

NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ

Segment		YTD		DECEMBER '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	15.313	14,81%	752	14,09%
		Volume:	%	Volume:	%
FIAT	PANDA	3.796	24,79%	182	24,20%
HYUNDAI	i 10	1.975	12,90%	76	10,11%
TOYOTA	AYGO	1.708	11,15%	77	10,24%
KIA MOTORS	PICANTO	1.374	8,97%	19	2,53%
PEUGEOT	108	1.054	6,88%	58	7,71%
VOLKSWAGEN	UP!	954	6,23%	35	4,65%
CITROEN	C1	895	5,84%	47	6,25%
FIAT	500	865	5,65%	43	5,72%
SUZUKI	CELERIO	833	5,44%	8	1,06%
SMART	FORTWO	553	3,61%	150	19,95%
SKODA	CITIGO	438	2,86%	23	3,06%
SEAT	MII	388	2,53%	4	0,53%
SMART	FORFOUR	183	1,20%	15	1,99%
OPEL	ADAM	137	0,89%	11	1,46%
RENAULT	NEW TWINGO	127	0,83%	3	0,40%
ABARTH	500	30	0,20%	1	0,13%
CHEVROLET	SPARK	2	0,01%		
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		DECEMBER '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	1.289	1,25%	44	0,82%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	1.172	90,92%	37	84,09%
SUZUKI	JIMNY	117	9,08%	7	15,91%
Segment		YTD		DECEMBER '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	16.602	16,05%	796	14,91%
		Volume:	%	Volume:	%
FIAT	PANDA	3.796	22,86%	182	22,86%
HYUNDAI	i 10	1.975	11,90%	76	9,55%
TOYOTA	AYGO	1.708	10,29%	77	9,67%
KIA MOTORS	PICANTO	1.374	8,28%	19	2,39%
SUZUKI	IGNIS	1.172	7,06%	37	4,65%
PEUGEOT	108	1.054	6,35%	58	7,29%
VOLKSWAGEN	UP!	954	5,75%	35	4,40%
CITROEN	C1	895	5,39%	47	5,90%
FIAT	500	865	5,21%	43	5,40%
SUZUKI	CELERIO	833	5,02%	8	1,01%
SMART	FORTWO	553	3,33%	150	18,84%
SKODA	CITIGO	438	2,64%	23	2,89%
SEAT	MII	388	2,34%	4	0,50%
SMART	FORFOUR	183	1,10%	15	1,88%
OPEL	ADAM	137	0,83%	11	1,38%
RENAULT	NEW TWINGO	127	0,76%	3	0,38%
SUZUKI	JIMNY	117	0,70%	7	0,88%
ABARTH	500	30	0,18%	1	0,13%
CHEVROLET	SPARK	2	0,01%		
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		DECEMBER '18	
B		Total	Market Share	Total	Market Share
Make:	Range:	36.900	35,68%	1.576	29,53%
		Volume:	%	Volume:	%
TOYOTA	YARIS	6.543	17,73%	316	20,05%
VOLKSWAGEN	POLO	3.815	10,34%	134	8,50%
PEUGEOT	208	3.638	9,86%	227	14,40%

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OPEL	CORSA	3.524	9,55%	143	9,07%
NISSAN	MICRA	2.959	8,02%	49	3,11%
RENAULT	CLIO	2.951	8,00%	121	7,68%
CITROEN	C3	2.897	7,85%	199	12,63%
HYUNDAI	i 20	2.247	6,09%	47	2,98%
FORD	FIESTA	1.894	5,13%	89	5,65%
SUZUKI	SWIFT	1.326	3,59%	30	1,90%
SEAT	IBIZA	1.221	3,31%	27	1,71%
SKODA	FABIA	908	2,46%	29	1,84%
SUZUKI	BALENO	853	2,31%	20	1,27%
MINI	MINI	815	2,21%	90	5,71%
AUDI	A1	359	0,97%	12	0,76%
KIA MOTORS	RIO	285	0,77%	10	0,63%
FORD	KA	199	0,54%	16	1,02%
