

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		NOVEMBER '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	14.561	14,84%	738	10,71%
		Volume:	%	Volume:	%
FIAT	PANDA	3.614	24,82%	157	21,27%
HYUNDAI	i 10	1.899	13,04%	114	15,45%
TOYOTA	AYGO	1.631	11,20%	118	15,99%
KIA MOTORS	PICANTO	1.355	9,31%	45	6,10%
PEUGEOT	108	996	6,84%	46	6,23%
VOLKSWAGEN	UP!	919	6,31%	65	8,81%
CITROEN	C1	848	5,82%	40	5,42%
SUZUKI	CELERIO	825	5,67%	18	2,44%
FIAT	500	822	5,65%	45	6,10%
SKODA	CITIGO	415	2,85%	17	2,30%
SMART	FORTWO	403	2,77%	39	5,28%
SEAT	MII	384	2,64%	1	0,14%
SMART	FORFOUR	168	1,15%	13	1,76%
OPEL	ADAM	126	0,87%	13	1,76%
RENAULT	NEW TWINGO	124	0,85%	5	0,68%
ABARTH	500	29	0,20%	2	0,27%
CHEVROLET	SPARK	2	0,01%		
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		NOVEMBER '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	1.245	1,27%	104	1,51%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	1.135	91,16%	81	77,88%
SUZUKI	JIMNY	110	8,84%	23	22,12%
Segment		YTD		NOVEMBER '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	15.806	16,11%	842	12,22%
		Volume:	%	Volume:	%
FIAT	PANDA	3.614	22,86%	157	18,65%
HYUNDAI	i 10	1.899	12,01%	114	13,54%
TOYOTA	AYGO	1.631	10,32%	118	14,01%
KIA MOTORS	PICANTO	1.355	8,57%	45	5,34%
SUZUKI	IGNIS	1.135	7,18%	81	9,62%
PEUGEOT	108	996	6,30%	46	5,46%
VOLKSWAGEN	UP!	919	5,81%	65	7,72%
CITROEN	C1	848	5,37%	40	4,75%
SUZUKI	CELERIO	825	5,22%	18	2,14%
FIAT	500	822	5,20%	45	5,34%
SKODA	CITIGO	415	2,63%	17	2,02%
SMART	FORTWO	403	2,55%	39	4,63%
SEAT	MII	384	2,43%	1	0,12%
SMART	FORFOUR	168	1,06%	13	1,54%
OPEL	ADAM	126	0,80%	13	1,54%
RENAULT	NEW TWINGO	124	0,78%	5	0,59%
SUZUKI	JIMNY	110	0,70%	23	2,73%
ABARTH	500	29	0,18%	2	0,24%
CHEVROLET	SPARK	2	0,01%		
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		NOVEMBER '18	
B		Total	Market Share	Total	Market Share
Make:	Range:	35.326	36,01%	2.534	36,76%
		Volume:	%	Volume:	%
TOYOTA	YARIS	6.227	17,63%	714	28,18%
VOLKSWAGEN	POLO	3.681	10,42%	262	10,34%
PEUGEOT	208	3.411	9,66%	174	6,87%

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OPEL	CORSA	3.381	9,57%	233	9,19%
NISSAN	MICRA	2.910	8,24%	156	6,16%
RENAULT	CLIO	2.830	8,01%	194	7,66%
CITROEN	C3	2.698	7,64%	241	9,51%
HYUNDAI	i 20	2.200	6,23%	109	4,30%
FORD	FIESTA	1.805	5,11%	137	5,41%
SUZUKI	SWIFT	1.296	3,67%	78	3,08%
SEAT	IBIZA	1.194	3,38%	41	1,62%
SKODA	FABIA	879	2,49%	32	1,26%
SUZUKI	BALENO	833	2,36%	37	1,46%
MINI	MINI	727	2,06%	60	2,37%
AUDI	A1	347	0,98%	2	0,08%
KIA MOTORS	RIO	275	0,78%	20	0,79%
FORD	KA	183	0,52%	18	0,71%
