

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		OCTOBER '18	
A		Total	Market Share	Total	Market Share
Make:	Range:	13.823	15,16%	865	12,14%
		Volume:	%	Volume:	%
FIAT	PANDA	3.457	25,01%	200	23,12%
HYUNDAI	i 10	1.785	12,91%	127	14,68%
TOYOTA	AYGO	1.513	10,95%	139	16,07%
KIA MOTORS	PICANTO	1.310	9,48%	51	5,90%
PEUGEOT	108	950	6,87%	31	3,58%
VOLKSWAGEN	UP!	854	6,18%	46	5,32%
CITROEN	C1	808	5,85%	70	8,09%
SUZUKI	CELERIO	807	5,84%	17	1,97%
FIAT	500	777	5,62%	70	8,09%
SKODA	CITIGO	398	2,88%	20	2,31%
SEAT	MII	383	2,77%	11	1,27%
SMART	FORTWO	364	2,63%	50	5,78%
SMART	FORFOUR	155	1,12%	8	0,92%
RENAULT	NEW TWINGO	119	0,86%	5	0,58%
OPEL	ADAM	113	0,82%	16	1,85%
ABARTH	500	27	0,20%	4	0,46%
CHEVROLET	SPARK	2	0,01%		
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		OCTOBER '18	
A-SUV		Total	Market Share	Total	Market Share
Make:	Range:	1.141	1,25%	126	1,77%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	1.054	92,38%	89	70,63%
SUZUKI	JIMNY	87	7,62%	37	29,37%
Segment		YTD		OCTOBER '18	
A TOTAL		Total	Market Share	Total	Market Share
Make:	Range:	14.964	16,41%	991	13,91%
		Volume:	%	Volume:	%
FIAT	PANDA	3.457	23,10%	200	20,18%
HYUNDAI	i 10	1.785	11,93%	127	12,82%
TOYOTA	AYGO	1.513	10,11%	139	14,03%
KIA MOTORS	PICANTO	1.310	8,75%	51	5,15%
SUZUKI	IGNIS	1.054	7,04%	89	8,98%
PEUGEOT	108	950	6,35%	31	3,13%
VOLKSWAGEN	UP!	854	5,71%	46	4,64%
CITROEN	C1	808	5,40%	70	7,06%
SUZUKI	CELERIO	807	5,39%	17	1,72%
FIAT	500	777	5,19%	70	7,06%
SKODA	CITIGO	398	2,66%	20	2,02%
SEAT	MII	383	2,56%	11	1,11%
SMART	FORTWO	364	2,43%	50	5,05%
SMART	FORFOUR	155	1,04%	8	0,81%
RENAULT	NEW TWINGO	119	0,80%	5	0,50%
OPEL	ADAM	113	0,76%	16	1,61%
SUZUKI	JIMNY	87	0,58%	37	3,73%
ABARTH	500	27	0,18%	4	0,40%
CHEVROLET	SPARK	2	0,01%		
HYUNDAI	ATOS	1	0,01%		
Segment		YTD		OCTOBER '18	
B		Total	Market Share	Total	Market Share
Make:	Range:	32.794	35,96%	2.688	37,73%
		Volume:	%	Volume:	%
TOYOTA	YARIS	5.513	16,81%	682	25,37%
VOLKSWAGEN	POLO	3.419	10,43%	237	8,82%
PEUGEOT	208	3.237	9,87%	166	6,18%
OPEL	CORSA	3.148	9,60%	296	11,01%