MITSUBISHI	SPACE STAR	152	0,41%	8	0,51%
HONDA	JAZZ	96	0,26%	1	0,06%
FIAT	GRANDE PUNTO	91	0,25%	1	0,06%
ALFA ROMEO	MITO	60	0,16%	1	0,06%
CITROEN	DS3	41	0,11%	1	0,06%
BMW	I3	26	0,07%	5	0,32%
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
B-SUV		10.143	9,81%	669	12,54%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	1.183	11,66%	49	7,32%
VOLKSWAGEN	T-ROC	1.117	11,01%	82	12,26%
PEUGEOT	2008	1.008	9,94%	75	11,21%
CITROEN	C3 AIRCROSS	703	6,93%	72	10,76%
FORD	ECOSPORT	642	6,33%	49	7,32%
JEEP	RENEGADE	578	5,70%	47	7,03%
AUDI	Q2	574	5,66%	59	8,82%
SEAT	ARONA	570	5,62%	24	3,59%
KIA MOTORS	STONIC	569	5,61%	13	1,94%
FIAT	500X	553	5,45%	43	6,43%
DACIA	SANDERO	538	5,30%	17	2,54%
RENAULT	CAPTUR	421	4,15%	21	3,14%
OPEL	CROSSLAND X	387	3,82%	25	3,74%
OPEL	MOKKA X	369	3,64%	19	2,84%
CITROEN	C4 CACTUS	352	3,47%	30	4,48%
HYUNDAI	KONA	293	2,89%	40	5,98%
NISSAN	JUKE	243	2,40%	3	0,45%
KIA MOTORS	SOUL	30	0,30%	1	0,15%
SSANGYONG	TIVOLI	12	0,12%		
SKODA	YETI	1	0,01%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
B TOTAL		47.043	45,48%	2.245	42,06%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	6.543	13,91%	316	14,08%
VOLKSWAGEN	POLO	3.815	8,11%	134	5,97%
PEUGEOT	208	3.638	7,73%	227	10,11%
OPEL	CORSA	3.524	7,49%	143	6,37%
NISSAN	MICRA	2.959	6,29%	49	2,18%
RENAULT	CLIO	2.951	6,27%	121	5,39%
CITROEN	C3	2.897	6,16%	199	8,86%
HYUNDAI	i 20	2.247	4,78%	47	2,09%
FORD	FIESTA	1.894	4,03%	89	3,96%
SUZUKI	SWIFT	1.326	2,82%	30	1,34%
SEAT	IBIZA	1.221	2,60%	27	1,20%

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SUZUKI	VITARA	1.183	2,51%	49	2,18%
VOLKSWAGEN	T-ROC	1.117	2,37%	82	3,65%
PEUGEOT	2008	1.008	2,14%	75	3,34%
SKODA	FABIA	908	1,93%	29	1,29%
SUZUKI	BALENO	853	1,81%	20	0,89%
MINI	MINI	815	1,73%	90	4,01%
CITROEN	C3 AIRCROSS	703	1,49%	72	3,21%
FORD	ECOSPORT	642	1,36%	49	2,18%
JEEP	RENEGADE	578	1,23%	47	2,09%
AUDI	Q2	574	1,22%	59	2,63%
SEAT	ARONA	570	1,21%	24	1,07%
KIA MOTORS	STONIC	569	1,21%	13	0,58%
FIAT	500X	553	1,18%	43	1,92%
DACIA	SANDERO	538	1,14%	17	0,76%
RENAULT	CAPTUR	421	0,89%	21	0,94%
OPEL	CROSSLAND X	387	0,82%	25	1,11%
OPEL	MOKKA X	369	0,78%	19	0,85%
AUDI	A1	359	0,76%	12	0,53%
CITROEN	C4 CACTUS	352	0,75%	30	1,34%
HYUNDAI	KONA	293	0,62%	40	1,78%
KIA MOTORS	RIO	285	0,61%	10	0,45%
NISSAN	JUKE	243	0,52%	3	0,13%
FORD	KA	199	0,42%	16	0,71%
MITSUBISHI	SPACE STAR	152	0,32%	8	0,36%
HONDA	JAZZ	96	0,20%	1	0,04%
FIAT	GRANDE PUNTO	91	0,19%	1	0,04%
ALFA ROMEO	MITO	60	0,13%	1	0,04%
CITROEN	DS3	41	0,09%	1	0,04%
KIA MOTORS	SOUL	30	0,06%	1	0,04%
BMW	I3	26	0,06%	5	0,22%