MITSUBISHI	SPACE STAR	144	0,41%	11	0,43%
HONDA	JAZZ	95	0,27%	8	0,32%
FIAT	GRANDE PUNTO	90	0,25%		
ALFA ROMEO	MITO	59	0,17%	4	0,16%
CITROEN	DS3	40	0,11%	2	0,08%
BMW	I3	21	0,06%	1	0,04%
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
B-SUV		9.474	9,66%	874	12,68%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	1.134	11,97%	110	12,59%
VOLKSWAGEN	T-ROC	1.035	10,92%	104	11,90%
PEUGEOT	2008	933	9,85%	101	11,56%
CITROEN	C3 AIRCROSS	631	6,66%	90	10,30%
FORD	ECOSPORT	593	6,26%	67	7,67%
KIA MOTORS	STONIC	556	5,87%	30	3,43%
SEAT	ARONA	546	5,76%	47	5,38%
JEEP	RENEGADE	531	5,60%	32	3,66%
DACIA	SANDERO	521	5,50%	30	3,43%
AUDI	Q2	515	5,44%	21	2,40%
FIAT	500X	510	5,38%	54	6,18%
RENAULT	CAPTUR	400	4,22%	43	4,92%
OPEL	CROSSLAND X	362	3,82%	36	4,12%
OPEL	MOKKA X	350	3,69%	26	2,97%
CITROEN	C4 CACTUS	322	3,40%	18	2,06%
HYUNDAI	KONA	253	2,67%	53	6,06%
NISSAN	JUKE	240	2,53%	12	1,37%
KIA MOTORS	SOUL	29	0,31%		
SSANGYONG	TIVOLI	12	0,13%		
SKODA	YETI	1	0,01%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
B TOTAL		44.800	45,67%	3.408	49,44%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	6.227	13,90%	714	20,95%
VOLKSWAGEN	POLO	3.681	8,22%	262	7,69%
PEUGEOT	208	3.411	7,61%	174	5,11%
OPEL	CORSA	3.381	7,55%	233	6,84%
NISSAN	MICRA	2.910	6,50%	156	4,58%
RENAULT	CLIO	2.830	6,32%	194	5,69%
CITROEN	C3	2.698	6,02%	241	7,07%
HYUNDAI	i 20	2.200	4,91%	109	3,20%
FORD	FIESTA	1.805	4,03%	137	4,02%
SUZUKI	SWIFT	1.296	2,89%	78	2,29%
SEAT	IBIZA	1.194	2,67%	41	1,20%

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SUZUKI	VITARA	1.134	2,53%	110	3,23%
VOLKSWAGEN	T-ROC	1.035	2,31%	104	3,05%
PEUGEOT	2008	933	2,08%	101	2,96%
SKODA	FABIA	879	1,96%	32	0,94%
SUZUKI	BALENO	833	1,86%	37	1,09%
MINI	MINI	727	1,62%	60	1,76%
CITROEN	C3 AIRCROSS	631	1,41%	90	2,64%
FORD	ECOSPORT	593	1,32%	67	1,97%
KIA MOTORS	STONIC	556	1,24%	30	0,88%
SEAT	ARONA	546	1,22%	47	1,38%
JEEP	RENEGADE	531	1,19%	32	0,94%
DACIA	SANDERO	521	1,16%	30	0,88%
AUDI	Q2	515	1,15%	21	0,62%
FIAT	500X	510	1,14%	54	1,58%
RENAULT	CAPTUR	400	0,89%	43	1,26%
OPEL	CROSSLAND X	362	0,81%	36	1,06%
OPEL	MOKKA X	350	0,78%	26	0,76%
AUDI	A1	347	0,77%	2	0,06%
CITROEN	C4 CACTUS	322	0,72%	18	0,53%
KIA MOTORS	RIO	275	0,61%	20	0,59%
HYUNDAI	KONA	253	0,56%	53	1,56%
NISSAN	JUKE	240	0,54%	12	0,35%
FORD	KA	183	0,41%	18	0,53%
MITSUBISHI	SPACE STAR	144	0,32%	11	0,32%
HONDA	JAZZ	95	0,21%	8	0,23%
FIAT	GRANDE PUNTO	90	0,20%		
ALFA ROMEO	MITO	59	0,13%	4	0,12%
CITROEN	DS3	40	0,09%	2	0,06%
KIA MOTORS	SOUL	29	0,06%		
BMW	I3	21	0,05%	1	0,03%
SSANGYONG	TIVOLI	12	0,03%		