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NISSAN	MICRA	2.754	8,40%	126	4,69%
RENAULT	CLIO	2.636	8,04%	221	8,22%
CITROEN	C3	2.457	7,49%	184	6,85%
HYUNDAI	i 20	2.091	6,38%	134	4,99%
FORD	FIESTA	1.668	5,09%	197	7,33%
SUZUKI	SWIFT	1.218	3,71%	141	5,25%
SEAT	IBIZA	1.153	3,52%	37	1,38%
SKODA	FABIA	847	2,58%	59	2,19%
SUZUKI	BALENO	796	2,43%	28	1,04%
MINI	MINI	667	2,03%	108	4,02%
AUDI	A1	345	1,05%	5	0,19%
KIA MOTORS	RIO	257	0,78%	14	0,52%
FORD	KA	165	0,50%	22	0,82%
MITSUBISHI	SPACE STAR	133	0,41%	5	0,19%
FIAT	GRANDE PUNTO	90	0,27%	4	0,15%
HONDA	JAZZ	87	0,27%	15	0,56%
ALFA ROMEO	MITO	55	0,17%	3	0,11%
CITROEN	DS3	38	0,12%	1	0,04%
BMW	I3	20	0,06%	3	0,11%
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
B-SUV		8.598	9,43%	752	10,55%
Make:	Range:	Volume:	%	Volume:	%
SUZUKI	VITARA	1.024	11,91%	66	8,78%
VOLKSWAGEN	T-ROC	931	10,83%	58	7,71%
PEUGEOT	2008	832	9,68%	92	12,23%
CITROEN	C3 AIRCROSS	541	6,29%	52	6,91%
FORD	ECOSPORT	526	6,12%	70	9,31%
KIA MOTORS	STONIC	524	6,09%	47	6,25%
SEAT	ARONA	499	5,80%	40	5,32%
JEEP	RENEGADE	499	5,80%	24	3,19%
AUDI	Q2	494	5,75%	16	2,13%
DACIA	SANDERO	491	5,71%	45	5,98%
FIAT	500X	456	5,30%	36	4,79%
RENAULT	CAPTUR	357	4,15%	28	3,72%
OPEL	CROSSLAND X	326	3,79%	33	4,39%
OPEL	MOKKA X	324	3,77%	14	1,86%
CITROEN	C4 CACTUS	304	3,54%	57	7,58%
NISSAN	JUKE	228	2,65%	6	0,80%
HYUNDAI	KONA	200	2,33%	67	8,91%
KIA MOTORS	SOUL	29	0,34%	1	0,13%
SSANGYONG	TIVOLI	12	0,14%		
SKODA	YETI	1	0,01%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
B TOTAL		41.392	45,39%	3.440	48,28%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	5.513	13,32%	682	19,83%
VOLKSWAGEN	POLO	3.419	8,26%	237	6,89%
PEUGEOT	208	3.237	7,82%	166	4,83%
OPEL	CORSA	3.148	7,61%	296	8,60%
NISSAN	MICRA	2.754	6,65%	126	3,66%
RENAULT	CLIO	2.636	6,37%	221	6,42%
CITROEN	C3	2.457	5,94%	184	5,35%
HYUNDAI	i 20	2.091	5,05%	134	3,90%
FORD	FIESTA	1.668	4,03%	197	5,73%
SUZUKI	SWIFT	1.218	2,94%	141	4,10%
SEAT	IBIZA	1.153	2,79%	37	1,08%
SUZUKI	VITARA	1.024	2,47%	66	1,92%
VOLKSWAGEN	T-ROC	931	2,25%	58	1,69%

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SKODA	FABIA	847	2,05%	59	1,72%
PEUGEOT	2008	832	2,01%	92	2,67%
SUZUKI	BALENO	796	1,92%	28	0,81%
MINI	MINI	667	1,61%	108	3,14%
CITROEN	C3 AIRCROSS	541	1,31%	52	1,51%
FORD	ECOSPORT	526	1,27%	70	2,03%
KIA MOTORS	STONIC	524	1,27%	47	1,37%
SEAT	ARONA	499	1,21%	40	1,16%
JEEP	RENEGADE	499	1,21%	24	0,70%
AUDI	Q2	494	1,19%	16	0,47%
DACIA	SANDERO	491	1,19%	45	1,31%
FIAT	500X	456	1,10%	36	1,05%
RENAULT	CAPTUR	357	0,86%	28	0,81%
AUDI	A1	345	0,83%	5	0,15%
OPEL	CROSSLAND X	326	0,79%	33	0,96%
OPEL	MOKKA X	324	0,78%	14	0,41%
CITROEN	C4 CACTUS	304	0,73%	57	1,66%
KIA MOTORS	RIO	257	0,62%	14	0,41%
NISSAN	JUKE	228	0,55%	6	0,17%
HYUNDAI	KONA	200	0,48%	67	1,95%
FORD	KA	165	0,40%	22	0,64%
MITSUBISHI	SPACE STAR	133	0,32%	5	0,15%
FIAT	GRANDE PUNTO	90	0,22%	4	0,12%
HONDA	JAZZ	87	0,21%	15	0,44%
ALFA ROMEO	MITO	55	0,13%	3	0,09%
CITROEN	DS3	38	0,09%	1	0,03%
KIA MOTORS	SOUL	29	0,07%	1	0,03%
BMW	I3	20	0,05%	3	0,09%
SSANGYONG	TIVOLI	12	0,03%		
SKODA	YETI	1	0,00%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
C		14.265	15,64%	1.113	15,62%
Make:	Range:	Volume:	%	Volume:	%
OPEL	ASTRA	1.825	12,79%	163	14,65%
VOLKSWAGEN	GOLF	1.244	8,72%	68	6,11%
FIAT	TIPO	1.177	8,25%	68	6,11%
TOYOTA	AURIS	1.159	8,12%	56	5,03%
MERCEDES	A-SERIES	1.130	7,92%	112	10,06%
NISSAN	PULSAR	1.071	7,51%	77	6,92%
HYUNDAI	i 30	860	6,03%	47	4,22%
AUDI	A3	847	5,94%	160	14,38%
PEUGEOT	308	565	3,96%	44	3,95%
BMW	1-SERIES	492	3,45%	41	3,68%
TOYOTA	COROLLA	441	3,09%	29	2,61%
FORD	FOCUS	416	2,92%	48	4,31%
RENAULT	MEGANE	409	2,87%	13	1,17%
SEAT	LEON	389	2,73%	36	3,23%
ALFA ROMEO	GIULIETTA	340	2,38%	43	3,86%
PEUGEOT	301	332	2,33%	10	0,90%
HONDA	CIVIC	314	2,20%	31	2,79%
VOLVO	V40	310	2,17%	22	1,98%
CITROEN	C-ELYSEE	204	1,43%	8	0,72%
SKODA	RAPID	189	1,32%	11	0,99%
KIA MOTORS	CEED	177	1,24%	8	0,72%
MERCEDES	B-SERIES	154	1,08%	4	0,36%
BMW	2-SERIES	128	0,90%	10	0,90%
MINI	CLUBMAN	38	0,27%	2	0,18%
SEAT	TOLEDO	18	0,13%		
VOLKSWAGEN	BEETLE	11	0,08%	1	0,09%