SSANGYONG	TIVOLI	12	0,03%		
SKODA	YETI	1	0,00%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
C		16.056	15,52%	781	14,63%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	2.038	12,69%	73	9,35%
MERCEDES	A-SERIES	1.427	8,89%	148	18,95%
VOLKSWAGEN	GOLF	1.317	8,20%	41	5,25%
TOYOTA	AURIS	1.274	7,93%	59	7,55%
FIAT	TIPO	1.268	7,90%	40	5,12%
NISSAN	PULSAR	1.139	7,09%	21	2,69%
AUDI	A3	1.000	6,23%	45	5,76%
HYUNDAI	i 30	903	5,62%	17	2,18%
PEUGEOT	308	658	4,10%	37	4,74%
BMW	1-SERIES	598	3,72%	61	7,81%
FORD	FOCUS	541	3,37%	46	5,89%
TOYOTA	COROLLA	472	2,94%	16	2,05%
RENAULT	MEGANE	424	2,64%	4	0,51%
SEAT	LEON	415	2,58%	14	1,79%
ALFA ROMEO	GIULIETTA	404	2,52%	31	3,97%
VOLVO	V40	368	2,29%	23	2,94%
HONDA	CIVIC	361	2,25%	24	3,07%
PEUGEOT	301	357	2,22%	8	1,02%
CITROEN	C-ELYSEE	224	1,40%	13	1,66%
SKODA	RAPID	222	1,38%	3	0,38%
KIA MOTORS	CEED	220	1,37%	34	4,35%
MERCEDES	B-SERIES	164	1,02%	6	0,77%
BMW	2-SERIES	152	0,95%	11	1,41%

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MINI	CLUBMAN	48	0,30%	2	0,26%
SEAT	TOLEDO	18	0,11%		
VOLKSWAGEN	BETLE	11	0,07%		
NISSAN	LEAF	9	0,06%	1	0,13%
CITROEN	DS4	8	0,05%	2	0,26%
LEXUS	CT-SERIES	7	0,04%	1	0,13%
SUBARU	IMPREZA	3	0,02%		
CITROEN	C4	3	0,02%		
MAZDA	3-SERIES	2	0,01%		
HYUNDAI	IONIQ	1	0,01%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
C-SUV		16.102	15,57%	1.193	22,35%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.882	17,90%	171	14,33%
TOYOTA	C-HR	1.571	9,76%	147	12,32%
BMW	X1-SERIES	1.403	8,71%	187	15,67%
VOLKSWAGEN	TIGUAN	1.316	8,17%	43	3,60%
MERCEDES	GLA-SERIES	1.131	7,02%	103	8,63%
PEUGEOT	3008	985	6,12%	39	3,27%
FORD	KUGA	804	4,99%	42	3,52%
DACIA	DUSTER	780	4,84%	61	5,11%
SKODA	KAROQ	678	4,21%	65	5,45%
MINI	COUNTRYMAN (NEW)	649	4,03%	73	6,12%
JEEP	COMPASS	558	3,47%	64	5,36%
VOLVO	XC40	538	3,34%	73	6,12%
SUZUKI	SX4	421	2,61%	8	0,67%
AUDI	Q3	419	2,60%	7	0,59%
KIA MOTORS	NEW SPORTAGE	351	2,18%	12	1,01%
HYUNDAI	TUCSON	301	1,87%	6	0,50%
OPEL	GRANDLAND X	290	1,80%	14	1,17%
BMW	X2-SERIES	265	1,65%	42	3,52%
RENAULT	KADJAR	209	1,30%	3	0,25%
HONDA	HR-V	160	0,99%	6	0,50%
JAGUAR	E-PACE	77	0,48%	4	0,34%
MITSUBISHI	ASX	73	0,45%	4	0,34%
MITSUBISHI	ECLIPSE CROSS	66	0,41%	1	0,08%
LAND ROVER	RANGE ROVER EVOQUE	58	0,36%	3	0,25%
SEAT	ATECA	56	0,35%	3	0,25%
SUBARU	XV	25	0,16%	1	0,08%
CITROEN	DS7 CROSSBACK	20	0,12%	11	0,92%
SSANGYONG	XLV	16	0,10%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		32.158	31,09%	1.974	36,99%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.882	8,96%	171	8,66%
OPEL	ASTRA	2.038	6,34%	73	3,70%