SKODA	YETI	1	0,00%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
C		15.275	15,57%	1.010	14,65%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	1.965	12,86%	140	13,86%
MERCEDES	A-SERIES	1.279	8,37%	149	14,75%
VOLKSWAGEN	GOLF	1.276	8,35%	32	3,17%
FIAT	TIPO	1.228	8,04%	51	5,05%
TOYOTA	AURIS	1.215	7,95%	56	5,54%
NISSAN	PULSAR	1.118	7,32%	47	4,65%
AUDI	A3	955	6,25%	108	10,69%
HYUNDAI	i 30	886	5,80%	26	2,57%
PEUGEOT	308	621	4,07%	56	5,54%
BMW	1-SERIES	537	3,52%	45	4,46%
FORD	FOCUS	495	3,24%	79	7,82%
TOYOTA	COROLLA	456	2,99%	15	1,49%
RENAULT	MEGANE	420	2,75%	11	1,09%
SEAT	LEON	401	2,63%	12	1,19%
ALFA ROMEO	GIULIETTA	373	2,44%	33	3,27%
PEUGEOT	301	349	2,28%	17	1,68%
VOLVO	V40	345	2,26%	35	3,47%
HONDA	CIVIC	337	2,21%	23	2,28%
SKODA	RAPID	219	1,43%	30	2,97%
CITROEN	C-ELYSEE	211	1,38%	7	0,69%
KIA MOTORS	CEED	186	1,22%	9	0,89%
MERCEDES	B-SERIES	158	1,03%	4	0,40%
BMW	2-SERIES	141	0,92%	13	1,29%

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MINI	CLUBMAN	46	0,30%	8	0,79%
SEAT	TOLEDO	18	0,12%		
VOLKSWAGEN	BETLE	11	0,07%		
NISSAN	LEAF	8	0,05%	3	0,30%
LEXUS	CT-SERIES	6	0,04%	1	0,10%
CITROEN	DS4	6	0,04%		
SUBARU	IMPREZA	3	0,02%		
CITROEN	C4	3	0,02%		
MAZDA	3-SERIES	2	0,01%		
HYUNDAI	IONIQ	1	0,01%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
C-SUV		14.909	15,20%	1.195	17,34%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.711	18,18%	140	11,72%
TOYOTA	C-HR	1.424	9,55%	147	12,30%
VOLKSWAGEN	TIGUAN	1.273	8,54%	52	4,35%
BMW	X1-SERIES	1.216	8,16%	95	7,95%
MERCEDES	GLA-SERIES	1.028	6,90%	147	12,30%
PEUGEOT	3008	946	6,35%	122	10,21%
FORD	KUGA	762	5,11%	55	4,60%
DACIA	DUSTER	719	4,82%	25	2,09%
SKODA	KAROQ	613	4,11%	55	4,60%
MINI	COUNTRYMAN (NEW)	576	3,86%	58	4,85%
JEEP	COMPASS	494	3,31%	11	0,92%
VOLVO	XC40	465	3,12%	90	7,53%
SUZUKI	SX4	413	2,77%	42	3,51%
AUDI	Q3	412	2,76%	4	0,33%
KIA MOTORS	NEW SPORTAGE	339	2,27%	25	2,09%
HYUNDAI	TUCSON	295	1,98%	20	1,67%
OPEL	GRANDLAND X	276	1,85%	22	1,84%
BMW	X2-SERIES	223	1,50%	31	2,59%
RENAULT	KADJAR	206	1,38%	12	1,00%
HONDA	HR-V	154	1,03%	15	1,26%
JAGUAR	E-PACE	73	0,49%	4	0,33%
MITSUBISHI	ASX	69	0,46%	6	0,50%
MITSUBISHI	ECLIPSE CROSS	65	0,44%	5	0,42%
LAND ROVER	RANGE ROVER EVOQUE	55	0,37%	5	0,42%
SEAT	ATECA	53	0,36%	3	0,25%
SUBARU	XV	24	0,16%	1	0,08%
SSANGYONG	XLV	16	0,11%	1	0,08%
CITROEN	DS7 CROSSBACK	9	0,06%	2	0,17%
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		30.184	30,77%	2.205	31,99%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.711	8,98%	140	6,35%
OPEL	ASTRA	1.965	6,51%	140	6,35%
TOYOTA	C-HR	1.424	4,72%	147	6,67%
