

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment A	YTD Total 7.065	YTD Market Share 8,72%	DECEMBER '20		
			Total 417	Market Share 6,47%	
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	AYGO	1.743	24,67%	58	13,91%
HYUNDAI	i 10	1.581	22,38%	21	5,04%
FIAT	PANDA	1.265	17,91%	179	42,93%
KIA MOTORS	PICANTO	670	9,48%	37	8,87%
FIAT	500	604	8,55%	79	18,94%
PEUGEOT	108	554	7,84%	9	2,16%
CITROEN	C1	318	4,50%	12	2,88%
VOLKSWAGEN	UP!	106	1,50%	6	1,44%
SKODA	CITIGO	85	1,20%	3	0,72%
RENAULT	NEW TWINGO	69	0,98%	1	0,24%
SMART	FORTWO	32	0,45%	11	2,64%
ABARTH	500	26	0,37%		
SUZUKI	CELERIO	5	0,07%		
SMART	FORFOUR	3	0,04%		
TOYOTA	IQ	1	0,01%	1	0,24%
SEAT	MII	1	0,01%		
CHEVROLET	SPARK	1	0,01%		
PEUGEOT	107	1	0,01%		
Segment A-SUV	YTD Total 1.243	YTD Market Share 1,54%	DECEMBER '20		
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	IGNIS	1.001	80,53%	41	97,62%
SUZUKI	JIMNY	242	19,47%	1	2,38%
Segment A TOTAL	YTD Total 8.308	YTD Market Share 10,26%	DECEMBER '20		
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	AYGO	1.743	20,98%	58	12,64%
HYUNDAI	i 10	1.581	19,03%	21	4,58%
FIAT	PANDA	1.265	15,23%	179	39,00%
SUZUKI	IGNIS	1.001	12,05%	41	8,93%
KIA MOTORS	PICANTO	670	8,06%	37	8,06%
FIAT	500	604	7,27%	79	17,21%
PEUGEOT	108	554	6,67%	9	1,96%
CITROEN	C1	318	3,83%	12	2,61%
SUZUKI	JIMNY	242	2,91%	1	0,22%
VOLKSWAGEN	UP!	106	1,28%	6	1,31%
SKODA	CITIGO	85	1,02%	3	0,65%
RENAULT	NEW TWINGO	69	0,83%	1	0,22%
SMART	FORTWO	32	0,39%	11	2,40%
ABARTH	500	26	0,31%		
SUZUKI	CELERIO	5	0,06%		
SMART	FORFOUR	3	0,04%		
TOYOTA	IQ	1	0,01%	1	0,22%
CHEVROLET	SPARK	1	0,01%		
SEAT	MII	1	0,01%		
PEUGEOT	107	1	0,01%		
Segment B	YTD Total 22.678	YTD Market Share 28,01%	DECEMBER '20		
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	4.531	19,98%	218	15,09%
OPEL	CORSA	2.793	12,32%	460	31,83%
PEUGEOT	208	2.741	12,09%	63	4,36%
RENAULT	CLIO	2.348	10,35%	128	8,86%
VOLKSWAGEN	POLO	1.976	8,71%	131	9,07%

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CITROEN	C3	1.975	8,71%	140	9,69%
HYUNDAI	i 20	1.327	5,85%	30	2,08%
SUZUKI	SWIFT	1.096	4,83%	29	2,01%
FORD	FIESTA	879	3,88%	45	3,11%
NISSAN	MICRA	666	2,94%	34	2,35%
SEAT	IBIZA	633	2,79%	48	3,32%
MINI	MINI	543	2,39%	74	5,12%
SKODA	FABIA	331	1,46%	1	0,07%
AUDI	A1	269	1,19%	15	1,04%
MITSUBISHI	SPACE STAR	195	0,86%	2	0,14%
KIA MOTORS	RIO	122	0,54%		
HONDA	JAZZ	94	0,41%	9	0,62%
BMW	I3	68	0,30%	8	0,55%
MAZDA	2-SERIES	68	0,30%	4	0,28%
SUZUKI	BALENO	12	0,05%		
HONDA	E	5	0,02%	5	0,35%
CITROEN	DS3	4	0,02%		
FIAT	GRANDE PUNTO	1	0,00%	1	0,07%
CHEVROLET	AVEO	1	0,00%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
B-SUV		15.351	18,96%	889	13,80%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	2008	1.688	11,00%	87	9,79%
VOLKSWAGEN	T-ROC	1.660	10,81%	104	11,70%
VOLKSWAGEN	T-CROSS	1.588	10,34%	95	10,69%
HYUNDAI	KONA	1.072	6,98%	25	2,81%
SUZUKI	VITARA	1.035	6,74%	73	8,21%
FORD	PUMA	1.026	6,68%	114	12,82%
SKODA	KAMIQ	1.025	6,68%	99	11,14%
KIA MOTORS	STONIC	970	6,32%	36	4,05%
AUDI	Q2	917	5,97%	40	4,50%
OPEL	CROSSLAND X	832	5,42%	42	4,72%
JEEP	RENEGADE	620	4,04%	46	5,17%
NISSAN	JUKE	599	3,90%	21	2,36%
SEAT	ARONA	562	3,66%	24	2,70%
RENAULT	CAPTUR	458	2,98%	27	3,04%
CITROEN	C3 AIRCROSS	419	2,73%	22	2,47%
DACIA	SANDERO	393	2,56%	7	0,79%
FORD	ECOSPORT	213	1,39%	13	1,46%
FIAT	500X	207	1,35%	10	1,12%
CITROEN	DS3 CROSSBACK	65	0,42%	4	0,45%
OPEL	MOKKA X	1	0,01%		
KIA MOTORS	SOUL	1	0,01%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
B TOTAL		38.029	46,96%	2.334	36,23%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	4.531	11,91%	218	9,34%
OPEL	CORSA	2.793	7,34%	460	19,71%
PEUGEOT	208	2.741	7,21%	63	2,70%
RENAULT	CLIO	2.348	6,17%	128	5,48%
VOLKSWAGEN	POLO	1.976	5,20%	131	5,61%
CITROEN	C3	1.975	5,19%	140	6,00%
PEUGEOT	2008	1.688	4,44%	87	3,73%
VOLKSWAGEN	T-ROC	1.660	4,37%	104	4,46%
VOLKSWAGEN	T-CROSS	1.588	4,18%	95	4,07%
HYUNDAI	i 20	1.327	3,49%	30	1,29%
SUZUKI	SWIFT	1.096	2,88%	29	1,24%
HYUNDAI	KONA	1.072	2,82%	25	1,07%
SUZUKI	VITARA	1.035	2,72%	73	3,13%