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CITROEN	DS4	6	0,04%		
LEXUS	CT-SERIES	5	0,04%		
NISSAN	LEAF	5	0,04%		
SUBARU	IMPREZA	3	0,02%		
CITROEN	C4	3	0,02%		
MAZDA	3-SERIES	2	0,01%		
HYUNDAI	IONIQ	1	0,01%	1	0,09%
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
C-SUV		13.714	15,04%	1.113	15,62%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.571	18,75%	97	8,72%
TOYOTA	C-HR	1.277	9,31%	159	14,29%
VOLKSWAGEN	TIGUAN	1.221	8,90%	69	6,20%
BMW	X1-SERIES	1.121	8,17%	69	6,20%
MERCEDES	GLA-SERIES	881	6,42%	81	7,28%
PEUGEOT	3008	824	6,01%	69	6,20%
FORD	KUGA	707	5,16%	53	4,76%
DACIA	DUSTER	694	5,06%	48	4,31%
SKODA	KAROQ	558	4,07%	73	6,56%
MINI	COUNTRYMAN (NEW)	518	3,78%	48	4,31%
JEEP	COMPASS	483	3,52%	28	2,52%
AUDI	Q3	408	2,98%	9	0,81%
VOLVO	XC40	375	2,73%	76	6,83%
SUZUKI	SX4	371	2,71%	30	2,70%
KIA MOTORS	NEW SPORTAGE	314	2,29%	26	2,34%
HYUNDAI	TUCSON	275	2,01%	29	2,61%
OPEL	GRANDLAND X	254	1,85%	24	2,16%
RENAULT	KADJAR	194	1,41%	33	2,96%
BMW	X2-SERIES	192	1,40%	32	2,88%
HONDA	HR-V	139	1,01%	17	1,53%
JAGUAR	E-PACE	69	0,50%	17	1,53%
MITSUBISHI	ASX	63	0,46%	8	0,72%
MITSUBISHI	ECLIPSE CROSS	60	0,44%	8	0,72%
LAND ROVER	RANGE ROVER EVOQUE	50	0,36%	3	0,27%
SEAT	ATECA	50	0,36%	1	0,09%
SUBARU	XV	23	0,17%	1	0,09%
SSANGYONG	XLV	15	0,11%	1	0,09%
CITROEN	DS7 CROSSBACK	7	0,05%	4	0,36%
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
C TOTAL		27.979	30,68%	2.226	31,24%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.571	9,19%	97	4,36%
OPEL	ASTRA	1.825	6,52%	163	7,32%
TOYOTA	C-HR	1.277	4,56%	159	7,14%
VOLKSWAGEN	GOLF	1.244	4,45%	68	3,05%
VOLKSWAGEN	TIGUAN	1.221	4,36%	69	3,10%
FIAT	TIPO	1.177	4,21%	68	3,05%
TOYOTA	AURIS	1.159	4,14%	56	2,52%
MERCEDES	A-SERIES	1.130	4,04%	112	5,03%
BMW	X1-SERIES	1.121	4,01%	69	3,10%
NISSAN	PULSAR	1.071	3,83%	77	3,46%
MERCEDES	GLA-SERIES	881	3,15%	81	3,64%
HYUNDAI	i 30	860	3,07%	47	2,11%
AUDI	A3	847	3,03%	160	7,19%
PEUGEOT	3008	824	2,95%	69	3,10%
FORD	KUGA	707	2,53%	53	2,38%
DACIA	DUSTER	694	2,48%	48	2,16%
PEUGEOT	308	565	2,02%	44	1,98%