MERCEDES	A-SERIES	1.279	4,24%	149	6,76%
VOLKSWAGEN	GOLF	1.276	4,23%	32	1,45%
VOLKSWAGEN	TIGUAN	1.273	4,22%	52	2,36%
FIAT	TIPO	1.228	4,07%	51	2,31%
BMW	X1-SERIES	1.216	4,03%	95	4,31%
TOYOTA	AURIS	1.215	4,03%	56	2,54%
NISSAN	PULSAR	1.118	3,70%	47	2,13%
MERCEDES	GLA-SERIES	1.028	3,41%	147	6,67%
AUDI	A3	955	3,16%	108	4,90%
PEUGEOT	3008	946	3,13%	122	5,53%

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HYUNDAI	i 30	886	2,94%	26	1,18%
FORD	KUGA	762	2,52%	55	2,49%
DACIA	DUSTER	719	2,38%	25	1,13%
PEUGEOT	308	621	2,06%	56	2,54%
SKODA	KAROQ	613	2,03%	55	2,49%
MINI	COUNTRYMAN (NEW)	576	1,91%	58	2,63%
BMW	1-SERIES	537	1,78%	45	2,04%
FORD	FOCUS	495	1,64%	79	3,58%
JEEP	COMPASS	494	1,64%	11	0,50%
VOLVO	XC40	465	1,54%	90	4,08%
TOYOTA	COROLLA	456	1,51%	15	0,68%
RENAULT	MEGANE	420	1,39%	11	0,50%
SUZUKI	SX4	413	1,37%	42	1,90%
AUDI	Q3	412	1,36%	4	0,18%
SEAT	LEON	401	1,33%	12	0,54%
ALFA ROMEO	GIULIETTA	373	1,24%	33	1,50%
PEUGEOT	301	349	1,16%	17	0,77%
VOLVO	V40	345	1,14%	35	1,59%
KIA MOTORS	NEW SPORTAGE	339	1,12%	25	1,13%
HONDA	CIVIC	337	1,12%	23	1,04%
HYUNDAI	TUCSON	295	0,98%	20	0,91%
OPEL	GRANDLAND X	276	0,91%	22	1,00%
BMW	X2-SERIES	223	0,74%	31	1,41%
SKODA	RAPID	219	0,73%	30	1,36%
CITROEN	C-ELYSEE	211	0,70%	7	0,32%
RENAULT	KADJAR	206	0,68%	12	0,54%
KIA MOTORS	CEED	186	0,62%	9	0,41%
MERCEDES	B-SERIES	158	0,52%	4	0,18%
HONDA	HR-V	154	0,51%	15	0,68%
BMW	2-SERIES	141	0,47%	13	0,59%
JAGUAR	E-PACE	73	0,24%	4	0,18%
MITSUBISHI	ASX	69	0,23%	6	0,27%
MITSUBISHI	ECLIPSE CROSS	65	0,22%	5	0,23%
LAND ROVER	RANGE ROVER EVOQUE	55	0,18%	5	0,23%
SEAT	ATECA	53	0,18%	3	0,14%
MINI	CLUBMAN	46	0,15%	8	0,36%
SUBARU	XV	24	0,08%	1	0,05%
SEAT	TOLEDO	18	0,06%		
SSANGYONG	XLV	16	0,05%	1	0,05%
VOLKSWAGEN	BETLE	11	0,04%		
CITROEN	DS7 CROSSBACK	9	0,03%	2	0,09%
NISSAN	LEAF	8	0,03%	3	0,14%
LEXUS	CT-SERIES	6	0,02%	1	0,05%
CITROEN	DS4	6	0,02%		
CITROEN	C4	3	0,01%		
SUBARU	IMPREZA	3	0,01%		
MAZDA	3-SERIES	2	0,01%		
HYUNDAI	IONIQ	1	0,00%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
D		1.942	1,98%	130	1,89%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	792	40,78%	42	32,31%
VOLKSWAGEN	PASSAT	218	11,23%	7	5,38%
MERCEDES	CLA-SERIES	174	8,96%	18	13,85%
MERCEDES	C-SERIES	157	8,08%	30	23,08%
AUDI	A4	119	6,13%	3	2,31%
VOLVO	S60	103	5,30%	7	5,38%
VOLVO	V60	75	3,86%	2	1,54%

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OPEL	INSIGNIA	73	3,76%	7	5,38%
TOYOTA	AVENSIS	53	2,73%		
AUDI	A5	50	2,57%		
BMW	4-SERIES	45	2,32%	7	5,38%
BMW	3-SERIES	28	1,44%	2	1,54%
ALFA ROMEO	GIULIA	25	1,29%	2	1,54%
TOYOTA	PRIUS	10	0,51%		