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FORD	PUMA	1.026	2,70%	114	4,88%
SKODA	KAMIQ	1.025	2,70%	99	4,24%
KIA MOTORS	STONIC	970	2,55%	36	1,54%
AUDI	Q2	917	2,41%	40	1,71%
FORD	FIESTA	879	2,31%	45	1,93%
OPEL	CROSSLAND X	832	2,19%	42	1,80%
NISSAN	MICRA	666	1,75%	34	1,46%
SEAT	IBIZA	633	1,66%	48	2,06%
JEEP	RENEGADE	620	1,63%	46	1,97%
NISSAN	JUKE	599	1,58%	21	0,90%
SEAT	ARONA	562	1,48%	24	1,03%
MINI	MINI	543	1,43%	74	3,17%
RENAULT	CAPTUR	458	1,20%	27	1,16%
CITROEN	C3 AIRCROSS	419	1,10%	22	0,94%
DACIA	SANDERO	393	1,03%	7	0,30%
SKODA	FABIA	331	0,87%	1	0,04%
AUDI	A1	269	0,71%	15	0,64%
FORD	ECOSPORT	213	0,56%	13	0,56%
FIAT	500X	207	0,54%	10	0,43%
MITSUBISHI	SPACE STAR	195	0,51%	2	0,09%
KIA MOTORS	RIO	122	0,32%		
HONDA	JAZZ	94	0,25%	9	0,39%
BMW	I3	68	0,18%	8	0,34%
MAZDA	2-SERIES	68	0,18%	4	0,17%
CITROEN	DS3 CROSSBACK	65	0,17%	4	0,17%
SUZUKI	BALENO	12	0,03%		
HONDA	E	5	0,01%	5	0,21%
CITROEN	DS3	4	0,01%		
FIAT	GRANDE PUNTO	1	0,00%	1	0,04%
OPEL	MOKKA X	1	0,00%		
CHEVROLET	AVEO	1	0,00%		
KIA MOTORS	SOUL	1	0,00%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
C		11.602	14,33%	1.325	20,56%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	COROLLA	1.790	15,43%	190	14,34%
MERCEDES	A-SERIES	1.707	14,71%	89	6,72%
PEUGEOT	308	1.115	9,61%	324	24,45%
OPEL	ASTRA	923	7,96%	55	4,15%
BMW	1-SERIES	770	6,64%	68	5,13%
HYUNDAI	i 30	762	6,57%	14	1,06%
VOLKSWAGEN	GOLF	705	6,08%	59	4,45%
FIAT	TIPO	631	5,44%	218	16,45%
SKODA	SCALA	554	4,78%	41	3,09%
AUDI	A3	458	3,95%	55	4,15%
FORD	FOCUS	445	3,84%	37	2,79%
SEAT	LEON	321	2,77%	35	2,64%
BMW	2-SERIES	242	2,09%	17	1,28%
CITROEN	C4 CACTUS	242	2,09%		
ALFA ROMEO	GIULIETTA	183	1,58%	7	0,53%
HONDA	CIVIC	168	1,45%	6	0,45%
RENAULT	MEGANE	121	1,04%	1	0,08%
VOLKSWAGEN	ID.3	115	0,99%	76	5,74%
PEUGEOT	301	63	0,54%		
MERCEDES	B-SERIES	59	0,51%	3	0,23%
NISSAN	LEAF	45	0,39%	21	1,58%
CITROEN	C-ELYSEE	45	0,39%		
MINI	CLUBMAN	42	0,36%	3	0,23%
KIA MOTORS	CEED	40	0,34%		
VOLVO	V40	28	0,24%		