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SKODA	KAROQ	558	1,99%	73	3,28%
MINI	COUNTRYMAN (NEW)	518	1,85%	48	2,16%
BMW	1-SERIES	492	1,76%	41	1,84%
JEEP	COMPASS	483	1,73%	28	1,26%
TOYOTA	COROLLA	441	1,58%	29	1,30%
FORD	FOCUS	416	1,49%	48	2,16%
RENAULT	MEGANE	409	1,46%	13	0,58%
AUDI	Q3	408	1,46%	9	0,40%
SEAT	LEON	389	1,39%	36	1,62%
VOLVO	XC40	375	1,34%	76	3,41%
SUZUKI	SX4	371	1,33%	30	1,35%
ALFA ROMEO	GIULIETTA	340	1,22%	43	1,93%
PEUGEOT	301	332	1,19%	10	0,45%
HONDA	CIVIC	314	1,12%	31	1,39%
KIA MOTORS	NEW SPORTAGE	314	1,12%	26	1,17%
VOLVO	V40	310	1,11%	22	0,99%
HYUNDAI	TUCSON	275	0,98%	29	1,30%
OPEL	GRANDLAND X	254	0,91%	24	1,08%
CITROEN	C-ELYSEE	204	0,73%	8	0,36%
RENAULT	KADJAR	194	0,69%	33	1,48%
BMW	X2-SERIES	192	0,69%	32	1,44%
SKODA	RAPID	189	0,68%	11	0,49%
KIA MOTORS	CEED	177	0,63%	8	0,36%
MERCEDES	B-SERIES	154	0,55%	4	0,18%
HONDA	HR-V	139	0,50%	17	0,76%
BMW	2-SERIES	128	0,46%	10	0,45%
JAGUAR	E-PACE	69	0,25%	17	0,76%
MITSUBISHI	ASX	63	0,23%	8	0,36%
MITSUBISHI	ECLIPSE CROSS	60	0,21%	8	0,36%
LAND ROVER	RANGE ROVER EVOQUE	50	0,18%	3	0,13%
SEAT	ATECA	50	0,18%	1	0,04%
MINI	CLUBMAN	38	0,14%	2	0,09%
SUBARU	XV	23	0,08%	1	0,04%
SEAT	TOLEDO	18	0,06%		
SSANGYONG	XLV	15	0,05%	1	0,04%
VOLKSWAGEN	BEETLE	11	0,04%	1	0,04%
CITROEN	DS7 CROSSBACK	7	0,03%	4	0,18%
CITROEN	DS4	6	0,02%		
LEXUS	CT-SERIES	5	0,02%		
NISSAN	LEAF	5	0,02%		
CITROEN	C4	3	0,01%		
SUBARU	IMPREZA	3	0,01%		
MAZDA	3-SERIES	2	0,01%		
HYUNDAI	IONIQ	1	0,00%	1	0,04%
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
D		1.812	1,99%	149	2,09%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	750	41,39%	67	44,97%
VOLKSWAGEN	PASSAT	211	11,64%	10	6,71%
MERCEDES	CLA-SERIES	156	8,61%	15	10,07%
MERCEDES	C-SERIES	127	7,01%	29	19,46%
AUDI	A4	116	6,40%	1	0,67%
VOLVO	S60	96	5,30%	9	6,04%
VOLVO	V60	73	4,03%	6	4,03%
OPEL	INSIGNIA	66	3,64%	2	1,34%
TOYOTA	AVENSIS	53	2,92%	1	0,67%
AUDI	A5	50	2,76%		
BMW	4-SERIES	38	2,10%	2	1,34%
BMW	3-SERIES	26	1,43%	4	2,68%

