

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment A	Make:	Range:	YTD		NOVEMBER '20	
			Total 6.648	Market Share 8,92%	Total 527	Market Share 6,90%
			Volume:	%	Volume:	%
TOYOTA	AYGO		1.685	25,35%	127	24,10%
HYUNDAI	i 10		1.560	23,47%	99	18,79%
FIAT	PANDA		1.086	16,34%	122	23,15%
KIA MOTORS	PICANTO		633	9,52%	52	9,87%
PEUGEOT	108		545	8,20%	22	4,17%
FIAT	500		525	7,90%	56	10,63%
CITROEN	C1		306	4,60%	39	7,40%
VOLKSWAGEN	UP!		100	1,50%	2	0,38%
SKODA	CITIGO		82	1,23%	5	0,95%
RENAULT	NEW TWINGO		68	1,02%	1	0,19%
ABARTH	500		26	0,39%		
SMART	FORTWO		21	0,32%	2	0,38%
SUZUKI	CELERIO		5	0,08%		
SMART	FORFOUR		3	0,05%		
PEUGEOT	107		1	0,02%		
SEAT	MII		1	0,02%		
CHEVROLET	SPARK		1	0,02%		
Segment A-SUV	Make:	Range:	YTD		NOVEMBER '20	
			Total 1.201	Market Share 1,61%	Total 134	Market Share 1,75%
			Volume:	%	Volume:	%
SUZUKI	IGNIS		960	79,93%	130	97,01%
SUZUKI	JIMNY		241	20,07%	4	2,99%
Segment A TOTAL	Make:	Range:	YTD		NOVEMBER '20	
			Total 7.849	Market Share 10,53%	Total 661	Market Share 8,65%
			Volume:	%	Volume:	%
TOYOTA	AYGO		1.685	21,47%	127	19,21%
HYUNDAI	i 10		1.560	19,88%	99	14,98%
FIAT	PANDA		1.086	13,84%	122	18,46%
SUZUKI	IGNIS		960	12,23%	130	19,67%
KIA MOTORS	PICANTO		633	8,06%	52	7,87%
PEUGEOT	108		545	6,94%	22	3,33%
FIAT	500		525	6,69%	56	8,47%
CITROEN	C1		306	3,90%	39	5,90%
SUZUKI	JIMNY		241	3,07%	4	0,61%
VOLKSWAGEN	UP!		100	1,27%	2	0,30%
SKODA	CITIGO		82	1,04%	5	0,76%
RENAULT	NEW TWINGO		68	0,87%	1	0,15%
ABARTH	500		26	0,33%		
SMART	FORTWO		21	0,27%	2	0,30%
SUZUKI	CELERIO		5	0,06%		
SMART	FORFOUR		3	0,04%		
SEAT	MII		1	0,01%		
CHEVROLET	SPARK		1	0,01%		
PEUGEOT	107		1	0,01%		
Segment B	Make:	Range:	YTD		NOVEMBER '20	
			Total 21.234	Market Share 28,49%	Total 2.057	Market Share 26,92%
			Volume:	%	Volume:	%
TOYOTA	YARIS		4.313	20,31%	164	7,97%
PEUGEOT	208		2.678	12,61%	290	14,10%
OPEL	CORSA		2.333	10,99%	215	10,45%
RENAULT	CLIO		2.220	10,45%	349	16,97%
VOLKSWAGEN	POLO		1.845	8,69%	161	7,83%
CITROEN	C3		1.835	8,64%	136	6,61%
HYUNDAI	i 20		1.297	6,11%	209	10,16%
SUZUKI	SWIFT		1.067	5,02%	153	7,44%
FORD	FIESTA		834	3,93%	55	2,67%
NISSAN	MICRA		632	2,98%	157	7,63%
SEAT	IBIZA		585	2,76%	41	1,99%

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MINI	MINI	470	2,21%	52	2,53%
SKODA	FABIA	330	1,55%	6	0,29%
AUDI	A1	254	1,20%	23	1,12%
MITSUBISHI	SPACE STAR	193	0,91%	17	0,83%
KIA MOTORS	RIO	122	0,57%	6	0,29%
HONDA	JAZZ	85	0,40%	10	0,49%
MAZDA	2-SERIES	64	0,30%	6	0,29%
BMW	I3	60	0,28%	7	0,34%
SUZUKI	BALENO	12	0,06%		
CITROEN	DS3	4	0,02%		
CHEVROLET	AVEO	1	0,00%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
B-SUV		14.462	19,40%	1.890	24,73%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	2008	1.601	11,07%	393	20,79%
VOLKSWAGEN	T-ROC	1.556	10,76%	173	9,15%
VOLKSWAGEN	T-CROSS	1.493	10,32%	143	7,57%
HYUNDAI	KONA	1.047	7,24%	38	2,01%
SUZUKI	VITARA	962	6,65%	174	9,21%
KIA MOTORS	STONIC	934	6,46%	113	5,98%
SKODA	KAMIQ	926	6,40%	145	7,67%
FORD	PUMA	912	6,31%	182	9,63%