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MAZDA	3-SERIES	24	0,21%	4	0,30%
CITROEN	C4	1	0,01%	1	0,08%
MITSUBISHI	LANCER	1	0,01%	1	0,08%
SUBARU	IMPREZA	1	0,01%		
HYUNDAI	IONIQ	1	0,01%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
C-SUV		17.903	22,11%	1.800	27,94%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.091	17,27%	538	29,89%
TOYOTA	C-HR	1.922	10,74%	146	8,11%
PEUGEOT	3008	1.412	7,89%	90	5,00%
DACIA	DUSTER	1.210	6,76%	27	1,50%
VOLVO	XC40	991	5,54%	168	9,33%
MINI	COUNTRYMAN (NEW)	977	5,46%	147	8,17%
AUDI	Q3	865	4,83%	42	2,33%
BMW	X2-SERIES	818	4,57%	93	5,17%
BMW	X1-SERIES	778	4,35%	85	4,72%
SKODA	KAROQ	634	3,54%	70	3,89%
MERCEDES	GLA-SERIES	617	3,45%	105	5,83%
VOLKSWAGEN	TIGUAN	588	3,28%	15	0,83%
HYUNDAI	TUCSON	481	2,69%	3	0,17%
OPEL	GRANDLAND X	405	2,26%	29	1,61%
KIA MOTORS	NEW SPORTAGE	392	2,19%	13	0,72%
CITROEN	C5 AIRCROSS	312	1,74%	21	1,17%
SUZUKI	SX4	306	1,71%	16	0,89%
MERCEDES	GLB-SERIES	269	1,50%	27	1,50%
JEEP	COMPASS	268	1,50%	39	2,17%
RENAULT	KADJAR	253	1,41%	7	0,39%
CITROEN	DS7 CROSSBACK	217	1,21%	12	0,67%
KIA MOTORS	XCEED	212	1,18%	7	0,39%
MITSUBISHI	ECLIPSE CROSS	194	1,08%	2	0,11%
FORD	KUGA	157	0,88%	18	1,00%
LAND ROVER	RANGE ROVER EVOQUE	155	0,87%	59	3,28%
HONDA	HR-V	88	0,49%	7	0,39%
MAZDA	CX-30	69	0,39%	8	0,44%
LEXUS	UX-SERIES	50	0,28%	1	0,06%
SEAT	ATECA	46	0,26%		
JAGUAR	E-PACE	43	0,24%	2	0,11%
MITSUBISHI	ASX	39	0,22%		
SUBARU	XV	18	0,10%	2	0,11%
LAND ROVER	DEFENDER	13	0,07%		
MAZDA	CX-5	6	0,03%		
MAZDA	MX-30	3	0,02%	1	0,06%
KIA MOTORS	NIRO	3	0,02%		
CUPRA	FORmentor	1	0,01%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
C TOTAL		29.505	36,44%	3.125	48,50%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.091	10,48%	538	17,22%
TOYOTA	C-HR	1.922	6,51%	146	4,67%
TOYOTA	COROLLA	1.790	6,07%	190	6,08%
MERCEDES	A-SERIES	1.707	5,79%	89	2,85%
PEUGEOT	3008	1.412	4,79%	90	2,88%
DACIA	DUSTER	1.210	4,10%	27	0,86%
PEUGEOT	308	1.115	3,78%	324	10,37%
VOLVO	XC40	991	3,36%	168	5,38%
MINI	COUNTRYMAN (NEW)	977	3,31%	147	4,70%
OPEL	ASTRA	923	3,13%	55	1,76%
AUDI	Q3	865	2,93%	42	1,34%

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BMW	X2-SERIES	818	2,77%	93	2,98%
BMW	X1-SERIES	778	2,64%	85	2,72%
BMW	1-SERIES	770	2,61%	68	2,18%
HYUNDAI	i 30	762	2,58%	14	0,45%
VOLKSWAGEN	GOLF	705	2,39%	59	1,89%
SKODA	KAROQ	634	2,15%	70	2,24%
FIAT	TIPO	631	2,14%	218	6,98%
MERCEDES	GLA-SERIES	617	2,09%	105	3,36%
VOLKSWAGEN	TIGUAN	588	1,99%	15	0,48%
SKODA	SCALA	554	1,88%	41	1,31%
HYUNDAI	TUCSON	481	1,63%	3	0,10%
AUDI	A3	458	1,55%	55	1,76%
FORD	FOCUS	445	1,51%	37	1,18%
OPEL	GRANDLAND X	405	1,37%	29	0,93%
KIA MOTORS	NEW SPORTAGE	392	1,33%	13	0,42%
SEAT	LEON	321	1,09%	35	1,12%
CITROEN	C5 AIRCROSS	312	1,06%	21	0,67%
SUZUKI	SX4	306	1,04%	16	0,51%
MERCEDES	GLB-SERIES	269	0,91%	27	0,86%
JEEP	COMPASS	268	0,91%	39	1,25%
RENAULT	KADJAR	253	0,86%	7	0,22%
BMW	2-SERIES	242	0,82%	17	0,54%
CITROEN	C4 CACTUS	242	0,82%		
CITROEN	DS7 CROSSBACK	217	0,74%	12	0,38%
KIA MOTORS	XCEED	212	0,72%	7	0,22%
MITSUBISHI	ECLIPSE CROSS	194	0,66%	2	0,06%
ALFA ROMEO	GIULIETTA	183	0,62%	7	0,22%
HONDA	CIVIC	168	0,57%	6	0,19%
FORD	KUGA	157	0,53%	18	0,58%
LAND ROVER	RANGE ROVER EVOQUE	155	0,53%	59	1,89%
RENAULT	MEGANE	121	0,41%	1	0,03%
VOLKSWAGEN	ID.3	115	0,39%	76	2,43%
HONDA	HR-V	88	0,30%	7	0,22%
MAZDA	CX-30	69	0,23%	8	0,26%
PEUGEOT	301	63	0,21%		
MERCEDES	B-SERIES	59	0,20%	3	0,10%
LEXUS	UX-SERIES	50	0,17%	1	0,03%
SEAT	ATECA	46	0,16%		
NISSAN	LEAF	45	0,15%	21	0,67%
CITROEN	C-ELYSEE	45	0,15%		
JAGUAR	E-PACE	43	0,15%	2	0,06%
MINI	CLUBMAN	42	0,14%	3	0,10%
KIA MOTORS	CEED	40	0,14%		
MITSUBISHI	ASX	39	0,13%		
VOLVO	V40	28	0,09%		
MAZDA	3-SERIES	24	0,08%	4	0,13%
SUBARU	XV	18	0,06%	2	0,06%
LAND ROVER	DEFENDER	13	0,04%		
MAZDA	CX-5	6	0,02%		
MAZDA	MX-30	3	0,01%	1	0,03%
KIA MOTORS	NIRO	3	0,01%		
MITSUBISHI	LANCER	1	0,00%	1	0,03%
CITROEN	C4	1	0,00%	1	0,03%
HYUNDAI	IONIQ	1	0,00%		
CUPRA	FORMENTOR	1	0,00%		
SUBARU	IMPREZA	1	0,00%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
D		1.229	1,52%	137	2,13%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	318	25,87%	41	29,93%