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ALFA ROMEO	GIULIA	23	1,27%		
TOYOTA	PRIUS	10	0,55%	2	1,34%
FORD	MONDEO	9	0,50%		
JAGUAR	XE-TYPE	4	0,22%	1	0,67%
CITROEN	DS5	2	0,11%		
LEXUS	IS-SERIES	1	0,06%		
SUBARU	LEVORG	1	0,06%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
D-SUV		2.006	2,20%	150	2,11%
Make:	Range:	Volume:	%	Volume:	%
SKODA	KODIAQ	363	18,10%	21	14,00%
NISSAN	X-TRAIL	361	18,00%	12	8,00%
VOLVO	XC60	330	16,45%	25	16,67%
MERCEDES	GLC-SERIES	221	11,02%	17	11,33%
PEUGEOT	5008	157	7,83%	15	10,00%
BMW	X3-SERIES	113	5,63%	22	14,67%
AUDI	Q5	102	5,08%	3	2,00%
TOYOTA	RAV4	73	3,64%	3	2,00%
HONDA	CR-V	55	2,74%	1	0,67%
BMW	X4-SERIES	40	1,99%	12	8,00%
LAND ROVER	RANGE ROVER VELAR	40	1,99%	5	3,33%
MERCEDES	GLE-SERIES	32	1,60%	4	2,67%
JAGUAR	F-PACE	29	1,45%	3	2,00%
JEEP	WRANGLER	18	0,90%		
SUBARU	FORESTER	16	0,80%		
PORSCHE	MACAN	15	0,75%	1	0,67%
ALFA ROMEO	STELVIO	12	0,60%		
LEXUS	RX-SERIES	9	0,45%	2	1,33%
LAND ROVER	DISCOVERY SPORT	9	0,45%	2	1,33%
VOLKSWAGEN	TOUAREG	4	0,20%	1	0,67%
TOYOTA	LAND CRUISER	4	0,20%		
JEEP	GRAND CHEROKEE	2	0,10%	1	0,67%
SUBARU	OUTBACK	1	0,05%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
D TOTAL		3.818	4,19%	299	4,20%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	750	19,64%	67	22,41%
SKODA	KODIAQ	363	9,51%	21	7,02%
NISSAN	X-TRAIL	361	9,46%	12	4,01%
VOLVO	XC60	330	8,64%	25	8,36%
MERCEDES	GLC-SERIES	221	5,79%	17	5,69%
VOLKSWAGEN	PASSAT	211	5,53%	10	3,34%
PEUGEOT	5008	157	4,11%	15	5,02%
MERCEDES	CLA-SERIES	156	4,09%	15	5,02%
MERCEDES	C-SERIES	127	3,33%	29	9,70%
AUDI	A4	116	3,04%	1	0,33%
BMW	X3-SERIES	113	2,96%	22	7,36%
AUDI	Q5	102	2,67%	3	1,00%
VOLVO	S60	96	2,51%	9	3,01%
VOLVO	V60	73	1,91%	6	2,01%
TOYOTA	RAV4	73	1,91%	3	1,00%
OPEL	INSIGNIA	66	1,73%	2	0,67%
HONDA	CR-V	55	1,44%	1	0,33%
TOYOTA	AVENSIS	53	1,39%	1	0,33%
AUDI	A5	50	1,31%		
BMW	X4-SERIES	40	1,05%	12	4,01%
LAND ROVER	RANGE ROVER VELAR	40	1,05%	5	1,67%
BMW	4-SERIES	38	1,00%	2	0,67%