TOYOTA	C-HR	1.571	4,89%	147	7,45%
MERCEDES	A-SERIES	1.427	4,44%	148	7,50%
BMW	X1-SERIES	1.403	4,36%	187	9,47%
VOLKSWAGEN	GOLF	1.317	4,10%	41	2,08%
VOLKSWAGEN	TIGUAN	1.316	4,09%	43	2,18%
TOYOTA	AURIS	1.274	3,96%	59	2,99%
FIAT	TIPO	1.268	3,94%	40	2,03%
NISSAN	PULSAR	1.139	3,54%	21	1,06%
MERCEDES	GLA-SERIES	1.131	3,52%	103	5,22%
AUDI	A3	1.000	3,11%	45	2,28%
PEUGEOT	3008	985	3,06%	39	1,98%

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HYUNDAI	i 30	903	2,81%	17	0,86%
FORD	KUGA	804	2,50%	42	2,13%
DACIA	DUSTER	780	2,43%	61	3,09%
SKODA	KAROQ	678	2,11%	65	3,29%
PEUGEOT	308	658	2,05%	37	1,87%
MINI	COUNTRYMAN (NEW)	649	2,02%	73	3,70%
BMW	1-SERIES	598	1,86%	61	3,09%
JEEP	COMPASS	558	1,74%	64	3,24%
FORD	FOCUS	541	1,68%	46	2,33%
VOLVO	XC40	538	1,67%	73	3,70%
TOYOTA	COROLLA	472	1,47%	16	0,81%
RENAULT	MEGANE	424	1,32%	4	0,20%
SUZUKI	SX4	421	1,31%	8	0,41%
AUDI	Q3	419	1,30%	7	0,35%
SEAT	LEON	415	1,29%	14	0,71%
ALFA ROMEO	GIULIETTA	404	1,26%	31	1,57%
VOLVO	V40	368	1,14%	23	1,17%
HONDA	CIVIC	361	1,12%	24	1,22%
PEUGEOT	301	357	1,11%	8	0,41%
KIA MOTORS	NEW SPORTAGE	351	1,09%	12	0,61%
HYUNDAI	TUCSON	301	0,94%	6	0,30%
OPEL	GRANDLAND X	290	0,90%	14	0,71%
BMW	X2-SERIES	265	0,82%	42	2,13%
CITROEN	C-ELYSEE	224	0,70%	13	0,66%
SKODA	RAPID	222	0,69%	3	0,15%
KIA MOTORS	CEED	220	0,68%	34	1,72%
RENAULT	KADJAR	209	0,65%	3	0,15%
MERCEDES	B-SERIES	164	0,51%	6	0,30%
HONDA	HR-V	160	0,50%	6	0,30%
BMW	2-SERIES	152	0,47%	11	0,56%
JAGUAR	E-PACE	77	0,24%	4	0,20%
MITSUBISHI	ASX	73	0,23%	4	0,20%
MITSUBISHI	ECLIPSE CROSS	66	0,21%	1	0,05%
LAND ROVER	RANGE ROVER EVOQUE	58	0,18%	3	0,15%
SEAT	ATECA	56	0,17%	3	0,15%
MINI	CLUBMAN	48	0,15%	2	0,10%
SUBARU	XV	25	0,08%	1	0,05%
CITROEN	DS7 CROSSBACK	20	0,06%	11	0,56%
SEAT	TOLEDO	18	0,06%		
SSANGYONG	XLV	16	0,05%		
VOLKSWAGEN	BEETLE	11	0,03%		
NISSAN	LEAF	9	0,03%	1	0,05%
CITROEN	DS4	8	0,02%	2	0,10%
LEXUS	CT-SERIES	7	0,02%	1	0,05%
SUBARU	IMPREZA	3	0,01%		
CITROEN	C4	3	0,01%		
MAZDA	3-SERIES	2	0,01%		
HYUNDAI	IONIQ	1	0,00%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
D		2.014	1,95%	72	1,35%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	818	40,62%	26	36,11%
VOLKSWAGEN	PASSAT	221	10,97%	3	4,17%
MERCEDES	CLA-SERIES	183	9,09%	9	12,50%
MERCEDES	C-SERIES	169	8,39%	12	16,67%
AUDI	A4	121	6,01%	2	2,78%
VOLVO	S60	106	5,26%	3	4,17%
VOLVO	V60	78	3,87%	3	4,17%

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OPEL	INSIGNIA	77	3,82%	4	5,56%
TOYOTA	AVENSIS	55	2,73%	2	2,78%
AUDI	A5	51	2,53%	1	1,39%
BMW	4-SERIES	47	2,33%	2	2,78%
BMW	3-SERIES	30	1,49%	2	2,78%
ALFA ROMEO	GIULIA	27	1,34%	2	2,78%