AUDI	Q2	877	6,06%	86	4,55%
OPEL	CROSSLAND X	790	5,46%	63	3,33%
NISSAN	JUKE	578	4,00%	76	4,02%
JEEP	RENEGADE	574	3,97%	62	3,28%
SEAT	ARONA	538	3,72%	37	1,96%
RENAULT	CAPTUR	431	2,98%	82	4,34%
CITROEN	C3 AIRCROSS	397	2,75%	27	1,43%
DACIA	SANDERO	386	2,67%	28	1,48%
FORD	ECOSPORT	200	1,38%	8	0,42%
FIAT	500X	197	1,36%	55	2,91%
CITROEN	DS3 CROSSBACK	61	0,42%	5	0,26%
OPEL	MOKKA X	1	0,01%		
KIA MOTORS	SOUL	1	0,01%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
B TOTAL		35.696	47,89%	3.947	51,66%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	4.313	12,08%	164	4,16%
PEUGEOT	208	2.678	7,50%	290	7,35%
OPEL	CORSA	2.333	6,54%	215	5,45%
RENAULT	CLIO	2.220	6,22%	349	8,84%
VOLKSWAGEN	POLO	1.845	5,17%	161	4,08%
CITROEN	C3	1.835	5,14%	136	3,45%
PEUGEOT	2008	1.601	4,49%	393	9,96%
VOLKSWAGEN	T-ROC	1.556	4,36%	173	4,38%
VOLKSWAGEN	T-CROSS	1.493	4,18%	143	3,62%
HYUNDAI	i 20	1.297	3,63%	209	5,30%
SUZUKI	SWIFT	1.067	2,99%	153	3,88%
HYUNDAI	KONA	1.047	2,93%	38	0,96%
SUZUKI	VITARA	962	2,69%	174	4,41%
KIA MOTORS	STONIC	934	2,62%	113	2,86%
SKODA	KAMIQ	926	2,59%	145	3,67%
FORD	PUMA	912	2,55%	182	4,61%
AUDI	Q2	877	2,46%	86	2,18%
FORD	FIESTA	834	2,34%	55	1,39%
OPEL	CROSSLAND X	790	2,21%	63	1,60%
NISSAN	MICRA	632	1,77%	157	3,98%
SEAT	IBIZA	585	1,64%	41	1,04%
NISSAN	JUKE	578	1,62%	76	1,93%
JEEP	RENEGADE	574	1,61%	62	1,57%
SEAT	ARONA	538	1,51%	37	0,94%
MINI	MINI	470	1,32%	52	1,32%
RENAULT	CAPTUR	431	1,21%	82	2,08%
CITROEN	C3 AIRCROSS	397	1,11%	27	0,68%

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DACIA	SANDERO	386	1,08%	28	0,71%
SKODA	FABIA	330	0,92%	6	0,15%
AUDI	A1	254	0,71%	23	0,58%
FORD	ECOSPORT	200	0,56%	8	0,20%
FIAT	500X	197	0,55%	55	1,39%
MITSUBISHI	SPACE STAR	193	0,54%	17	0,43%
KIA MOTORS	RIO	122	0,34%	6	0,15%
HONDA	JAZZ	85	0,24%	10	0,25%
MAZDA	2-SERIES	64	0,18%	6	0,15%
CITROEN	DS3 CROSSBACK	61	0,17%	5	0,13%
BMW	I3	60	0,17%	7	0,18%
SUZUKI	BALENO	12	0,03%		
CITROEN	DS3	4	0,01%		
KIA MOTORS	SOUL	1	0,00%		
OPEL	MOKKA X	1	0,00%		
CHEVROLET	AVEO	1	0,00%		
		YTD		NOVEMBER '20	
Segment C		Total 10.277	Market Share 13,79%	Total 978	Market Share 12,80%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	A-SERIES	1.618	15,74%	143	14,62%
TOYOTA	COROLLA	1.600	15,57%	214	21,88%
OPEL	ASTRA	868	8,45%	60	6,13%
PEUGEOT	308	791	7,70%	60	6,13%
HYUNDAI	i 30	748	7,28%	34	3,48%
BMW	1-SERIES	702	6,83%	50	5,11%
VOLKSWAGEN	GOLF	646	6,29%	113	11,55%
SKODA	SCALA	513	4,99%	31	3,17%
FIAT	TIPO	413	4,02%	41	4,19%
FORD	FOCUS	408	3,97%	32	3,27%
AUDI	A3	403	3,92%	58	5,93%
SEAT	LEON	286	2,78%	46	4,70%
CITROEN	C4 CACTUS	242	2,35%	2	0,20%
BMW	2-SERIES	225	2,19%	21	2,15%
ALFA ROMEO	GIULIETTA	176	1,71%	9	0,92%
HONDA	CIVIC	162	1,58%	9	0,92%
RENAULT	MEGANE	120	1,17%	6	0,61%
PEUGEOT	301	63	0,61%	1	0,10%
MERCEDES	B-SERIES	56	0,54%	5	0,51%
CITROEN	C-ELYSEE	45	0,44%		
KIA MOTORS	CEED	40	0,39%	2	0,20%
VOLKSWAGEN	ID.3	39	0,38%	32	3,27%
MINI	CLUBMAN	39	0,38%	3	0,31%
VOLVO	V40	28	0,27%		
NISSAN	LEAF	24	0,23%	4	0,41%
MAZDA	3-SERIES	20	0,19%	2	0,20%