FORD	MONDEO	9	0,46%		
JAGUAR	XE-TYPE	5	0,26%	1	0,77%
LEXUS	IS-SERIES	2	0,10%	1	0,77%
CITROEN	DS5	2	0,10%		
KIA MOTORS	STINGER	1	0,05%	1	0,77%
SUBARU	LEVORG	1	0,05%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		2.191	2,23%	185	2,68%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	403	18,39%	40	21,62%
VOLVO	XC60	391	17,85%	61	32,97%
NISSAN	X-TRAIL	364	16,61%	3	1,62%
MERCEDES	GLC-SERIES	236	10,77%	15	8,11%
PEUGEOT	5008	181	8,26%	24	12,97%
BMW	X3-SERIES	118	5,39%	5	2,70%
AUDI	Q5	102	4,66%		
TOYOTA	RAV4	79	3,61%	6	3,24%
HONDA	CR-V	63	2,88%	8	4,32%
BMW	X4-SERIES	51	2,33%	11	5,95%
LAND ROVER	RANGE ROVER VELAR	44	2,01%	4	2,16%
MERCEDES	GLE-SERIES	33	1,51%	1	0,54%
JAGUAR	F-PACE	30	1,37%	1	0,54%
JEEP	WRANGLER	19	0,87%	1	0,54%
SUBARU	FORESTER	16	0,73%		
PORSCHE	MACAN	15	0,68%		
ALFA ROMEO	STELVIO	14	0,64%	2	1,08%
LEXUS	RX-SERIES	10	0,46%	1	0,54%
LAND ROVER	DISCOVERY SPORT	9	0,41%		
TOYOTA	LAND CRUISER	5	0,23%	1	0,54%
VOLKSWAGEN	TOUAREG	4	0,18%		
JEEP	GRAND CHEROKEE	2	0,09%		
MERCEDES	G-SERIES	1	0,05%	1	0,54%
SUBARU	OUTBACK	1	0,05%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		4.133	4,21%	315	4,57%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	792	19,16%	42	13,33%
SKODA	KODIAQ	403	9,75%	40	12,70%
VOLVO	XC60	391	9,46%	61	19,37%
NISSAN	X-TRAIL	364	8,81%	3	0,95%
MERCEDES	GLC-SERIES	236	5,71%	15	4,76%
VOLKSWAGEN	PASSAT	218	5,27%	7	2,22%
PEUGEOT	5008	181	4,38%	24	7,62%
MERCEDES	CLA-SERIES	174	4,21%	18	5,71%
MERCEDES	C-SERIES	157	3,80%	30	9,52%
AUDI	A4	119	2,88%	3	0,95%
BMW	X3-SERIES	118	2,86%	5	1,59%
VOLVO	S60	103	2,49%	7	2,22%
AUDI	Q5	102	2,47%		
TOYOTA	RAV4	79	1,91%	6	1,90%
VOLVO	V60	75	1,81%	2	0,63%

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OPEL	INSIGNIA	73	1,77%	7	2,22%
HONDA	CR-V	63	1,52%	8	2,54%
TOYOTA	AVENSIS	53	1,28%		
BMW	X4-SERIES	51	1,23%	11	3,49%
AUDI	A5	50	1,21%		
BMW	4-SERIES	45	1,09%	7	2,22%
LAND ROVER	RANGE ROVER VELAR	44	1,06%	4	1,27%
MERCEDES	GLE-SERIES	33	0,80%	1	0,32%
JAGUAR	F-PACE	30	0,73%	1	0,32%
BMW	3-SERIES	28	0,68%	2	0,63%
ALFA ROMEO	GIULIA	25	0,60%	2	0,63%
JEEP	WRANGLER	19	0,46%	1	0,32%
SUBARU	FORESTER	16	0,39%		
PORSCHE	MACAN	15	0,36%		
ALFA ROMEO	STELVIO	14	0,34%	2	0,63%
LEXUS	RX-SERIES	10	0,24%	1	0,32%
TOYOTA	PRIUS	10	0,24%		
FORD	MONDEO	9	0,22%		
LAND ROVER	DISCOVERY SPORT	9	0,22%		
TOYOTA	LAND CRUISER	5	0,12%	1	0,32%
JAGUAR	XE-TYPE	5	0,12%	1	0,32%
VOLKSWAGEN	TOUAREG	4	0,10%		
LEXUS	IS-SERIES	2	0,05%	1	0,32%
CITROEN	D55	2	0,05%		
JEEP	GRAND CHEROKEE	2	0,05%		
KIA MOTORS	STINGER	1	0,02%	1	0,32%
MERCEDES	G-SERIES	1	0,02%	1	0,32%