TOYOTA	PRIUS	10	0,50%		
FORD	MONDEO	9	0,45%		
JAGUAR	XE-TYPE	5	0,25%		
SUBARU	LEVORG	2	0,10%	1	1,39%
LEXUS	IS-SERIES	2	0,10%		
CITROEN	DS5	2	0,10%		
KIA MOTORS	STINGER	1	0,05%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		2.330	2,25%	139	2,60%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	424	18,20%	21	15,11%
VOLVO	XC60	422	18,11%	31	22,30%
NISSAN	X-TRAIL	365	15,67%	1	0,72%
MERCEDES	GLC-SERIES	256	10,99%	20	14,39%
PEUGEOT	5008	196	8,41%	15	10,79%
BMW	X3-SERIES	138	5,92%	20	14,39%
AUDI	Q5	104	4,46%	2	1,44%
TOYOTA	RAV4	81	3,48%	2	1,44%
HONDA	CR-V	69	2,96%	6	4,32%
BMW	X4-SERIES	62	2,66%	11	7,91%
LAND ROVER	RANGE ROVER VELAR	46	1,97%	2	1,44%
MERCEDES	GLE-SERIES	34	1,46%	1	0,72%
JAGUAR	F-PACE	30	1,29%		
JEEP	WRANGLER	20	0,86%	1	0,72%
PORSCHE	MACAN	17	0,73%	2	1,44%
ALFA ROMEO	STELVIO	16	0,69%	2	1,44%
SUBARU	FORESTER	16	0,69%		
LEXUS	RX-SERIES	11	0,47%	1	0,72%
LAND ROVER	DISCOVERY SPORT	9	0,39%		
TOYOTA	LAND CRUISER	5	0,21%		
VOLKSWAGEN	TOUAREG	4	0,17%		
JEEP	GRAND CHEROKEE	3	0,13%	1	0,72%
SUBARU	OUTBACK	1	0,04%		
MERCEDES	G-SERIES	1	0,04%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		4.344	4,20%	211	3,95%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	818	18,83%	26	12,32%
SKODA	KODIAQ	424	9,76%	21	9,95%
VOLVO	XC60	422	9,71%	31	14,69%
NISSAN	X-TRAIL	365	8,40%	1	0,47%
MERCEDES	GLC-SERIES	256	5,89%	20	9,48%
VOLKSWAGEN	PASSAT	221	5,09%	3	1,42%
PEUGEOT	5008	196	4,51%	15	7,11%
MERCEDES	CLA-SERIES	183	4,21%	9	4,27%
MERCEDES	C-SERIES	169	3,89%	12	5,69%
BMW	X3-SERIES	138	3,18%	20	9,48%
AUDI	A4	121	2,79%	2	0,95%
VOLVO	S60	106	2,44%	3	1,42%
AUDI	Q5	104	2,39%	2	0,95%
TOYOTA	RAV4	81	1,86%	2	0,95%
VOLVO	V60	78	1,80%	3	1,42%

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OPEL	INSIGNIA	77	1,77%	4	1,90%
HONDA	CR-V	69	1,59%	6	2,84%
BMW	X4-SERIES	62	1,43%	11	5,21%
TOYOTA	AVENSIS	55	1,27%	2	0,95%
AUDI	A5	51	1,17%	1	0,47%
BMW	4-SERIES	47	1,08%	2	0,95%
LAND ROVER	RANGE ROVER VELAR	46	1,06%	2	0,95%
MERCEDES	GLE-SERIES	34	0,78%	1	0,47%
BMW	3-SERIES	30	0,69%	2	0,95%
JAGUAR	F-PACE	30	0,69%		
ALFA ROMEO	GIULIA	27	0,62%	2	0,95%
JEEP	WRANGLER	20	0,46%	1	0,47%
PORSCHE	MACAN	17	0,39%	2	0,95%
ALFA ROMEO	STELVIO	16	0,37%	2	0,95%
SUBARU	FORESTER	16	0,37%		
LEXUS	RX-SERIES	11	0,25%	1	0,47%
TOYOTA	PRIUS	10	0,23%		
LAND ROVER	DISCOVERY SPORT	9	0,21%		
FORD	MONDEO	9	0,21%		
JAGUAR	XE-TYPE	5	0,12%		
TOYOTA	LAND CRUISER	5	0,12%		
VOLKSWAGEN	TOUAREG	4	0,09%		
JEEP	GRAND CHEROKEE	3	0,07%	1	0,47%
SUBARU	LEVORG	2	0,05%	1	0,47%
LEXUS	IS-SERIES	2	0,05%		
CITROEN	D55	2	0,05%		