SUBARU	IMPREZA	1	0,01%		
HYUNDAI	IONIQ	1	0,01%		
		YTD		NOVEMBER '20	
Segment C-SUV		Total 16.103	Market Share 21,60%	Total 1.629	Market Share 21,32%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.553	15,85%	410	25,17%
TOYOTA	C-HR	1.776	11,03%	140	8,59%
PEUGEOT	3008	1.322	8,21%	103	6,32%
DACIA	DUSTER	1.183	7,35%	98	6,02%
MINI	COUNTRYMAN (NEW)	830	5,15%	89	5,46%
VOLVO	XC40	823	5,11%	105	6,45%
AUDI	Q3	823	5,11%	72	4,42%
BMW	X2-SERIES	725	4,50%	53	3,25%
BMW	X1-SERIES	693	4,30%	43	2,64%
VOLKSWAGEN	TIGUAN	573	3,56%	27	1,66%
SKODA	KAROQ	564	3,50%	73	4,48%
MERCEDES	GLA-SERIES	512	3,18%	89	5,46%
HYUNDAI	TUCSON	478	2,97%	12	0,74%
KIA MOTORS	NEW SPORTAGE	379	2,35%	37	2,27%
OPEL	GRANDLAND X	376	2,33%	32	1,96%

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CITROEN	C5 AIRCROSS	291	1,81%	14	0,86%
SUZUKI	SX4	290	1,80%	25	1,53%
RENAULT	KADJAR	246	1,53%	21	1,29%
MERCEDES	GLB-SERIES	242	1,50%	20	1,23%
JEEP	COMPASS	229	1,42%	36	2,21%
CITROEN	DS7 CROSSBACK	205	1,27%	27	1,66%
KIA MOTORS	XCEED	205	1,27%	12	0,74%
MIITSUBISHI	ECLIPSE CROSS	192	1,19%	18	1,10%
FORD	KUGA	139	0,86%	31	1,90%
LAND ROVER	RANGE ROVER EVOQUE	96	0,60%	8	0,49%
HONDA	HR-V	81	0,50%	20	1,23%
MAZDA	CX-30	61	0,38%	5	0,31%
LEXUS	UX-SERIES	49	0,30%	4	0,25%
SEAT	ATECA	46	0,29%		
JAGUAR	E-PACE	41	0,25%	2	0,12%
MIITSUBISHI	ASX	39	0,24%	1	0,06%
SUBARU	XV	16	0,10%	1	0,06%
LAND ROVER	DEFENDER	13	0,08%	1	0,06%
MAZDA	CX-5	6	0,04%		
KIA MOTORS	NIRO	3	0,02%		
MAZDA	MX-30	2	0,01%		
CUPRA	FORMENTOR	1	0,01%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
C TOTAL		26.380	35,39%	2.607	34,12%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.553	9,68%	410	15,73%
TOYOTA	C-HR	1.776	6,73%	140	5,37%
MERCEDES	A-SERIES	1.618	6,13%	143	5,49%
TOYOTA	COROLLA	1.600	6,07%	214	8,21%
PEUGEOT	3008	1.322	5,01%	103	3,95%
DACIA	DUSTER	1.183	4,48%	98	3,76%
OPEL	ASTRA	868	3,29%	60	2,30%
MINI	COUNTRYMAN (NEW)	830	3,15%	89	3,41%
VOLVO	XC40	823	3,12%	105	4,03%
AUDI	Q3	823	3,12%	72	2,76%
PEUGEOT	308	791	3,00%	60	2,30%
HYUNDAI	i 30	748	2,84%	34	1,30%
BMW	X2-SERIES	725	2,75%	53	2,03%
BMW	1-SERIES	702	2,66%	50	1,92%
BMW	X1-SERIES	693	2,63%	43	1,65%
VOLKSWAGEN	GOLF	646	2,45%	113	4,33%
VOLKSWAGEN	TIGUAN	573	2,17%	27	1,04%
SKODA	KAROQ	564	2,14%	73	2,80%
SKODA	SCALA	513	1,94%	31	1,19%
MERCEDES	GLA-SERIES	512	1,94%	89	3,41%
HYUNDAI	TUCSON	478	1,81%	12	0,46%
FIAT	TIPO	413	1,57%	41	1,57%
FORD	FOCUS	408	1,55%	32	1,23%
AUDI	A3	403	1,53%	58	2,22%
KIA MOTORS	NEW SPORTAGE	379	1,44%	37	1,42%
OPEL	GRANDLAND X	376	1,43%	32	1,23%
CITROEN	C5 AIRCROSS	291	1,10%	14	0,54%
SUZUKI	SX4	290	1,10%	25	0,96%
SEAT	LEON	286	1,08%	46	1,76%
RENAULT	KADJAR	246	0,93%	21	0,81%
MERCEDES	GLB-SERIES	242	0,92%	20	0,77%
CITROEN	C4 CACTUS	242	0,92%	2	0,08%
JEEP	COMPASS	229	0,87%	36	1,38%
BMW	2-SERIES	225	0,85%	21	0,81%
CITROEN	DS7 CROSSBACK	205	0,78%	27	1,04%
KIA MOTORS	XCEED	205	0,78%	12	0,46%
MIITSUBISHI	ECLIPSE CROSS	192	0,73%	18	0,69%
ALFA ROMEO	GIULIETTA	176	0,67%	9	0,35%
HONDA	CIVIC	162	0,61%	9	0,35%
FORD	KUGA	139	0,53%	31	1,19%
