	60,00%
VOLKSWAGEN	TOURAN	16	19,05%		

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OPEL	ZAFIRA	15	17,86%	2	20,00%
CITROEN	C4 SPACE TOURER	14	16,67%	2	20,00%
FORD	GALAXY	2	2,38%		
SEAT	ALHAMBRA	1	1,19%		
DACIA	LODGY	1	1,19%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		711	1,18%	21	0,30%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	RIFTER	101	14,21%	3	14,29%
CITROEN	BERLINGO	98	13,78%	1	4,76%
MERCEDES	V-SERIES	78	10,97%		
FIAT	TALENTO	59	8,30%	1	4,76%
PEUGEOT	EXPERT TRAVELLER	58	8,16%	4	19,05%
NISSAN	NV300	56	7,88%		
CITROEN	JUMPY SPACE TOURER	45	6,33%		
CITROEN	JUMPER	40	5,63%		
OPEL	COMBO	39	5,49%	1	4,76%
TOYOTA	PROACE	30	4,22%	5	23,81%
VOLKSWAGEN	CADDY	24	3,38%	1	4,76%
FORD	TOURNEO COURIER	24	3,38%	1	4,76%
VOLKSWAGEN	TRANSPORTER	19	2,67%	1	4,76%
FIAT	DOBLO	13	1,83%		
FORD	TOURNEO CONNECT	8	1,13%	1	4,76%
PEUGEOT	BOXER	6	0,84%		
MERCEDES	SPRINTER	5	0,70%		
FORD	TRANSIT/TOURNEO	4	0,56%	2	9,52%
NISSAN	NV200	2	0,28%		
MERCEDES	CITAN	1	0,14%		
NISSAN	NV400	1	0,14%		
		YTD		SEPTEMBER '20	
Segment		Total	Market Share	Total	Market Share
SPORTS		103	0,17%	13	0,18%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	33	32,04%	6	46,15%
MAZDA	MX-5	21	20,39%	2	15,38%
FORD	MUSTANG	15	14,56%	2	15,38%
BMW	Z4-SERIES	11	10,68%		
BMW	8-SERIES	8	7,77%		
PORSCHE	911	6	5,83%	1	7,69%
PORSCHE	CAYMAN	4	3,88%	1	7,69%
PORSCHE	BOXSTER	2	1,94%	1	7,69%
BMW	I8	2	1,94%		
BENTLEY	CONTINENTAL	1	0,97%		

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Rechargeable Vehicles Make:	 Range:	YTD		SEPTEMBER '20	
		Total 882 Volume:	Market Share 1,47% %	Total 243 Volume:	Market Share 3,42% %
VOLVO	XC40 PHEV	89	10,09%	37	15,23%
BMW	X1-SERIES PHEV	75	8,50%	29	11,93%
PEUGEOT	208 BEV	71	8,05%	17	7,00%
VOLVO	XC60 PHEV	64	7,26%	16	6,58%
MINI	COUNTRYMAN (NEW) PHEV	45	5,10%	9	3,70%
LAND ROVER	RANGE ROVER PHEV	45	5,10%	6	2,47%
BMW	I3 BEV	43	4,88%	8	3,29%
PORSCHE	CAYENNE PHEV	38	4,31%	2	0,82%
BMW	X5-SERIES PHEV	31	3,51%	2	0,82%
SKODA	CITIGO BEV	27	3,06%	6	2,47%
BMW	3-SERIES PHEV	24	2,72%	2	0,82%
BMW	X3-SERIES PHEV	23	2,61%	5	2,06%
MERCEDES	A-SERIES PHEV	20	2,27%	9	3,70%
VOLKSWAGEN	UP! BEV	18	2,04%	7	2,88%
VOLKSWAGEN	GOLF BEV	18	2,04%		
MINI	MINI BEV	16	1,81%	5	2,06%
MERCEDES	GLA-SERIES PHEV	15	1,70%	15	6,17%
NISSAN	LEAF BEV	15	1,70%	5	2,06%
SMART	FORTWO BEV	13	1,47%	4	1,65%
PORSCHE	TAYCAN BEV	13	1,47%	1	0,41%
MERCEDES	GLC-SERIES PHEV	13	1,47%		
PEUGEOT	3008 PHEV	12	1,36%	6	2,47%
CITROEN	DS7 CROSSBACK PHEV	12	1,36%	3	1,23%
MITSUBISHI	OUTLANDER PHEV	12	1,36%	1	0,41%
MERCEDES	CLA-SERIES PHEV	10	1,13%	10	4,12%
JAGUAR	I-PACE BEV	10	1,13%	2	0,82%
MERCEDES	EQC BEV	10	1,13%	1	0,41%
BMW	5-SERIES PHEV	8	0,91%	3	1,23%
PORSCHE	PANAMERA PHEV	7	0,79%	1	0,41%
VOLVO	XC90 PHEV	7	0,79%		
TESLA	MODEL 3 BEV	6	0,68%	2	0,82%
FORD	KUGA PHEV	6	0,68%		
OPEL	CORSA BEV	6	0,68%		
HYUNDAI	KONA BEV	5	0,57%	4	1,65%
MERCEDES	E-SERIES PHEV	5	0,57%	2	0,82%
AUDI	E-TRON BEV	5	0,57%	1	0,41%
BMW	7-SERIES PHEV	5	0,57%		
MERCEDES	C-SERIES PHEV	4	0,45%	3	1,23%
PEUGEOT	2008 BEV	4	0,45%	2	0,82%
VOLKSWAGEN	PASSAT PHEV	4	0,45%	1	0,41%
SMART	FORFOUR BEV	3	0,34%	2	0,82%
BENTLEY	BENTAYGA PHEV	3	0,34%	1	0,41%
BMW	X2-SERIES PHEV	2	0,23%	2	0,82%
VOLVO	S60 PHEV	2	0,23%	2	0,82%
AUDI	Q5 PHEV	2	0,23%	1	0,41%
VOLVO	V60 PHEV	2	0,23%	1	0,41%
NISSAN	NV200 BEV	2	0,23%		