MERCEDES	G-SERIES	1	0,02%		
SUBARU	OUTBACK	1	0,02%		
KIA MOTORS	STINGER	1	0,02%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
E		344	0,33%	13	0,24%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	115	33,43%	1	7,69%
MERCEDES	E-SERIES	89	25,87%	1	7,69%
BMW	5-SERIES	58	16,86%	4	30,77%
VOLVO	V90	27	7,85%	1	7,69%
VOLVO	S90	23	6,69%	3	23,08%
AUDI	A6	13	3,78%		
VOLKSWAGEN	ARTEON	10	2,91%		
MERCEDES	CLS-SERIES	9	2,62%	3	23,08%
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		269	0,26%	29	0,54%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	133	49,44%	19	65,52%
BMW	X5-SERIES	52	19,33%	5	17,24%
LEXUS	NX-SERIES	40	14,87%	3	10,34%
PORSCHE	CAYENNE	27	10,04%	1	3,45%
BMW	X6-SERIES	16	5,95%	1	3,45%
MITSUBISHI	PAJERO	1	0,37%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		613	0,59%	42	0,79%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	133	21,70%	19	45,24%
SKODA	SUPERB	115	18,76%	1	2,38%
MERCEDES	E-SERIES	89	14,52%	1	2,38%
BMW	5-SERIES	58	9,46%	4	9,52%
BMW	X5-SERIES	52	8,48%	5	11,90%

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LEXUS	NX-SERIES	40	6,53%	3	7,14%
VOLVO	V90	27	4,40%	1	2,38%
PORSCHE	CAYENNE	27	4,40%	1	2,38%
VOLVO	S90	23	3,75%	3	7,14%
BMW	X6-SERIES	16	2,61%	1	2,38%
AUDI	A6	13	2,12%		
VOLKSWAGEN	ARTEON	10	1,63%		
MERCEDES	CLS-SERIES	9	1,47%	3	7,14%
MITSUBISHI	PAJERO	1	0,16%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
F-G		39	0,04%	3	0,06%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	19	48,72%	2	66,67%
MERCEDES	S-SERIES	9	23,08%		
BMW	7-SERIES	3	7,69%		
JAGUAR	XJ-TYPE	2	5,13%	1	33,33%
AUDI	A7	2	5,13%		
MASERATI	GHIBLI	2	5,13%		
AUDI	A8	1	2,56%		
JAGUAR	XF-TYPE	1	2,56%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
F-G-SUV		95	0,09%	13	0,24%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	53	55,79%	8	61,54%
LAND ROVER	DISCOVERY	17	17,89%	2	15,38%
AUDI	Q8	9	9,47%	3	23,08%
AUDI	Q7	7	7,37%		
MASERATI	LEVANTE	6	6,32%		
TESLA	MODEL X	2	2,11%		
MERCEDES	GLS-SERIES	1	1,05%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
F-G TOTAL		134	0,13%	16	0,30%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	53	39,55%	8	50,00%
PORSCHE	PANAMERA	19	14,18%	2	12,50%
LAND ROVER	DISCOVERY	17	12,69%	2	12,50%
AUDI	Q8	9	6,72%	3	18,75%
MERCEDES	S-SERIES	9	6,72%		
AUDI	Q7	7	5,22%		
MASERATI	LEVANTE	6	4,48%		
BMW	7-SERIES	3	2,24%		
JAGUAR	XJ-TYPE	2	1,49%	1	6,25%
TESLA	MODEL X	2	1,49%		
MASERATI	GHIBLI	2	1,49%		
AUDI	A7	2	1,49%		
AUDI	A8	1	0,75%		
JAGUAR	XF-TYPE	1	0,75%		
MERCEDES	GLS-SERIES	1	0,75%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