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MERCEDES	CLA-SERIES	275	22,38%	16	11,68%
MERCEDES	C-SERIES	197	16,03%	18	13,14%
BMW	3-SERIES	144	11,72%	35	25,55%
VOLKSWAGEN	PASSAT	79	6,43%	6	4,38%
AUDI	A4	51	4,15%		
PEUGEOT	508	41	3,34%	1	0,73%
VOLVO	V60	23	1,87%	4	2,92%
OPEL	INSIGNIA	23	1,87%		
TESLA	MODEL 3	19	1,55%	12	8,76%
AUDI	A5	17	1,38%	1	0,73%
MAZDA	6-SERIES	17	1,38%		
ALFA ROMEO	GIULIA	8	0,65%		
BMW	4-SERIES	7	0,57%	2	1,46%
TOYOTA	PRIUS	3	0,24%	1	0,73%
LEXUS	IS-SERIES	2	0,16%		
VOLVO	S60	2	0,16%		
VOLKSWAGEN	JETTA	1	0,08%		
JAGUAR	XE-TYPE	1	0,08%		
DFM	E70	1	0,08%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
D-SUV		2.167	2,68%	253	3,93%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	387	17,86%	30	11,86%
VOLVO	XC60	336	15,51%	77	30,43%
MERCEDES	GLC-SERIES	287	13,24%	35	13,83%
TOYOTA	RAV4	224	10,34%	12	4,74%
SKODA	KODIAQ	214	9,88%	32	12,65%
PEUGEOT	5008	111	5,12%	3	1,19%
LAND ROVER	DISCOVERY SPORT	94	4,34%	39	15,42%
BMW	X3-SERIES	87	4,01%	10	3,95%
BMW	X4-SERIES	66	3,05%	3	1,19%
SEAT	TARRACO	57	2,63%		
AUDI	Q5	53	2,45%	1	0,40%
HONDA	CR-V	46	2,12%		
MERCEDES	GLE-SERIES	31	1,43%	1	0,40%
MERCEDES	EQC	21	0,97%	4	1,58%
JAGUAR	F-PACE	21	0,97%		
LAND ROVER	RANGE ROVER VELAR	21	0,97%		
SUBARU	FORESTER	19	0,88%	2	0,79%
JAGUAR	I-PACE	16	0,74%	1	0,40%
JEEP	WRANGLER	16	0,74%		
PORSCHE	MACAN	14	0,65%	1	0,40%
MITSUBISHI	OUTLANDER	13	0,60%		
JEEP	CHEROKEE	8	0,37%		
TOYOTA	LAND CRUISER	7	0,32%		
LEXUS	RX-SERIES	6	0,28%		
VOLKSWAGEN	TOUAREG	5	0,23%	2	0,79%
ALFA ROMEO	STELVIO	3	0,14%		
MERCEDES	G-SERIES	3	0,14%		
SUBARU	OUTBACK	1	0,05%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
D TOTAL		3.396	4,19%	390	6,05%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	387	11,40%	30	7,69%
VOLVO	XC60	336	9,89%	77	19,74%
SKODA	OCTAVIA	318	9,36%	41	10,51%
MERCEDES	GLC-SERIES	287	8,45%	35	8,97%
MERCEDES	CLA-SERIES	275	8,10%	16	4,10%
TOYOTA	RAV4	224	6,60%	12	3,08%