RENAULT	MEGANE	120	0,45%	6	0,23%

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LAND ROVER	RANGE ROVER EVOQUE	96	0,36%	8	0,31%
HONDA	HR-V	81	0,31%	20	0,77%
PEUGEOT	301	63	0,24%	1	0,04%
MAZDA	CX-30	61	0,23%	5	0,19%
MERCEDES	B-SERIES	56	0,21%	5	0,19%
LEXUS	UX-SERIES	49	0,19%	4	0,15%
SEAT	ATECA	46	0,17%		
CITROEN	C-ELYSEE	45	0,17%		
JAGUAR	E-PACE	41	0,16%	2	0,08%
KIA MOTORS	CEED	40	0,15%	2	0,08%
VOLKSWAGEN	ID.3	39	0,15%	32	1,23%
MINI	CLUBMAN	39	0,15%	3	0,12%
MITSUBISHI	ASX	39	0,15%	1	0,04%
VOLVO	V40	28	0,11%		
NISSAN	LEAF	24	0,09%	4	0,15%
MAZDA	3-SERIES	20	0,08%	2	0,08%
SUBARU	XV	16	0,06%	1	0,04%
LAND ROVER	DEFENDER	13	0,05%	1	0,04%
MAZDA	CX-5	6	0,02%		
KIA MOTORS	NIRO	3	0,01%		
MAZDA	MX-30	2	0,01%		
HYUNDAI	IONIQ	1	0,00%		
SUBARU	IMPREZA	1	0,00%		
CUPRA	FORMENTOR	1	0,00%		
		YTD		NOVEMBER '20	
Segment D		Total 1.092	Market Share 1,47%	Total 108	Market Share 1,41%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	277	25,37%	34	31,48%
MERCEDES	CLA-SERIES	259	23,72%	20	18,52%
MERCEDES	C-SERIES	179	16,39%	12	11,11%
BMW	3-SERIES	109	9,98%	24	22,22%
VOLKSWAGEN	PASSAT	73	6,68%	2	1,85%
AUDI	A4	51	4,67%	6	5,56%
PEUGEOT	508	40	3,66%	2	1,85%
OPEL	INSIGNIA	23	2,11%		
VOLVO	V60	19	1,74%	2	1,85%
MAZDA	6-SERIES	17	1,56%		
AUDI	A5	16	1,47%	4	3,70%
ALFA ROMEO	GIULIA	8	0,73%		
TESLA	MODEL 3	7	0,64%		
BMW	4-SERIES	5	0,46%	2	1,85%
LEXUS	IS-SERIES	2	0,18%		
TOYOTA	PRIUS	2	0,18%		
VOLVO	S60	2	0,18%		
JAGUAR	XE-TYPE	1	0,09%		
VOLKSWAGEN	JETTA	1	0,09%		
DFM	E70	1	0,09%		
		YTD		NOVEMBER '20	
Segment D-SUV		Total 1.914	Market Share 2,57%	Total 195	Market Share 2,55%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	357	18,65%	15	7,69%
VOLVO	XC60	259	13,53%	18	9,23%
MERCEDES	GLC-SERIES	252	13,17%	33	16,92%
TOYOTA	RAV4	212	11,08%	14	7,18%
SKODA	KODIAQ	182	9,51%	35	17,95%
PEUGEOT	5008	108	5,64%	12	6,15%
BMW	X3-SERIES	77	4,02%	9	4,62%
BMW	X4-SERIES	63	3,29%	15	7,69%
SEAT	TARRACO	57	2,98%		
LAND ROVER	DISCOVERY SPORT	55	2,87%	15	7,69%
AUDI	Q5	52	2,72%	8	4,10%
HONDA	CR-V	46	2,40%	5	2,56%
MERCEDES	GLE-SERIES	30	1,57%	3	1,54%

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LAND ROVER	RANGE ROVER VELAR	21	1,10%	2	1,03%
JAGUAR	F-PACE	21	1,10%	1	0,51%
MERCEDES	EQC	17	0,89%	2	1,03%
SUBARU	FORESTER	17	0,89%	1	0,51%
JEEP	WRANGLER	16	0,84%		
JAGUAR	I-PACE	15	0,78%	3	1,54%
PORSCHE	MACAN	13	0,68%	3	1,54%
MIITSUBISHI	OUTLANDER	13	0,68%	1	0,51%
JEEP	CHEROKEE	8	0,42%		
TOYOTA	LAND CRUISER	7	0,37%		
LEXUS	RX-SERIES	6	0,31%		
VOLKSWAGEN	TOUAREG	3	0,16%		
ALFA ROMEO	STELVIO	3	0,16%		
MERCEDES	G-SERIES	3	0,16%		
SUBARU	OUTBACK	1	0,05%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
D TOTAL		3.006	4,03%	303	3,97%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	357	11,88%	15	4,95%
SKODA	OCTAVIA	277	9,21%	34	11,22%
MERCEDES	CLA-SERIES	259	8,62%	20	6,60%
VOLVO	XC60	259	8,62%	18	5,94%
MERCEDES	GLC-SERIES	252	8,38%	33	10,89%
TOYOTA	RAV4	212	7,05%	14	4,62%
SKODA	KODIAQ	182	6,05%	35	11,55%
MERCEDES	C-SERIES	179	5,95%	12	3,96%