SUV		30.228	29,23%	2.087	39,10%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.882	9,53%	171	8,19%
TOYOTA	C-HR	1.571	5,20%	147	7,04%
BMW	X1-SERIES	1.403	4,64%	187	8,96%
VOLKSWAGEN	TIGUAN	1.316	4,35%	43	2,06%
SUZUKI	VITARA	1.183	3,91%	49	2,35%

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SUZUKI	IGNIS	1.172	3,88%	37	1,77%
MERCEDES	GLA-SERIES	1.131	3,74%	103	4,94%
VOLKSWAGEN	T-ROC	1.117	3,70%	82	3,93%
PEUGEOT	2008	1.008	3,33%	75	3,59%
PEUGEOT	3008	985	3,26%	39	1,87%
FORD	KUGA	804	2,66%	42	2,01%
DACIA	DUSTER	780	2,58%	61	2,92%
CITROEN	C3 AIRCROSS	703	2,33%	72	3,45%
SKODA	KAROQ	678	2,24%	65	3,11%
MINI	COUNTRYMAN (NEW)	649	2,15%	73	3,50%
FORD	ECOSPORT	642	2,12%	49	2,35%
JEEP	RENEGADE	578	1,91%	47	2,25%
AUDI	Q2	574	1,90%	59	2,83%
SEAT	ARONA	570	1,89%	24	1,15%
KIA MOTORS	STONIC	569	1,88%	13	0,62%
JEEP	COMPASS	558	1,85%	64	3,07%
FIAT	500X	553	1,83%	43	2,06%
VOLVO	XC40	538	1,78%	73	3,50%
DACIA	SANDERO	538	1,78%	17	0,81%
SKODA	KODIAQ	424	1,40%	21	1,01%
VOLVO	XC60	422	1,40%	31	1,49%
RENAULT	CAPTUR	421	1,39%	21	1,01%
SUZUKI	SX4	421	1,39%	8	0,38%
AUDI	Q3	419	1,39%	7	0,34%
OPEL	CROSSLAND X	387	1,28%	25	1,20%
OPEL	MOKKA X	369	1,22%	19	0,91%
NISSAN	X-TRAIL	365	1,21%	1	0,05%
CITROEN	C4 CACTUS	352	1,16%	30	1,44%
KIA MOTORS	NEW SPORTAGE	351	1,16%	12	0,57%
HYUNDAI	TUCSON	301	1,00%	6	0,29%
HYUNDAI	KONA	293	0,97%	40	1,92%
OPEL	GRANDLAND X	290	0,96%	14	0,67%
BMW	X2-SERIES	265	0,88%	42	2,01%
MERCEDES	GLC-SERIES	256	0,85%	20	0,96%
NISSAN	JUKE	243	0,80%	3	0,14%
RENAULT	KADJAR	209	0,69%	3	0,14%
PEUGEOT	5008	196	0,65%	15	0,72%
HONDA	HR-V	160	0,53%	6	0,29%
BMW	X3-SERIES	138	0,46%	20	0,96%
VOLVO	XC90	133	0,44%	19	0,91%
SUZUKI	JIMNY	117	0,39%	7	0,34%
AUDI	Q5	104	0,34%	2	0,10%
TOYOTA	RAV4	81	0,27%	2	0,10%
JAGUAR	E-PACE	77	0,25%	4	0,19%
MITSUBISHI	ASX	73	0,24%	4	0,19%
HONDA	CR-V	69	0,23%	6	0,29%
MITSUBISHI	ECLIPSE CROSS	66	0,22%	1	0,05%
BMW	X4-SERIES	62	0,21%	11	0,53%
LAND ROVER	RANGE ROVER EVOQUE	58	0,19%	3	0,14%
SEAT	ATECA	56	0,19%	3	0,14%
LAND ROVER	RANGE ROVER	53	0,18%	8	0,38%
BMW	X5-SERIES	52	0,17%	5	0,24%
LAND ROVER	RANGE ROVER VELAR	46	0,15%	2	0,10%
LEXUS	NX-SERIES	40	0,13%	3	0,14%
MERCEDES	GLE-SERIES	34	0,11%	1	0,05%
KIA MOTORS	SOUL	30	0,10%	1	0,05%
JAGUAR	F-PACE	30	0,10%		
PORSCHE	CAYENNE	27	0,09%	1	0,05%
SUBARU	XV	25	0,08%	1	0,05%
CITROEN	DS7 CROSSBACK	20	0,07%	11	0,53%

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JEEP	WRANGLER	20	0,07%	1	0,05%
PORSCHE	MACAN	17	0,06%	2	0,10%
LAND ROVER	DISCOVERY	17	0,06%	2	0,10%