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SKODA	KODIAQ	214	6,30%	32	8,21%
MERCEDES	C-SERIES	197	5,80%	18	4,62%
BMW	3-SERIES	144	4,24%	35	8,97%
PEUGEOT	5008	111	3,27%	3	0,77%
LAND ROVER	DISCOVERY SPORT	94	2,77%	39	10,00%
BMW	X3-SERIES	87	2,56%	10	2,56%
VOLKSWAGEN	PASSAT	79	2,33%	6	1,54%
BMW	X4-SERIES	66	1,94%	3	0,77%
SEAT	TARRACO	57	1,68%		
AUDI	Q5	53	1,56%	1	0,26%
AUDI	A4	51	1,50%		
HONDA	CR-V	46	1,35%		
PEUGEOT	508	41	1,21%	1	0,26%
MERCEDES	GLE-SERIES	31	0,91%	1	0,26%
VOLVO	V60	23	0,68%	4	1,03%
OPEL	INSIGNIA	23	0,68%		
MERCEDES	EQC	21	0,62%	4	1,03%
JAGUAR	F-PACE	21	0,62%		
LAND ROVER	RANGE ROVER VELAR	21	0,62%		
TESLA	MODEL 3	19	0,56%	12	3,08%
SUBARU	FORESTER	19	0,56%	2	0,51%
AUDI	A5	17	0,50%	1	0,26%
MAZDA	6-SERIES	17	0,50%		
JAGUAR	I-PACE	16	0,47%	1	0,26%
JEEP	WRANGLER	16	0,47%		
PORSCHE	MACAN	14	0,41%	1	0,26%
MITSUBISHI	OUTLANDER	13	0,38%		
ALFA ROMEO	GIULIA	8	0,24%		
JEEP	CHEROKEE	8	0,24%		
BMW	4-SERIES	7	0,21%	2	0,51%
TOYOTA	LAND CRUISER	7	0,21%		
LEXUS	RX-SERIES	6	0,18%		
VOLKSWAGEN	TOUAREG	5	0,15%	2	0,51%
TOYOTA	PRIUS	3	0,09%	1	0,26%
ALFA ROMEO	STELVIO	3	0,09%		
MERCEDES	G-SERIES	3	0,09%		
LEXUS	IS-SERIES	2	0,06%		
VOLVO	S60	2	0,06%		
SUBARU	OUTBACK	1	0,03%		
DFM	E70	1	0,03%		
JAGUAR	XE-TYPE	1	0,03%		
VOLKSWAGEN	JETTA	1	0,03%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
E		171	0,21%	13	0,20%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	55	32,16%	4	30,77%
MERCEDES	E-SERIES	41	23,98%	6	46,15%
BMW	5-SERIES	36	21,05%	3	23,08%
AUDI	A6	20	11,70%		
VOLVO	V90	5	2,92%		
LEXUS	ES-SERIES	5	2,92%		
VOLKSWAGEN	ARTEON	4	2,34%		
VOLVO	S90	3	1,75%		
MERCEDES	CLS-SERIES	2	1,17%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
E-SUV		273	0,34%	45	0,70%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	88	32,23%	23	51,11%
BMW	X5-SERIES	78	28,57%	14	31,11%

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PORSCHE	CAYENNE	52	19,05%	6	13,33%
LEXUS	NX-SERIES	24	8,79%	1	2,22%
BMW	X6-SERIES	24	8,79%	1	2,22%
AUDI	E-TRON	7	2,56%		
Segment E TOTAL		Total	YTD Market Share	DECEMBER '20 Total	Market Share
Make:		444	0,55%	58	0,90%
Range:		Volume:	%	Volume:	%
VOLVO	XC90	88	19,82%	23	39,66%
BMW	X5-SERIES	78	17,57%	14	24,14%
SKODA	SUPERB	55	12,39%	4	6,90%
PORSCHE	CAYENNE	52	11,71%	6	10,34%
MERCEDES	E-SERIES	41	9,23%	6	10,34%
BMW	5-SERIES	36	8,11%	3	5,17%
LEXUS	NX-SERIES	24	5,41%	1	1,72%
BMW	X6-SERIES	24	5,41%	1	1,72%
AUDI	A6	20	4,50%		
AUDI	E-TRON	7	1,58%		
VOLVO	V90	5	1,13%		
LEXUS	ES-SERIES	5	1,13%		
VOLKSWAGEN	ARTEON	4	0,90%		
VOLVO	S90	3	0,68%		
MERCEDES	CLS-SERIES	2	0,45%		
Segment F-G		Total	YTD Market Share	DECEMBER '20 Total	Market Share
Make:		48	0,06%	5	0,08%
Range:		Volume:	%	Volume:	%
PORSCHE	TAYCAN	19	39,58%	3	60,00%
BMW	7-SERIES	8	16,67%	1	20,00%
PORSCHE	PANAMERA	7	14,58%		
AUDI	A8	3	6,25%		
MERCEDES	S-SERIES	2	4,17%		
MERCEDES	GT-SERIES	2	4,17%		
AUDI	A7	2	4,17%		
MASERATI	GHIBLI	1	2,08%	1	20,00%
JAGUAR	XF-TYPE	1	2,08%		
TESLA	MODEL S	1	2,08%		
LEXUS	LS-SERIES	1	2,08%		
JAGUAR	XJ-TYPE	1	2,08%		
Segment F-G-SUV		Total	YTD Market Share	DECEMBER '20 Total	Market Share
Make:		133	0,16%	6	0,09%
Range:		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	76	57,14%	2	33,33%
AUDI	Q8	25	18,80%	1	16,67%
AUDI	Q7	10	7,52%		
BMW	X7-SERIES	8	6,02%		
LAND ROVER	DISCOVERY	6	4,51%		
FORD	EXPLORER	3	2,26%	2	33,33%
BENTLEY	BENTAYGA	3	2,26%		
TESLA	MODEL X	2	1,50%	1	16,67%
Segment F-G TOTAL		Total	YTD Market Share	DECEMBER '20 Total	Market Share
Make:		181	0,22%	11	0,17%
Range:		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	76	41,99%	2	18,18%
AUDI	Q8	25	13,81%	1	9,09%
PORSCHE	TAYCAN	19	10,50%	3	27,27%
AUDI	Q7	10	5,52%		
BMW	7-SERIES	8	4,42%	1	9,09%
BMW	X7-SERIES	8	4,42%		