SUBARU	OUTBACK	1	0,02%		
SUBARU	LEVORG	1	0,02%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
E		331	0,34%	22	0,32%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	114	34,44%	7	31,82%
MERCEDES	E-SERIES	88	26,59%	5	22,73%
BMW	5-SERIES	54	16,31%	5	22,73%
VOLVO	V90	26	7,85%	2	9,09%
VOLVO	S90	20	6,04%		
AUDI	A6	13	3,93%	1	4,55%
VOLKSWAGEN	ARTEON	10	3,02%	1	4,55%
MERCEDES	CLS-SERIES	6	1,81%	1	4,55%
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		240	0,24%	30	0,44%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	114	47,50%	19	63,33%
BMW	X5-SERIES	47	19,58%	5	16,67%
LEXUS	NX-SERIES	37	15,42%	3	10,00%
PORSCHE	CAYENNE	26	10,83%	3	10,00%
BMW	X6-SERIES	15	6,25%		
MITSUBISHI	PAJERO	1	0,42%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		571	0,58%	52	0,75%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	114	19,96%	19	36,54%
SKODA	SUPERB	114	19,96%	7	13,46%
MERCEDES	E-SERIES	88	15,41%	5	9,62%
BMW	5-SERIES	54	9,46%	5	9,62%
BMW	X5-SERIES	47	8,23%	5	9,62%

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LEXUS	NX-SERIES	37	6,48%	3	5,77%
PORSCHE	CAYENNE	26	4,55%	3	5,77%
VOLVO	V90	26	4,55%	2	3,85%
VOLVO	S90	20	3,50%		
BMW	X6-SERIES	15	2,63%		
AUDI	A6	13	2,28%	1	1,92%
VOLKSWAGEN	ARTEON	10	1,75%	1	1,92%
MERCEDES	CLS-SERIES	6	1,05%	1	1,92%
MITSUBISHI	PAJERO	1	0,18%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
F-G		36	0,04%	1	0,01%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	17	47,22%		
MERCEDES	S-SERIES	9	25,00%	1	100,00%
BMW	7-SERIES	3	8,33%		
MASERATI	GHIBLI	2	5,56%		
AUDI	A7	2	5,56%		
AUDI	A8	1	2,78%		
JAGUAR	XJ-TYPE	1	2,78%		
JAGUAR	XF-TYPE	1	2,78%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
F-G-SUV		82	0,08%	6	0,09%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	45	54,88%	2	33,33%
LAND ROVER	DISCOVERY	15	18,29%	1	16,67%
AUDI	Q7	7	8,54%	1	16,67%
MASERATI	LEVANTE	6	7,32%	1	16,67%
AUDI	Q8	6	7,32%	1	16,67%
TESLA	MODEL X	2	2,44%		
MERCEDES	GLS-SERIES	1	1,22%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
F-G TOTAL		118	0,12%	7	0,10%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	45	38,14%	2	28,57%
PORSCHE	PANAMERA	17	14,41%		
LAND ROVER	DISCOVERY	15	12,71%	1	14,29%
MERCEDES	S-SERIES	9	7,63%	1	14,29%
AUDI	Q7	7	5,93%	1	14,29%
MASERATI	LEVANTE	6	5,08%	1	14,29%
AUDI	Q8	6	5,08%	1	14,29%
BMW	7-SERIES	3	2,54%		
TESLA	MODEL X	2	1,69%		
MASERATI	GHIBLI	2	1,69%		
AUDI	A7	2	1,69%		
MERCEDES	GLS-SERIES	1	0,85%		
JAGUAR	XF-TYPE	1	0,85%		
JAGUAR	XJ-TYPE	1	0,85%		
AUDI	A8	1	0,85%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