BMW	3-SERIES	109	3,63%	24	7,92%
PEUGEOT	5008	108	3,59%	12	3,96%
BMW	X3-SERIES	77	2,56%	9	2,97%
VOLKSWAGEN	PASSAT	73	2,43%	2	0,66%
BMW	X4-SERIES	63	2,10%	15	4,95%
SEAT	TARRACO	57	1,90%		
LAND ROVER	DISCOVERY SPORT	55	1,83%	15	4,95%
AUDI	Q5	52	1,73%	8	2,64%
AUDI	A4	51	1,70%	6	1,98%
HONDA	CR-V	46	1,53%	5	1,65%
PEUGEOT	508	40	1,33%	2	0,66%
MERCEDES	GLE-SERIES	30	1,00%	3	0,99%
OPEL	INSIGNIA	23	0,77%		
LAND ROVER	RANGE ROVER VELAR	21	0,70%	2	0,66%
JAGUAR	F-PACE	21	0,70%	1	0,33%
VOLVO	V60	19	0,63%	2	0,66%
MERCEDES	EQC	17	0,57%	2	0,66%
SUBARU	FORESTER	17	0,57%	1	0,33%
MAZDA	6-SERIES	17	0,57%		
AUDI	A5	16	0,53%	4	1,32%
JEEP	WRANGLER	16	0,53%		
JAGUAR	I-PACE	15	0,50%	3	0,99%
PORSCHE	MACAN	13	0,43%	3	0,99%
MIITSUBISHI	OUTLANDER	13	0,43%	1	0,33%
ALFA ROMEO	GIULIA	8	0,27%		
JEEP	CHEROKEE	8	0,27%		
TESLA	MODEL 3	7	0,23%		
TOYOTA	LAND CRUISER	7	0,23%		
LEXUS	RX-SERIES	6	0,20%		
BMW	4-SERIES	5	0,17%	2	0,66%
MERCEDES	G-SERIES	3	0,10%		
VOLKSWAGEN	TOUAREG	3	0,10%		
ALFA ROMEO	STELVIO	3	0,10%		
TOYOTA	PRIUS	2	0,07%		
VOLVO	S60	2	0,07%		
LEXUS	IS-SERIES	2	0,07%		
DFM	E70	1	0,03%		
SUBARU	OUTBACK	1	0,03%		
VOLKSWAGEN	JETTA	1	0,03%		
JAGUAR	XE-TYPE	1	0,03%		

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Segment		YTD		NOVEMBER '20	
E		Total	Market Share	Total	Market Share
Make:	Range:	158	0,21%	10	0,13%
		Volume:	%	Volume:	%
SKODA	SUPERB	51	32,28%	3	30,00%
MERCEDES	E-SERIES	35	22,15%	3	30,00%
BMW	5-SERIES	33	20,89%	2	20,00%
AUDI	A6	20	12,66%		
VOLVO	V90	5	3,16%	1	10,00%
LEXUS	ES-SERIES	5	3,16%	1	10,00%
VOLKSWAGEN	ARTEON	4	2,53%		
VOLVO	S90	3	1,90%		
MERCEDES	CLS-SERIES	2	1,27%		
Segment		YTD		NOVEMBER '20	
E-SUV		Total	Market Share	Total	Market Share
Make:	Range:	228	0,31%	24	0,31%
		Volume:	%	Volume:	%
VOLVO	XC90	65	28,51%	6	25,00%
BMW	X5-SERIES	64	28,07%	6	25,00%
PORSCHE	CAYENNE	46	20,18%	4	16,67%
BMW	X6-SERIES	23	10,09%	6	25,00%
LEXUS	NX-SERIES	23	10,09%	1	4,17%
AUDI	E-TRON	7	3,07%	1	4,17%
Segment		YTD		NOVEMBER '20	
E TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	386	0,52%	34	0,44%
		Volume:	%	Volume:	%
VOLVO	XC90	65	16,84%	6	17,65%
BMW	X5-SERIES	64	16,58%	6	17,65%
SKODA	SUPERB	51	13,21%	3	8,82%
PORSCHE	CAYENNE	46	11,92%	4	11,76%
MERCEDES	E-SERIES	35	9,07%	3	8,82%
BMW	5-SERIES	33	8,55%	2	5,88%
BMW	X6-SERIES	23	5,96%	6	17,65%
LEXUS	NX-SERIES	23	5,96%	1	2,94%
AUDI	A6	20	5,18%		
AUDI	E-TRON	7	1,81%	1	2,94%
VOLVO	V90	5	1,30%	1	2,94%
LEXUS	ES-SERIES	5	1,30%	1	2,94%
VOLKSWAGEN	ARTEON	4	1,04%		
VOLVO	S90	3	0,78%		
MERCEDES	CLS-SERIES	2	0,52%		
Segment		YTD		NOVEMBER '20	
F-G		Total	Market Share	Total	Market Share
Make:	Range:	43	0,06%	4	0,05%
		Volume:	%	Volume:	%
PORSCHE	TAYCAN	16	37,21%	2	50,00%
BMW	7-SERIES	7	16,28%		
PORSCHE	PANAMERA	7	16,28%		
AUDI	A8	3	6,98%		
MERCEDES	GT-SERIES	2	4,65%	1	25,00%
MERCEDES	S-SERIES	2	4,65%		
AUDI	A7	2	4,65%		
JAGUAR	XJ-TYPE	1	2,33%	1	25,00%
LEXUS	LS-SERIES	1	2,33%		
TESLA	MODEL S	1	2,33%		
JAGUAR	XF-TYPE	1	2,33%		
Segment		YTD		NOVEMBER '20	