ALFA ROMEO	STELVIO	16	0,05%	2	0,10%
BMW	X6-SERIES	16	0,05%	1	0,05%
SSANGYONG	XLV	16	0,05%		
SUBARU	FORESTER	16	0,05%		
SSANGYONG	TIVOLI	12	0,04%		
LEXUS	RX-SERIES	11	0,04%	1	0,05%
AUDI	Q8	9	0,03%	3	0,14%
LAND ROVER	DISCOVERY SPORT	9	0,03%		
AUDI	Q7	7	0,02%		
MASERATI	LEVANTE	6	0,02%		
TOYOTA	LAND CRUISER	5	0,02%		
VOLKSWAGEN	TOUAREG	4	0,01%		
JEEP	GRAND CHEROKEE	3	0,01%	1	0,05%
TESLA	MODEL X	2	0,01%		
MERCEDES	GLS-SERIES	1	0,00%		
MITSUBISHI	PAJERO	1	0,00%		
MERCEDES	G-SERIES	1	0,00%		
SKODA	YETI	1	0,00%		
SUBARU	OUTBACK	1	0,00%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
MPV		313	0,30%	20	0,37%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	116	37,06%	15	75,00%
CITROEN	C4 PICASSO	86	27,48%		
VOLKSWAGEN	TOURAN	78	24,92%	4	20,00%
CITROEN	C4 SPACE TOURER	10	3,19%		
OPEL	ZAFIRA	5	1,60%	1	5,00%
FORD	GRAND C-MAX	5	1,60%		
FORD	S-MAX	4	1,28%		
FORD	GALAXY	3	0,96%		
DACIA	LODGY	2	0,64%		
TOYOTA	YARIS VERSO	1	0,32%		
TOYOTA	COROLLA VERSO	1	0,32%		
OPEL	MERIVA	1	0,32%		
SEAT	ALHAMBRA	1	0,32%		
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		2.052	1,98%	28	0,52%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	V-SERIES	254	12,38%	5	17,86%
PEUGEOT	EXPERT TRAVELLER	234	11,40%	3	10,71%
FIAT	DOBLO	222	10,82%	4	14,29%
FIAT	TALENTO	159	7,75%	2	7,14%
NISSAN	NV200	159	7,75%	2	7,14%
VOLKSWAGEN	CADDY	148	7,21%	2	7,14%
NISSAN	NV300	133	6,48%		
PEUGEOT	BOXER	129	6,29%		
PEUGEOT	PARTNER	111	5,41%		
OPEL	VIVARO	102	4,97%		
CITROEN	JUMPY SPACE TOURER	90	4,39%	2	7,14%
RENAULT	TRAFIC	56	2,73%	3	10,71%
CITROEN	BERLINGO	53	2,58%		
MERCEDES	SPRINTER	37	1,80%		
TOYOTA	PROACE	34	1,66%		
VOLKSWAGEN	TRANSPORTER	30	1,46%		
FORD	TOURNEO CONNECT	25	1,22%	2	7,14%

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FORD	TRANSIT/TOURNEO	21	1,02%		
FIAT	QUBO	17	0,83%		
MERCEDES	CITAN	16	0,78%		
FORD	TOURNEO COURIER	12	0,58%	1	3,57%
NISSAN	PRIMASTAR	4	0,19%		
FIAT	DUCATO	3	0,15%		
CITROEN	JUMPER	2	0,10%	1	3,57%
OPEL	COMBO	1	0,05%	1	3,57%
		YTD		DECEMBER '18	
Segment		Total	Market Share	Total	Market Share
SPORTS		162	0,16%	5	0,09%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	102	62,96%	2	40,00%
FORD	MUSTANG	13	8,02%		
BMW	I8	9	5,56%	2	40,00%
JAGUAR	F-TYPE	7	4,32%		
MERCEDES	SLC-SERIES	5	3,09%	1	20,00%
PORSCHE	CAYMAN	5	3,09%		
BMW	6-SERIES	5	3,09%		
PORSCHE	BOXSTER	3	1,85%		
BENTLEY	CONTINENTAL	3	1,85%		
VOLKSWAGEN	SCIROCCO	2	1,23%		
AUDI	TT	2	1,23%		
SUBARU	BRZ	1	0,62%		
ASTON MARTIN	DB11	1	0,62%		
FIAT	124 SPIDER	1	0,62%		
NISSAN	GT-R	1	0,62%		
TOYOTA	GT86	1	0,62%		
PORSCHE	911	1	0,62%		