SUV		28.141	28,69%	2.394	34,73%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.711	9,63%	140	5,85%
TOYOTA	C-HR	1.424	5,06%	147	6,14%
VOLKSWAGEN	TIGUAN	1.273	4,52%	52	2,17%
BMW	X1-SERIES	1.216	4,32%	95	3,97%
SUZUKI	IGNIS	1.135	4,03%	81	3,38%

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SUZUKI	VITARA	1.134	4,03%	110	4,59%
VOLKSWAGEN	T-ROC	1.035	3,68%	104	4,34%
MERCEDES	GLA-SERIES	1.028	3,65%	147	6,14%
PEUGEOT	3008	946	3,36%	122	5,10%
PEUGEOT	2008	933	3,32%	101	4,22%
FORD	KUGA	762	2,71%	55	2,30%
DACIA	DUSTER	719	2,55%	25	1,04%
CITROEN	C3 AIRCROSS	631	2,24%	90	3,76%
SKODA	KAROQ	613	2,18%	55	2,30%
FORD	ECOSPORT	593	2,11%	67	2,80%
MINI	COUNTRYMAN (NEW)	576	2,05%	58	2,42%
KIA MOTORS	STONIC	556	1,98%	30	1,25%
SEAT	ARONA	546	1,94%	47	1,96%
JEEP	RENEGADE	531	1,89%	32	1,34%
DACIA	SANDERO	521	1,85%	30	1,25%
AUDI	Q2	515	1,83%	21	0,88%
FIAT	500X	510	1,81%	54	2,26%
JEEP	COMPASS	494	1,76%	11	0,46%
VOLVO	XC40	465	1,65%	90	3,76%
SUZUKI	SX4	413	1,47%	42	1,75%
AUDI	Q3	412	1,46%	4	0,17%
SKODA	KODIAQ	403	1,43%	40	1,67%
RENAULT	CAPTUR	400	1,42%	43	1,80%
VOLVO	XC60	391	1,39%	61	2,55%
NISSAN	X-TRAIL	364	1,29%	3	0,13%
OPEL	CROSSLAND X	362	1,29%	36	1,50%
OPEL	MOKKA X	350	1,24%	26	1,09%
KIA MOTORS	NEW SPORTAGE	339	1,20%	25	1,04%
CITROEN	C4 CACTUS	322	1,14%	18	0,75%
HYUNDAI	TUCSON	295	1,05%	20	0,84%
OPEL	GRANDLAND X	276	0,98%	22	0,92%
HYUNDAI	KONA	253	0,90%	53	2,21%
NISSAN	JUKE	240	0,85%	12	0,50%
MERCEDES	GLC-SERIES	236	0,84%	15	0,63%
BMW	X2-SERIES	223	0,79%	31	1,29%
RENAULT	KADJAR	206	0,73%	12	0,50%
PEUGEOT	5008	181	0,64%	24	1,00%
HONDA	HR-V	154	0,55%	15	0,63%
BMW	X3-SERIES	118	0,42%	5	0,21%
VOLVO	XC90	114	0,41%	19	0,79%
SUZUKI	JIMNY	110	0,39%	23	0,96%
AUDI	Q5	102	0,36%		
TOYOTA	RAV4	79	0,28%	6	0,25%
JAGUAR	E-PACE	73	0,26%	4	0,17%
MITSUBISHI	ASX	69	0,25%	6	0,25%
MITSUBISHI	ECLIPSE CROSS	65	0,23%	5	0,21%
HONDA	CR-V	63	0,22%	8	0,33%
LAND ROVER	RANGE ROVER EVOQUE	55	0,20%	5	0,21%
SEAT	ATECA	53	0,19%	3	0,13%
BMW	X4-SERIES	51	0,18%	11	0,46%
BMW	X5-SERIES	47	0,17%	5	0,21%
LAND ROVER	RANGE ROVER	45	0,16%	2	0,08%
LAND ROVER	RANGE ROVER VELAR	44	0,16%	4	0,17%
LEXUS	NX-SERIES	37	0,13%	3	0,13%
MERCEDES	GLE-SERIES	33	0,12%	1	0,04%
JAGUAR	F-PACE	30	0,11%	1	0,04%
KIA MOTORS	SOUL	29	0,10%		
PORSCHE	CAYENNE	26	0,09%	3	0,13%
SUBARU	XV	24	0,09%	1	0,04%
JEEP	WRANGLER	19	0,07%	1	0,04%

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SSANGYONG	XLV	16	0,06%	1	0,04%
SUBARU	FORESTER	16	0,06%		
LAND ROVER	DISCOVERY	15	0,05%	1	0,04%
PORSCHE	MACAN	15	0,05%		
BMW	X6-SERIES	15	0,05%		