F-G-SUV		Total	Market Share	Total	Market Share
Make:	Range:	127	0,17%	13	0,17%
		Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	74	58,27%	8	61,54%
AUDI	Q8	24	18,90%	3	23,08%
AUDI	Q7	10	7,87%	2	15,38%
BMW	X7-SERIES	8	6,30%		
LAND ROVER	DISCOVERY	6	4,72%		
BENTLEY	BENTAYGA	3	2,36%		

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TESLA	MODEL X	1	0,79%		
FORD	EXPLORER	1	0,79%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
F-G TOTAL		170	0,23%	17	0,22%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	74	43,53%	8	47,06%
AUDI	Q8	24	14,12%	3	17,65%
PORSCHE	TAYCAN	16	9,41%	2	11,76%
AUDI	Q7	10	5,88%	2	11,76%
BMW	X7-SERIES	8	4,71%		
PORSCHE	PANAMERA	7	4,12%		
BMW	7-SERIES	7	4,12%		
LAND ROVER	DISCOVERY	6	3,53%		
AUDI	A8	3	1,76%		
BENTLEY	BENTAYGA	3	1,76%		
MERCEDES	GT-SERIES	2	1,18%	1	5,88%
MERCEDES	S-SERIES	2	1,18%		
AUDI	A7	2	1,18%		
JAGUAR	XJ-TYPE	1	0,59%	1	5,88%
JAGUAR	XF-TYPE	1	0,59%		
TESLA	MODEL S	1	0,59%		
TESLA	MODEL X	1	0,59%		
FORD	EXPLORER	1	0,59%		
LEXUS	LS-SERIES	1	0,59%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
SUV		34.035	45,66%	3.885	50,84%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.553	7,50%	410	10,55%
TOYOTA	C-HR	1.776	5,22%	140	3,60%
PEUGEOT	2008	1.601	4,70%	393	10,12%
VOLKSWAGEN	T-ROC	1.556	4,57%	173	4,45%
VOLKSWAGEN	T-CROSS	1.493	4,39%	143	3,68%
PEUGEOT	3008	1.322	3,88%	103	2,65%
DACIA	DUSTER	1.183	3,48%	98	2,52%
HYUNDAI	KONA	1.047	3,08%	38	0,98%
SUZUKI	VITARA	962	2,83%	174	4,48%
SUZUKI	IGNIS	960	2,82%	130	3,35%
KIA MOTORS	STONIC	934	2,74%	113	2,91%
SKODA	KAMIQ	926	2,72%	145	3,73%
FORD	PUMA	912	2,68%	182	4,68%
AUDI	Q2	877	2,58%	86	2,21%
MINI	COUNTRYMAN (NEW)	830	2,44%	89	2,29%
VOLVO	XC40	823	2,42%	105	2,70%
AUDI	Q3	823	2,42%	72	1,85%
OPEL	CROSSLAND X	790	2,32%	63	1,62%
BMW	X2-SERIES	725	2,13%	53	1,36%
BMW	X1-SERIES	693	2,04%	43	1,11%
NISSAN	JUKE	578	1,70%	76	1,96%
JEEP	RENEGADE	574	1,69%	62	1,60%
VOLKSWAGEN	TIGUAN	573	1,68%	27	0,69%
SKODA	KAROQ	564	1,66%	73	1,88%
SEAT	ARONA	538	1,58%	37	0,95%
MERCEDES	GLA-SERIES	512	1,50%	89	2,29%
HYUNDAI	TUCSON	478	1,40%	12	0,31%
RENAULT	CAPTUR	431	1,27%	82	2,11%
CITROEN	C3 AIRCROSS	397	1,17%	27	0,69%
DACIA	SANDERO	386	1,13%	28	0,72%
KIA MOTORS	NEW SPORTAGE	379	1,11%	37	0,95%
OPEL	GRANDLAND X	376	1,10%	32	0,82%
NISSAN	X-TRAIL	357	1,05%	15	0,39%
CITROEN	C5 AIRCROSS	291	0,86%	14	0,36%
SUZUKI	SX4	290	0,85%	25	0,64%
VOLVO	XC60	259	0,76%	18	0,46%
MERCEDES	GLC-SERIES	252	0,74%	33	0,85%
RENAULT	KADJAR	246	0,72%	21	0,54%


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MERCEDES	GLB-SERIES	242	0,71%	20	0,51%
SUZUKI	JIMNY	241	0,71%	4	0,10%
JEEP	COMPASS	229	0,67%	36	0,93%
TOYOTA	RAV4	212	0,62%	14	0,36%
CITROEN	DS7 CROSSBACK	205	0,60%	27	0,69%
KIA MOTORS	XCEED	205	0,60%	12	0,31%
FORD	ECOSPORT	200	0,59%	8	0,21%
FIAT	500X	197	0,58%	55	1,42%
MITSUBISHI	ECLIPSE CROSS	192	0,56%	18	0,46%
SKODA	KODIAQ	182	0,53%	35	0,90%
FORD	KUGA	139	0,41%	31	0,80%
PEUGEOT	5008	108	0,32%	12	0,31%
LAND ROVER	RANGE ROVER EVOQUE	96	0,28%	8	0,21%