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

MERCEDES	GLE-SERIES	32	0,84%	4	1,34%
JAGUAR	F-PACE	29	0,76%	3	1,00%
BMW	3-SERIES	26	0,68%	4	1,34%
ALFA ROMEO	GIULIA	23	0,60%		
JEEP	WRANGLER	18	0,47%		
SUBARU	FORESTER	16	0,42%		
PORSCHE	MACAN	15	0,39%	1	0,33%
ALFA ROMEO	STELVIO	12	0,31%		
TOYOTA	PRIUS	10	0,26%	2	0,67%
LEXUS	RX-SERIES	9	0,24%	2	0,67%
LAND ROVER	DISCOVERY SPORT	9	0,24%	2	0,67%
FORD	MONDEO	9	0,24%		
JAGUAR	XE-TYPE	4	0,10%	1	0,33%
VOLKSWAGEN	TOUAREG	4	0,10%	1	0,33%
TOYOTA	LAND CRUISER	4	0,10%		
JEEP	GRAND CHEROKEE	2	0,05%	1	0,33%
CITROEN	DS5	2	0,05%		
SUBARU	OUTBACK	1	0,03%		
SUBARU	LEVORG	1	0,03%		
LEXUS	IS-SERIES	1	0,03%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
E		309	0,34%	31	0,44%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	107	34,63%	17	54,84%
MERCEDES	E-SERIES	83	26,86%	5	16,13%
BMW	5-SERIES	49	15,86%	9	29,03%
VOLVO	V90	24	7,77%		
VOLVO	S90	20	6,47%		
AUDI	A6	12	3,88%		
VOLKSWAGEN	ARTEON	9	2,91%		
MERCEDES	CLS-SERIES	5	1,62%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
E-SUV		210	0,23%	17	0,24%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	95	45,24%	7	41,18%
BMW	X5-SERIES	42	20,00%	5	29,41%
LEXUS	NX-SERIES	34	16,19%	2	11,76%
PORSCHE	CAYENNE	23	10,95%	2	11,76%
BMW	X6-SERIES	15	7,14%	1	5,88%
MITSUBISHI	PAJERO	1	0,48%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
E TOTAL		519	0,57%	48	0,67%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	107	20,62%	17	35,42%
VOLVO	XC90	95	18,30%	7	14,58%
MERCEDES	E-SERIES	83	15,99%	5	10,42%
BMW	5-SERIES	49	9,44%	9	18,75%
BMW	X5-SERIES	42	8,09%	5	10,42%
LEXUS	NX-SERIES	34	6,55%	2	4,17%
VOLVO	V90	24	4,62%		
PORSCHE	CAYENNE	23	4,43%	2	4,17%
VOLVO	S90	20	3,85%		
BMW	X6-SERIES	15	2,89%	1	2,08%
AUDI	A6	12	2,31%		
VOLKSWAGEN	ARTEON	9	1,73%		
MERCEDES	CLS-SERIES	5	0,96%		
MITSUBISHI	PAJERO	1	0,19%		

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		OCTOBER '18	
F-G		Total	Market Share	Total	Market Share
		35	0,04%	2	0,03%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	17	48,57%		
MERCEDES	S-SERIES	8	22,86%	2	100,00%
BMW	7-SERIES	3	8,57%		
AUDI	A7	2	5,71%		
MASERATI	GHIBLI	2	5,71%		
JAGUAR	XJ-TYPE	1	2,86%		
JAGUAR	XF-TYPE	1	2,86%		
AUDI	A8	1	2,86%		
Segment		YTD		OCTOBER '18	
F-G-SUV		Total	Market Share	Total	Market Share
		76	0,08%	10	0,14%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	43	56,58%	6	60,00%
LAND ROVER	DISCOVERY	14	18,42%	3	30,00%
AUDI	Q7	6	7,89%		
AUDI	Q8	5	6,58%	1	10,00%
MASERATI	LEVANTE	5	6,58%		
TESLA	MODEL X	2	2,63%		
MERCEDES	GLS-SERIES	1	1,32%		
Segment		YTD		OCTOBER '18	
F-G TOTAL		Total	Market Share	Total	Market Share
		111	0,12%	12	0,17%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	43	38,74%	6	50,00%
PORSCHE	PANAMERA	17	15,32%		
LAND ROVER	DISCOVERY	14	12,61%	3	25,00%
MERCEDES	S-SERIES	8	7,21%	2	16,67%
AUDI	Q7	6	5,41%		
AUDI	Q8	5	4,50%	1	8,33%
MASERATI	LEVANTE	5	4,50%		
BMW	7-SERIES	3	2,70%		
TESLA	MODEL X	2	1,80%		
AUDI	A7	2	1,80%		
MASERATI	GHIBLI	2	1,80%		
JAGUAR	XF-TYPE	1	0,90%		
JAGUAR	XJ-TYPE	1	0,90%		
AUDI	A8	1	0,90%		
MERCEDES	GLS-SERIES	1	0,90%		
Segment		YTD		OCTOBER '18	
SUV		Total	Market Share	Total	Market Share
		25.745	28,23%	2.168	30,43%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	2.571	9,99%	97	4,47%
TOYOTA	C-HR	1.277	4,96%	159	7,33%
VOLKSWAGEN	TIGUAN	1.221	4,74%	69	3,18%
BMW	X1-SERIES	1.121	4,35%	69	3,18%
SUZUKI	IGNIS	1.054	4,09%	89	4,11%
SUZUKI	VITARA	1.024	3,98%	66	3,04%
VOLKSWAGEN	T-ROC	931	3,62%	58	2,68%
MERCEDES	GLA-SERIES	881	3,42%	81	3,74%
PEUGEOT	2008	832	3,23%	92	4,24%
PEUGEOT	3008	824	3,20%	69	3,18%
FORD	KUGA	707	2,75%	53	2,44%
DACIA	DUSTER	694	2,70%	48	2,21%
SKODA	KAROQ	558	2,17%	73	3,37%
CITROEN	C3 AIRCROSS	541	2,10%	52	2,40%

NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ

FORD	ECOSPORT	526	2,04%	70	3,23%
KIA MOTORS	STONIC	524	2,04%	47	2,17%
MINI	COUNTRYMAN (NEW)	518	2,01%	48	2,21%
SEAT	ARONA	499	1,94%	40	1,85%
JEEP	RENEGADE	499	1,94%	24	1,11%
AUDI	Q2	494	1,92%	16	0,74%
DACIA	SANDERO	491	1,91%	45	2,08%
JEEP	COMPASS	483	1,88%	28	1,29%
FIAT	500X	456	1,77%	36	1,66%
AUDI	Q3	408	1,58%	9	0,42%
VOLVO	XC40	375	1,46%	76	3,51%
SUZUKI	SX4	371	1,44%	30	1,38%
SKODA	KODIAQ	363	1,41%	21	0,97%
NISSAN	X-TRAIL	361	1,40%	12	0,55%
RENAULT	CAPTUR	357	1,39%	28	1,29%
VOLVO	XC60	330	1,28%	25	1,15%
OPEL	CROSSLAND X	326	1,27%	33	1,52%
OPEL	MOKKA X	324	1,26%	14	0,65%
KIA MOTORS	NEW SPORTAGE	314	1,22%	26	1,20%
CITROEN	C4 CACTUS	304	1,18%	57	2,63%
HYUNDAI	TUCSON	275	1,07%	29	1,34%
OPEL	GRANDLAND X	254	0,99%	24	1,11%
NISSAN	JUKE	228	0,89%	6	0,28%
MERCEDES	GLC-SERIES	221	0,86%	17	0,78%
HYUNDAI	KONA	200	0,78%	67	3,09%
RENAULT	KADJAR	194	0,75%	33	1,52%
BMW	X2-SERIES	192	0,75%	32	1,48%
PEUGEOT	5008	157	0,61%	15	0,69%
HONDA	HR-V	139	0,54%	17	0,78%
BMW	X3-SERIES	113	0,44%	22	1,01%
AUDI	Q5	102	0,40%	3	0,14%
VOLVO	XC90	95	0,37%	7	0,32%
SUZUKI	JIMNY	87	0,34%	37	1,71%
TOYOTA	RAV4	73	0,28%	3	0,14%
JAGUAR	E-PACE	69	0,27%	17	0,78%
MITSUBISHI	ASX	63	0,24%	8	0,37%
MITSUBISHI	ECLIPSE CROSS	60	0,23%	8	0,37%
HONDA	CR-V	55	0,21%	1	0,05%
LAND ROVER	RANGE ROVER EVOQUE	50	0,19%	3	0,14%
SEAT	ATECA	50	0,19%	1	0,05%
LAND ROVER	RANGE ROVER	43	0,17%	6	0,28%
BMW	X5-SERIES	42	0,16%	5	0,23%
BMW	X4-SERIES	40	0,16%	12	0,55%
LAND ROVER	RANGE ROVER VELAR	40	0,16%	5	0,23%
LEXUS	NX-SERIES	34	0,13%	2	0,09%
MERCEDES	GLE-SERIES	32	0,12%	4	0,18%
JAGUAR	F-PACE	29	0,11%	3	0,14%
KIA MOTORS	SOUL	29	0,11%	1	0,05%
PORSCHE	CAYENNE	23	0,09%	2	0,09%
SUBARU	XV	23	0,09%	1	0,05%
JEEP	WRANGLER	18	0,07%		
SUBARU	FORESTER	16	0,06%		
BMW	X6-SERIES	15	0,06%	1	0,05%
PORSCHE	MACAN	15	0,06%	1	0,05%
SSANGYONG	XLV	15	0,06%	1	0,05%
LAND ROVER	DISCOVERY	14	0,05%	3	0,14%
SSANGYONG	TIVOLI	12	0,05%		
ALFA ROMEO	STELVIO	12	0,05%		
LAND ROVER	DISCOVERY SPORT	9	0,03%	2	0,09%
LEXUS	RX-SERIES	9	0,03%	2	0,09%

**NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

CITROEN	DS7 CROSSBACK	7	0,03%	4	0,18%
AUDI	Q7	6	0,02%		
AUDI	Q8	5	0,02%	1	0,05%
MASERATI	LEVANTE	5	0,02%		
VOLKSWAGEN	TOUAREG	4	0,02%	1	0,05%
TOYOTA	LAND CRUISER	4	0,02%		
JEEP	GRAND CHEROKEE	2	0,01%	1	0,05%
TESLA	MODEL X	2	0,01%		
SKODA	YETI	1	0,00%		
SUBARU	OUTBACK	1	0,00%		
MITSUBISHI	PAJERO	1	0,00%		
MERCEDES	GLS-SERIES	1	0,00%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
MPV		276	0,30%	19	0,27%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	90	32,61%	10	52,63%
CITROEN	C4 PICASSO	86	31,16%		
VOLKSWAGEN	TOURAN	72	26,09%	4	21,05%
CITROEN	C4 SPACE TOURER	7	2,54%	4	21,05%
FORD	GRAND C-MAX	5	1,81%		
FORD	S-MAX	4	1,45%	1	5,26%
OPEL	ZAFIRA	3	1,09%		
FORD	GALAXY	3	1,09%		
DACIA	LODGY	2	0,72%		
TOYOTA	COROLLA VERSO	1	0,36%		
OPEL	MERIVA	1	0,36%		
SEAT	ALHAMBRA	1	0,36%		
TOYOTA	YARIS VERSO	1	0,36%		
		YTD		OCTOBER '18	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		1.984	2,18%	77	1,08%
Make:	Range:	Volume:	%	Volume:	%
MERCEDES	V-SERIES	243	12,25%	13	16,88%
PEUGEOT	EXPERT TRAVELLER	229	11,54%	11	14,29%
FIAT	DOBLO	215	10,84%	1	1,30%
FIAT	TALENTO	154	7,76%	10	12,99%
NISSAN	NV200	153	7,71%	3	3,90%
VOLKSWAGEN	CADDY	145	7,31%	1	1,30%
NISSAN	NV300	131	6,60%	3	3,90%
PEUGEOT	BOXER	129	6,50%	10	12,99%
PEUGEOT	PARTNER	108	5,44%	1	1,30%
OPEL	VIVARO	100	5,04%	2	2,60%
CITROEN	JUMPY SPACE TOURER	87	4,39%	4	5,19%
RENAULT	TRAFIC	52	2,62%	1	1,30%
CITROEN	BERLINGO	51	2,57%	2	2,60%
MERCEDES	SPRINTER	36	1,81%		
TOYOTA	PROACE	34	1,71%	2	2,60%
VOLKSWAGEN	TRANSPORTER	30	1,51%	5	6,49%
FORD	TOURNEO CONNECT	22	1,11%		
FIAT	QUBO	17	0,86%		
FORD	TRANSIT/TOURNEO	16	0,81%	4	5,19%
MERCEDES	CITAN	16	0,81%	1	1,30%
FORD	TOURNEO COURIER	8	0,40%	2	2,60%
NISSAN	PRIMASTAR	4	0,20%	1	1,30%
FIAT	DUCATO	3	0,15%		
CITROEN	JUMPER	1	0,05%		
		YTD		OCTOBER '18	

NEW PC REGISTRATIONS BY SEGMENT
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ

Segment		Total	Market Share	Total	Market Share
SPORTS		150	0,16%	12	0,17%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	97	64,67%	5	41,67%
FORD	MUSTANG	12	8,00%	2	16,67%
BMW	I8	7	4,67%	4	33,33%
JAGUAR	F-TYPE	5	3,33%	1	8,33%
BMW	6-SERIES	5	3,33%		
PORSCHE	CAYMAN	5	3,33%		
PORSCHE	BOXSTER	3	2,00%		
BENTLEY	CONTINENTAL	3	2,00%		
MERCEDES	SLC-SERIES	3	2,00%		
VOLKSWAGEN	SCIROCCO	2	1,33%		
AUDI	TT	2	1,33%		
TOYOTA	GT86	1	0,67%		
FIAT	124 SPIDER	1	0,67%		
ASTON MARTIN	DB11	1	0,67%		
NISSAN	GT-R	1	0,67%		
PORSCHE	911	1	0,67%		
SUBARU	BRZ	1	0,67%		