ALFA ROMEO	STELVIO	14	0,05%	2	0,08%
SSANGYONG	TIVOLI	12	0,04%		
LEXUS	RX-SERIES	10	0,04%	1	0,04%
CITROEN	DS7 CROSSBACK	9	0,03%	2	0,08%
LAND ROVER	DISCOVERY SPORT	9	0,03%		
AUDI	Q7	7	0,02%	1	0,04%
MASERATI	LEVANTE	6	0,02%	1	0,04%
AUDI	Q8	6	0,02%	1	0,04%
TOYOTA	LAND CRUISER	5	0,02%	1	0,04%
VOLKSWAGEN	TOUAREG	4	0,01%		
JEEP	GRAND CHEROKEE	2	0,01%		
TESLA	MODEL X	2	0,01%		
MERCEDES	G-SERIES	1	0,00%	1	0,04%
MERCEDES	GLS-SERIES	1	0,00%		
MITSUBISHI	PAJERO	1	0,00%		
SUBARU	OUTBACK	1	0,00%		
SKODA	YETI	1	0,00%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
MPV		293	0,30%	17	0,25%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	101	34,47%	11	64,71%
CITROEN	C4 PICASSO	86	29,35%		
VOLKSWAGEN	TOURAN	74	25,26%	2	11,76%
CITROEN	C4 SPACE TOURER	10	3,41%	3	17,65%
FORD	GRAND C-MAX	5	1,71%		
OPEL	ZAFIRA	4	1,37%	1	5,88%
FORD	S-MAX	4	1,37%		
FORD	GALAXY	3	1,02%		
DACIA	LODGY	2	0,68%		
TOYOTA	YARIS VERSO	1	0,34%		
TOYOTA	COROLLA VERSO	1	0,34%		
OPEL	MERIVA	1	0,34%		
SEAT	ALHAMBRA	1	0,34%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		2.024	2,06%	40	0,58%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	V-SERIES	249	12,30%	6	15,00%
PEUGEOT	EXPERT TRAVELLER	231	11,41%	2	5,00%
FIAT	DOBLO	218	10,77%	3	7,50%
NISSAN	NV200	157	7,76%	4	10,00%
FIAT	TALENTO	157	7,76%	3	7,50%
VOLKSWAGEN	CADDY	146	7,21%	1	2,50%
NISSAN	NV300	133	6,57%	2	5,00%
PEUGEOT	BOXER	129	6,37%		
PEUGEOT	PARTNER	111	5,48%	3	7,50%
OPEL	VIVARO	102	5,04%	2	5,00%
CITROEN	JUMPY SPACE TOURER	88	4,35%	1	2,50%
CITROEN	BERLINGO	53	2,62%	2	5,00%
RENAULT	TRAFIC	53	2,62%	1	2,50%
MERCEDES	SPRINTER	37	1,83%	1	2,50%
TOYOTA	PROACE	34	1,68%		
VOLKSWAGEN	TRANSPORTER	30	1,48%		
FORD	TOURNEO CONNECT	23	1,14%	1	2,50%

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FORD	TRANSIT/TOURNEO	21	1,04%	5	12,50%
FIAT	QUBO	17	0,84%		
MERCEDES	CITAN	16	0,79%		
FORD	TOURNEO COURIER	11	0,54%	3	7,50%
NISSAN	PRIMASTAR	4	0,20%		
FIAT	DUCATO	3	0,15%		
CITROEN	JUMPER	1	0,05%		
		YTD		NOVEMBER '18	
Segment		Total	Market Share	Total	Market Share
SPORTS		155	0,16%	5	0,07%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	98	63,23%	1	20,00%
FORD	MUSTANG	13	8,39%	1	20,00%
JAGUAR	F-TYPE	7	4,52%	2	40,00%
BMW	I8	7	4,52%		
PORSCHE	CAYMAN	5	3,23%		
BMW	6-SERIES	5	3,23%		
MERCEDES	SLC-SERIES	4	2,58%	1	20,00%
PORSCHE	BOXSTER	3	1,94%		
BENTLEY	CONTINENTAL	3	1,94%		
AUDI	TT	2	1,29%		
VOLKSWAGEN	SCIROCCO	2	1,29%		
NISSAN	GT-R	1	0,65%		
ASTON MARTIN	DB11	1	0,65%		
SUBARU	BRZ	1	0,65%		
FIAT	124 SPIDER	1	0,65%		
TOYOTA	GT86	1	0,65%		
PORSCHE	911	1	0,65%		