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PORSCHE	PANAMERA	7	3,87%		
LAND ROVER	DISCOVERY	6	3,31%		
FORD	EXPLORER	3	1,66%	2	18,18%
AUDI	A8	3	1,66%		
BENTLEY	BENTAYGA	3	1,66%		
TESLA	MODEL X	2	1,10%	1	9,09%
MERCEDES	GT-SERIES	2	1,10%		
MERCEDES	S-SERIES	2	1,10%		
AUDI	A7	2	1,10%		
MASERATI	Ghibli	1	0,55%	1	9,09%
TESLA	MODEL S	1	0,55%		
LEXUS	LS-SERIES	1	0,55%		
JAGUAR	XJ-TYPE	1	0,55%		
JAGUAR	XF-TYPE	1	0,55%		
		YTD		DECEMBER '20	
Segment		Total	Market Share	Total	Market Share
SUV		37.070	45,78%	3.035	47,11%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	3.091	8,34%	538	17,73%
TOYOTA	C-HR	1.922	5,18%	146	4,81%
PEUGEOT	2008	1.688	4,55%	87	2,87%
VOLKSWAGEN	T-ROC	1.660	4,48%	104	3,43%
VOLKSWAGEN	T-CROSS	1.588	4,28%	95	3,13%
PEUGEOT	3008	1.412	3,81%	90	2,97%
DACIA	DUSTER	1.210	3,26%	27	0,89%
HYUNDAI	KONA	1.072	2,89%	25	0,82%
SUZUKI	VITARA	1.035	2,79%	73	2,41%
FORD	PUMA	1.026	2,77%	114	3,76%
SKODA	KAMIQ	1.025	2,77%	99	3,26%
SUZUKI	IGNIS	1.001	2,70%	41	1,35%
VOLVO	XC40	991	2,67%	168	5,54%
MINI	COUNTRYMAN (NEW)	977	2,64%	147	4,84%
KIA MOTORS	STONIC	970	2,62%	36	1,19%
AUDI	Q2	917	2,47%	40	1,32%
AUDI	Q3	865	2,33%	42	1,38%
OPEL	CROSSLAND X	832	2,24%	42	1,38%
BMW	X2-SERIES	818	2,21%	93	3,06%
BMW	X1-SERIES	778	2,10%	85	2,80%
SKODA	KAROQ	634	1,71%	70	2,31%
JEEP	RENEGADE	620	1,67%	46	1,52%
MERCEDES	GLA-SERIES	617	1,66%	105	3,46%
NISSAN	JUKE	599	1,62%	21	0,69%
VOLKSWAGEN	TIGUAN	588	1,59%	15	0,49%
SEAT	ARONA	562	1,52%	24	0,79%
HYUNDAI	TUCSON	481	1,30%	3	0,10%
RENAULT	CAPTUR	458	1,24%	27	0,89%
CITROEN	C3 AIRCROSS	419	1,13%	22	0,72%
OPEL	GRANDLAND X	405	1,09%	29	0,96%
DACIA	SANDERO	393	1,06%	7	0,23%
KIA MOTORS	NEW SPORTAGE	392	1,06%	13	0,43%
NISSAN	X-TRAIL	387	1,04%	30	0,99%
VOLVO	XC60	336	0,91%	77	2,54%
CITROEN	C5 AIRCROSS	312	0,84%	21	0,69%
SUZUKI	SX4	306	0,83%	16	0,53%
MERCEDES	GLC-SERIES	287	0,77%	35	1,15%
MERCEDES	GLB-SERIES	269	0,73%	27	0,89%
JEEP	COMPASS	268	0,72%	39	1,29%
RENAULT	KADJAR	253	0,68%	7	0,23%
SUZUKI	JIMNY	242	0,65%	1	0,03%
TOYOTA	RAV4	224	0,60%	12	0,40%
CITROEN	DS7 CROSSBACK	217	0,59%	12	0,40%