HONDA	HR-V	81	0,24%	20	0,51%
BMW	X3-SERIES	77	0,23%	9	0,23%
LAND ROVER	RANGE ROVER	74	0,22%	8	0,21%
VOLVO	XC90	65	0,19%	6	0,15%
BMW	X5-SERIES	64	0,19%	6	0,15%
BMW	X4-SERIES	63	0,19%	15	0,39%
CITROEN	DS3 CROSSBACK	61	0,18%	5	0,13%
MAZDA	CX-30	61	0,18%	5	0,13%
SEAT	TARRACO	57	0,17%		
LAND ROVER	DISCOVERY SPORT	55	0,16%	15	0,39%
AUDI	Q5	52	0,15%	8	0,21%
LEXUS	UX-SERIES	49	0,14%	4	0,10%
HONDA	CR-V	46	0,14%	5	0,13%
PORSCHE	CAYENNE	46	0,14%	4	0,10%
SEAT	ATECA	46	0,14%		
JAGUAR	E-PACE	41	0,12%	2	0,05%
MITSUBISHI	ASX	39	0,11%	1	0,03%
MERCEDES	GLE-SERIES	30	0,09%	3	0,08%
AUDI	Q8	24	0,07%	3	0,08%
BMW	X6-SERIES	23	0,07%	6	0,15%
LEXUS	NX-SERIES	23	0,07%	1	0,03%
LAND ROVER	RANGE ROVER VELAR	21	0,06%	2	0,05%
JAGUAR	F-PACE	21	0,06%	1	0,03%
MERCEDES	EQC	17	0,05%	2	0,05%
SUBARU	FORESTER	17	0,05%	1	0,03%
SUBARU	XV	16	0,05%	1	0,03%
JEEP	WRANGLER	16	0,05%		
JAGUAR	I-PACE	15	0,04%	3	0,08%
PORSCHE	MACAN	13	0,04%	3	0,08%
LAND ROVER	DEFENDER	13	0,04%	1	0,03%
MITSUBISHI	OUTLANDER	13	0,04%	1	0,03%
AUDI	Q7	10	0,03%	2	0,05%
BMW	X7-SERIES	8	0,02%		
JEEP	CHEROKEE	8	0,02%		
AUDI	E-TRON	7	0,02%	1	0,03%
TOYOTA	LAND CRUISER	7	0,02%		
LEXUS	RX-SERIES	6	0,02%		
LAND ROVER	DISCOVERY	6	0,02%		
MAZDA	CX-5	6	0,02%		
BENTLEY	BENTAYGA	3	0,01%		
ALFA ROMEO	STELVIO	3	0,01%		
MERCEDES	G-SERIES	3	0,01%		
VOLKSWAGEN	TOUAREG	3	0,01%		
KIA MOTORS	NIRO	3	0,01%		
MAZDA	MX-30	2	0,01%		
TESLA	MODEL X	1	0,00%		
KIA MOTORS	SOUL	1	0,00%		
FORD	EXPLORER	1	0,00%		
OPEL	MOKKA X	1	0,00%		
CUPRA	FORMENTOR	1	0,00%		
SUBARU	OUTBACK	1	0,00%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
MPV		123	0,17%	16	0,21%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	40	32,52%	3	18,75%
DACIA	LODGY	27	21,95%	10	62,50%

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CITROEN	C4 SPACE TOURER	18	14,63%	1	6,25%
VOLKSWAGEN	TOURAN	16	13,01%		
OPEL	ZAFIRA	16	13,01%		
RENAULT	SCENIC	2	1,63%	1	6,25%
FORD	GALAXY	2	1,63%		
FORD	S-MAX	1	0,81%	1	6,25%
SEAT	ALHAMBRA	1	0,81%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		790	1,06%	44	0,58%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	RIFTER	117	14,81%	6	13,64%
CITROEN	BERLINGO	107	13,54%	4	9,09%
MERCEDES	V-SERIES	82	10,38%	4	9,09%
FIAT	TALENTO	63	7,97%	3	6,82%
PEUGEOT	EXPERT TRAVELLER	62	7,85%	3	6,82%
NISSAN	NV300	61	7,72%	3	6,82%
OPEL	COMBO	52	6,58%	7	15,91%
CITROEN	JUMPY SPACE TOURER	45	5,70%		
CITROEN	JUMPER	40	5,06%		
TOYOTA	PROACE	32	4,05%	2	4,55%
FORD	TOURNEO COURIER	30	3,80%	5	11,36%
VOLKSWAGEN	CADDY	26	3,29%	1	2,27%
VOLKSWAGEN	TRANSPORTER	19	2,41%		
FIAT	DOBLO	13	1,65%		
FORD	TOURNEO CONNECT	10	1,27%		
NISSAN	NV200	6	0,76%	2	4,55%
PEUGEOT	BOXER	6	0,76%		
MERCEDES	SPRINTER	6	0,76%		
FORD	TRANSIT/TOURNEO	5	0,63%	1	2,27%
TOYOTA	PROACE CITY VERSO	4	0,51%	2	4,55%
OPEL	VIVARO	1	0,13%	1	2,27%
NISSAN	NV400	1	0,13%		
MERCEDES	CITAN	1	0,13%		
ESAGONO ENERGIA	GECO	1	0,13%		
		YTD		NOVEMBER '20	
Segment		Total	Market Share	Total	Market Share
SPORTS		132	0,18%	12	0,16%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	46	34,85%	5	41,67%