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SKODA	KODIAQ	214	0,58%	32	1,05%
FORD	ECOSPORT	213	0,57%	13	0,43%
KIA MOTORS	XCEED	212	0,57%	7	0,23%
FIAT	500X	207	0,56%	10	0,33%
MITSUBISHI	ECLIPSE CROSS	194	0,52%	2	0,07%
FORD	KUGA	157	0,42%	18	0,59%
LAND ROVER	RANGE ROVER EVOQUE	155	0,42%	59	1,94%
PEUGEOT	5008	111	0,30%	3	0,10%
LAND ROVER	DISCOVERY SPORT	94	0,25%	39	1,29%
VOLVO	XC90	88	0,24%	23	0,76%
HONDA	HR-V	88	0,24%	7	0,23%
BMW	X3-SERIES	87	0,23%	10	0,33%
BMW	X5-SERIES	78	0,21%	14	0,46%
LAND ROVER	RANGE ROVER	76	0,21%	2	0,07%
MAZDA	CX-30	69	0,19%	8	0,26%
BMW	X4-SERIES	66	0,18%	3	0,10%
CITROEN	DS3 CROSSBACK	65	0,18%	4	0,13%
SEAT	TARRACO	57	0,15%		
AUDI	Q5	53	0,14%	1	0,03%
PORSCHE	CAYENNE	52	0,14%	6	0,20%
LEXUS	UX-SERIES	50	0,13%	1	0,03%
SEAT	ATECA	46	0,12%		
HONDA	CR-V	46	0,12%		
JAGUAR	E-PACE	43	0,12%	2	0,07%
MITSUBISHI	ASX	39	0,11%		
MERCEDES	GLE-SERIES	31	0,08%	1	0,03%
AUDI	Q8	25	0,07%	1	0,03%
BMW	X6-SERIES	24	0,06%	1	0,03%
LEXUS	NX-SERIES	24	0,06%	1	0,03%
MERCEDES	EQC	21	0,06%	4	0,13%
LAND ROVER	RANGE ROVER VELAR	21	0,06%		
JAGUAR	F-PACE	21	0,06%		
SUBARU	FORESTER	19	0,05%	2	0,07%
SUBARU	XV	18	0,05%	2	0,07%
JAGUAR	I-PACE	16	0,04%	1	0,03%
JEEP	WRANGLER	16	0,04%		
PORSCHE	MACAN	14	0,04%	1	0,03%
LAND ROVER	DEFENDER	13	0,04%		
MITSUBISHI	OUTLANDER	13	0,04%		
AUDI	Q7	10	0,03%		
BMW	X7-SERIES	8	0,02%		
JEEP	CHEROKEE	8	0,02%		
AUDI	E-TRON	7	0,02%		
TOYOTA	LAND CRUISER	7	0,02%		
LEXUS	RX-SERIES	6	0,02%		
LAND ROVER	DISCOVERY	6	0,02%		
MAZDA	CX-5	6	0,02%		
VOLKSWAGEN	TOUAREG	5	0,01%	2	0,07%
FORD	EXPLORER	3	0,01%	2	0,07%
MAZDA	MX-30	3	0,01%	1	0,03%
BENTLEY	BENTAYGA	3	0,01%		
ALFA ROMEO	STELVIO	3	0,01%		
MERCEDES	G-SERIES	3	0,01%		
KIA MOTORS	NIRO	3	0,01%		
TESLA	MODEL X	2	0,01%	1	0,03%
KIA MOTORS	SOUL	1	0,00%		
OPEL	MOKKA X	1	0,00%		
CUPRA	FORMENTOR	1	0,00%		
SUBARU	OUTBACK	1	0,00%		


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Segment		YTD		DECEMBER '20	
MPV		Total	Market Share	Total	Market Share
Make:	Range:	135	0,17%	12	0,19%
		Volume:	%	Volume:	%
FIAT	500L	43	31,85%	3	25,00%
DACIA	LODGY	31	22,96%	4	33,33%
CITROEN	C4 SPACE TOURER	20	14,81%	2	16,67%
VOLKSWAGEN	TOURAN	18	13,33%	2	16,67%
OPEL	ZAFIRA	17	12,59%	1	8,33%
FORD	GALAXY	2	1,48%		
RENAULT	SCENIC	2	1,48%		
SEAT	ALHAMBRA	1	0,74%		
FORD	S-MAX	1	0,74%		

Segment		YTD		DECEMBER '20	
MPV-M/COMBI		Total	Market Share	Total	Market Share
Make:	Range:	838	1,03%	48	0,74%
		Volume:	%	Volume:	%
PEUGEOT	RIFTER	129	15,39%	12	25,00%
CITROEN	BERLINGO	114	13,60%	7	14,58%
MERCEDES	V-SERIES	84	10,02%	2	4,17%
FIAT	TALENTO	70	8,35%	7	14,58%
PEUGEOT	EXPERT TRAVELLER	64	7,64%	2	4,17%
NISSAN	NV300	62	7,40%	1	2,08%
OPEL	COMBO	55	6,56%	3	6,25%
CITROEN	JUMPY SPACE TOURER	45	5,37%		
CITROEN	JUMPER	40	4,77%		
FORD	TOURNEO COURIER	37	4,42%	7	14,58%
TOYOTA	PROACE	34	4,06%	2	4,17%
VOLKSWAGEN	CADDY	26	3,10%		
VOLKSWAGEN	TRANSPORTER	19	2,27%		
FIAT	DOBLO	13	1,55%		
FORD	TOURNEO CONNECT	10	1,19%		
MERCEDES	SPRINTER	8	0,95%	2	4,17%
TOYOTA	PROACE CITY VERSO	7	0,84%	3	6,25%
PEUGEOT	BOXER	6	0,72%		
NISSAN	NV200	6	0,72%		
FORD	TRANSIT/TOURNEO	5	0,60%		
NISSAN	NV400	1	0,12%		
MERCEDES	CITAN	1	0,12%		
OPEL	VIVARO	1	0,12%		
ESAGONO ENERGIA	GECO	1	0,12%		

Segment		YTD		DECEMBER '20	
SPORTS		Total	Market Share	Total	Market Share
Make:	Range:	139	0,17%	6	0,09%
		Volume:	%	Volume:	%
MINI	MINI CABRIO	52	37,41%	5	83,33%
MAZDA	MX-5	25	17,99%		
FORD	MUSTANG	16	11,51%		
BMW	Z4-SERIES	14	10,07%	1	16,67%
BMW	8-SERIES	8	5,76%		
PORSCHE	911	7	5,04%		
JAGUAR	F-TYPE	6	4,32%		
PORSCHE	CAYMAN	4	2,88%		
PORSCHE	BOXSTER	3	2,16%		
BMW	I8	2	1,44%		
BENTLEY	CONTINENTAL	1	0,72%		
TOYOTA	SUPRA	1	0,72%		