MAZDA	MX-5	25	18,94%	2	16,67%
FORD	MUSTANG	16	12,12%	1	8,33%
BMW	Z4-SERIES	13	9,85%	2	16,67%
BMW	8-SERIES	8	6,06%		
PORSCHE	911	7	5,30%	1	8,33%
JAGUAR	F-TYPE	6	4,55%		
PORSCHE	CAYMAN	4	3,03%		
PORSCHE	BOXSTER	3	2,27%	1	8,33%
BMW	I8	2	1,52%		
BENTLEY	CONTINENTAL	1	0,76%		
TOYOTA	SUPRA	1	0,76%		

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Rechargeable Vehicles Make:	 Range:	YTD		NOVEMBER '20	
		Total 1.445 Volume:	Market Share 1,94% %	Total 340 Volume:	Market Share 4,45% %
VOLVO	XC40 PHEV	165	11,42%	44	12,94%
PEUGEOT	208 BEV	106	7,34%	17	5,00%
BMW	X1-SERIES PHEV	94	6,51%	17	5,00%
MERCEDES	GLA-SERIES PHEV	80	5,54%	34	10,00%
VOLVO	XC60 PHEV	74	5,12%	4	1,18%
BMW	I3 BEV	60	4,15%	7	2,06%
LAND ROVER	RANGE ROVER PHEV	52	3,60%	6	1,76%
MINI	COUNTRYMAN (NEW) PHEV	51	3,53%	2	0,59%
PORSCHE	CAYENNE PHEV	46	3,18%	4	1,18%
MERCEDES	GLC-SERIES PHEV	45	3,11%	22	6,47%
BMW	3-SERIES PHEV	44	3,04%	20	5,88%
VOLKSWAGEN	ID.3 BEV	39	2,70%	32	9,41%
CITROEN	DS7 CROSSBACK PHEV	37	2,56%	13	3,82%
SKODA	CITIGO BEV	35	2,42%	5	1,47%
BMW	X5-SERIES PHEV	34	2,35%	2	0,59%
PEUGEOT	3008 PHEV	32	2,21%	10	2,94%
MINI	MINI BEV	25	1,73%	5	1,47%
MERCEDES	A-SERIES PHEV	25	1,73%	4	1,18%
VOLKSWAGEN	UP! BEV	25	1,73%	2	0,59%
NISSAN	LEAF BEV	24	1,66%	4	1,18%
BMW	X3-SERIES PHEV	24	1,66%		
HYUNDAI	KONA BEV	23	1,59%	18	5,29%
VOLKSWAGEN	GOLF BEV	21	1,45%	3	0,88%
OPEL	CORSA BEV	19	1,31%	3	0,88%
SMART	FORTWO BEV	19	1,31%	2	0,59%
MERCEDES	EQC BEV	17	1,18%	2	0,59%
PORSCHE	TAYCAN BEV	16	1,11%	2	0,59%
JAGUAR	I-PACE BEV	15	1,04%	3	0,88%
MERCEDES	CLA-SERIES PHEV	14	0,97%	3	0,88%
VOLVO	XC90 PHEV	14	0,97%	2	0,59%
MITSUBISHI	OUTLANDER PHEV	13	0,90%	1	0,29%
LAND ROVER	DISCOVERY SPORT PHEV	12	0,83%	12	3,53%
BMW	5-SERIES PHEV	12	0,83%	2	0,59%
PEUGEOT	2008 BEV	11	0,76%	5	1,47%
BMW	X2-SERIES PHEV	10	0,69%	6	1,76%
SKODA	SUPERB PHEV	7	0,48%	3	0,88%
AUDI	Q5 PHEV	7	0,48%	2	0,59%
AUDI	E-TRON BEV	7	0,48%	1	0,29%
TESLA	MODEL 3 BEV	7	0,48%		
PORSCHE	PANAMERA PHEV	7	0,48%		
MERCEDES	E-SERIES PHEV	7	0,48%	1	0,29%
NISSAN	NV200 BEV	6	0,42%	2	0,59%
FORD	KUGA PHEV	6	0,42%		
SEAT	LEON PHEV	5	0,35%	5	1,47%
VOLKSWAGEN	PASSAT PHEV	5	0,35%	1	0,29%
MERCEDES	C-SERIES PHEV	5	0,35%	1	0,29%
BMW	7-SERIES PHEV	5	0,35%		
VOLVO	V60 PHEV	4	0,28%	2	0,59%
CITROEN	C5 AIRCROSS PHEV	4	0,28%		
BENTLEY	BENTAYGA PHEV	3	0,21%		
KIA MOTORS	NIRO BEV	3	0,21%		
SMART	FORFOUR BEV	3	0,21%		
VOLVO	S60 PHEV	2	0,14%		
BMW	I8 PHEV	2	0,14%		
MAZDA	MX-30 BEV	2	0,14%		
CITROEN	DS3 CROSSBACK BEV	2	0,14%		
MERCEDES	V-SERIES BEV	1	0,07%	1	0,29%
OPEL	GRANDLAND X PHEV	1	0,07%	1	0,29%
AUDI	Q7 PHEV	1	0,07%	1	0,29%
LAND ROVER	RANGE ROVER EVOQUE PHEV	1	0,07%	1	0,29%
JEEP	RENEGADE PHEV	1	0,07%		
KIA MOTORS	SOUL BEV	1	0,07%		
DFM	E70 BEV	1	0,07%		
ESAGONO ENERGIA	GECO BEV	1	0,07%		
FORD	EXPLORER PHEV	1	0,07%		
TESLA	MODEL S BEV	1	0,07%		

NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ

TESLA	MODEL X BEV	1	0,07%
FORD	TRANSIT/TOURNEO PHEV	1	0,07%
HYUNDAI	IONIQ PHEV	1	0,07%