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Rechargeable Vehicles Make:	 Range:	YTD		DECEMBER '20	
		Total 2.135 Volume:	Market Share 2,64% %	Total 690 Volume:	Market Share 10,71% %
VOLVO	XC40 PHEV	254	11,90%	89	12,90%
BMW	X1-SERIES PHEV	138	6,46%	44	6,38%
VOLVO	XC60 PHEV	134	6,28%	60	8,70%
PEUGEOT	208 BEV	118	5,53%	12	1,74%
MERCEDES	GLA-SERIES PHEV	117	5,48%	37	5,36%
VOLKSWAGEN	ID.3 BEV	115	5,39%	76	11,01%
BMW	3-SERIES PHEV	76	3,56%	32	4,64%
MERCEDES	GLC-SERIES PHEV	70	3,28%	25	3,62%
BMW	I3 BEV	68	3,19%	8	1,16%
MINI	COUNTRYMAN (NEW) PHEV	63	2,95%	12	1,74%
LAND ROVER	RANGE ROVER EVOQUE PHEV	58	2,72%	57	8,26%
LAND ROVER	RANGE ROVER PHEV	53	2,48%	1	0,14%
PORSCHE	CAYENNE PHEV	52	2,44%	6	0,87%
LAND ROVER	DISCOVERY SPORT PHEV	51	2,39%	39	5,65%
NISSAN	LEAF BEV	45	2,11%	21	3,04%
MERCEDES	A-SERIES PHEV	45	2,11%	20	2,90%
BMW	X5-SERIES PHEV	41	1,92%	7	1,01%
CITROEN	DS7 CROSSBACK PHEV	39	1,83%	2	0,29%
SKODA	CITIGO BEV	38	1,78%	3	0,43%
PEUGEOT	3008 PHEV	36	1,69%	4	0,58%
MINI	MINI BEV	32	1,50%	7	1,01%
BMW	X3-SERIES PHEV	31	1,45%	7	1,01%
VOLKSWAGEN	UP! BEV	31	1,45%	6	0,87%
SMART	FORTWO BEV	30	1,41%	11	1,59%
VOLVO	XC90 PHEV	27	1,26%	13	1,88%
PEUGEOT	2008 BEV	24	1,12%	13	1,88%
HYUNDAI	KONA BEV	24	1,12%	1	0,14%
VOLKSWAGEN	GOLF BEV	22	1,03%	1	0,14%
MERCEDES	EQC BEV	21	0,98%	4	0,58%
OPEL	CORSA BEV	20	0,94%	1	0,14%
TESLA	MODEL 3 BEV	19	0,89%	12	1,74%
PORSCHE	TAYCAN BEV	19	0,89%	3	0,43%
MERCEDES	CLA-SERIES PHEV	16	0,75%	2	0,29%
JAGUAR	I-PACE BEV	16	0,75%	1	0,14%
BMW	5-SERIES PHEV	13	0,61%	1	0,14%
MITSUBISHI	OUTLANDER PHEV	13	0,61%		
MERCEDES	C-SERIES PHEV	11	0,52%	6	0,87%
BMW	X2-SERIES PHEV	11	0,52%	1	0,14%
JEEP	COMPASS PHEV	10	0,47%	10	1,45%
CITROEN	C5 AIRCROSS PHEV	9	0,42%	5	0,72%
SKODA	SUPERB PHEV	9	0,42%	2	0,29%
VOLVO	V60 PHEV	8	0,37%	4	0,58%
AUDI	E-TRON BEV	7	0,33%		
AUDI	Q5 PHEV	7	0,33%		
PORSCHE	PANAMERA PHEV	7	0,33%		
MERCEDES	E-SERIES PHEV	7	0,33%		
JEEP	RENEGADE PHEV	6	0,28%	5	0,72%
BMW	7-SERIES PHEV	6	0,28%	1	0,14%
FORD	KUGA PHEV	6	0,28%		
NISSAN	NV200 BEV	6	0,28%		
HONDA	E BEV	5	0,23%	5	0,72%
SKODA	OCTAVIA PHEV	5	0,23%	5	0,72%
SEAT	LEON PHEV	5	0,23%		
VOLKSWAGEN	PASSAT PHEV	5	0,23%		
AUDI	A3 PHEV	3	0,14%	3	0,43%
FORD	EXPLORER PHEV	3	0,14%	2	0,29%

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

MAZDA	MX-30 BEV	3	0,14%	1	0,14%
BENTLEY	BENTAYGA PHEV	3	0,14%		
SMART	FORFOUR BEV	3	0,14%		
KIA MOTORS	NIRO BEV	3	0,14%		
TESLA	MODEL X BEV	2	0,09%	1	0,14%
BMW	I8 PHEV	2	0,09%		
VOLVO	S60 PHEV	2	0,09%		
CITROEN	DS3 CROSSBACK BEV	2	0,09%		
FIAT	500 BEV	1	0,05%	1	0,14%
FORD	TRANSIT/TOURNEO PHEV	1	0,05%		
TESLA	MODEL S BEV	1	0,05%		
MERCEDES	V-SERIES BEV	1	0,05%		
KIA MOTORS	SOUL BEV	1	0,05%		
DFM	E70 BEV	1	0,05%		
AUDI	Q7 PHEV	1	0,05%		
OPEL	GRANDLAND X PHEV	1	0,05%		
ESAGONO ENERGIA	GECO BEV	1	0,05%		
HYUNDAI	IONIQ PHEV	1	0,05%		