

**NEW PC REGISTRATIONS BY SEGMENT  
ΤΑΞΙΝΟΜΗΣΕΙΣ ΕΠΙΒΑΤΙΚΩΝ ΑΝΑ ΚΑΤΗΓΟΡΙΑ**

Segment		YTD		FEBRUARY '20	
A		Total	Market Share	Total	Market Share
Make:                      Range:		1.746	9,89%	899	11,43%
		Volume:	%	Volume:	%
TOYOTA	AYGO	435	24,91%	173	19,24%
FIAT	PANDA	363	20,79%	247	27,47%
PEUGEOT	108	258	14,78%	182	20,24%
HYUNDAI	i 10	237	13,57%	91	10,12%
KIA MOTORS	PICANTO	149	8,53%	58	6,45%
CITROEN	C1	98	5,61%	59	6,56%
FIAT	500	84	4,81%	37	4,12%
VOLKSWAGEN	UP!	56	3,21%	26	2,89%
SKODA	CITIGO	41	2,35%	14	1,56%
RENAULT	NEW TWINGO	10	0,57%	6	0,67%
ABARTH	500	7	0,40%	4	0,44%
SMART	FORTWO	4	0,23%	1	0,11%
SMART	FORFOUR	1	0,06%	1	0,11%
PEUGEOT	107	1	0,06%		
SEAT	MII	1	0,06%		
CHEVROLET	SPARK	1	0,06%		

Segment		YTD		FEBRUARY '20	
A-SUV		Total	Market Share	Total	Market Share
Make:                      Range:		360	2,04%	145	1,84%
		Volume:	%	Volume:	%
SUZUKI	IGNIS	280	77,78%	112	77,24%
SUZUKI	JIMNY	80	22,22%	33	22,76%

Segment		YTD		FEBRUARY '20	
A TOTAL		Total	Market Share	Total	Market Share
Make:                      Range:		2.106	11,93%	1.044	13,28%
		Volume:	%	Volume:	%
TOYOTA	AYGO	435	20,66%	173	16,57%
FIAT	PANDA	363	17,24%	247	23,66%
SUZUKI	IGNIS	280	13,30%	112	10,73%
PEUGEOT	108	258	12,25%	182	17,43%
HYUNDAI	i 10	237	11,25%	91	8,72%
KIA MOTORS	PICANTO	149	7,08%	58	5,56%
CITROEN	C1	98	4,65%	59	5,65%
FIAT	500	84	3,99%	37	3,54%
SUZUKI	JIMNY	80	3,80%	33	3,16%
VOLKSWAGEN	UP!	56	2,66%	26	2,49%
SKODA	CITIGO	41	1,95%	14	1,34%
RENAULT	NEW TWINGO	10	0,47%	6	0,57%
ABARTH	500	7	0,33%	4	0,38%
SMART	FORTWO	4	0,19%	1	0,10%
SMART	FORFOUR	1	0,05%	1	0,10%
SEAT	MII	1	0,05%		
PEUGEOT	107	1	0,05%		
CHEVROLET	SPARK	1	0,05%		

Segment		YTD		FEBRUARY '20	
B		Total	Market Share	Total	Market Share
Make:                      Range:		5.244	29,72%	2.285	29,06%
		Volume:	%	Volume:	%
TOYOTA	YARIS	1.231	23,47%	473	20,70%
PEUGEOT	208	730	13,92%	310	13,57%
CITROEN	C3	511	9,74%	286	12,52%
OPEL	CORSA	474	9,04%	253	11,07%
VOLKSWAGEN	POLO	466	8,89%	228	9,98%
RENAULT	CLIO	430	8,20%	194	8,49%
HYUNDAI	i 20	361	6,88%	80	3,50%
SUZUKI	SWIFT	296	5,64%	110	4,81%
FORD	FIESTA	172	3,28%	100	4,38%
SEAT	IBIZA	154	2,94%	52	2,28%

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NISSAN	MICRA	149	2,84%	71	3,11%
MINI	MINI	81	1,54%	55	2,41%
AUDI	A1	62	1,18%	22	0,96%
SKODA	FABIA	32	0,61%	17	0,74%
MITSUBISHI	SPACE STAR	32	0,61%	12	0,53%
KIA MOTORS	RIO	23	0,44%	11	0,48%
HONDA	JAZZ	19	0,36%	3	0,13%
SUZUKI	BALENO	8	0,15%	4	0,18%
BMW	I3	8	0,15%	2	0,09%
CITROEN	DS3	3	0,06%		
MAZDA	2-SERIES	1	0,02%	1	0,04%
CHEVROLET	AVEO	1	0,02%	1	0,04%
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
B-SUV		3.188	18,07%	1.395	17,74%
Make:	Range:	Volume:	%	Volume:	%
VOLKSWAGEN	T-CROSS	429	13,46%	202	14,48%
VOLKSWAGEN	T-ROC	397	12,45%	159	11,40%
HYUNDAI	KONA	318	9,97%	190	13,62%
OPEL	CROSSLAND X	244	7,65%	84	6,02%
PEUGEOT	2008	231	7,25%	93	6,67%
KIA MOTORS	STONIC	227	7,12%	77	5,52%
SUZUKI	VITARA	226	7,09%	85	6,09%
AUDI	Q2	215	6,74%	38	2,72%
SEAT	ARONA	160	5,02%	93	6,67%
CITROEN	C3 AIRCROSS	126	3,95%	79	5,66%
SKODA	KAMIQ	126	3,95%	63	4,52%
JEEP	RENEGADE	122	3,83%	47	3,37%
NISSAN	JUKE	114	3,58%	52	3,73%
FORD	PUMA	67	2,10%	43	3,08%
DACIA	SANDERO	66	2,07%	35	2,51%
FORD	ECOSPORT	62	1,94%	26	1,86%
FIAT	500X	22	0,69%	12	0,86%
RENAULT	CAPTUR	19	0,60%	9	0,65%
CITROEN	DS3 CROSSBACK	17	0,53%	8	0,57%
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
B TOTAL		8.432	47,78%	3.680	46,81%
Make:	Range:	Volume:	%	Volume:	%
TOYOTA	YARIS	1.231	14,60%	473	12,85%
PEUGEOT	208	730	8,66%	310	8,42%
CITROEN	C3	511	6,06%	286	7,77%
OPEL	CORSA	474	5,62%	253	6,88%
VOLKSWAGEN	POLO	466	5,53%	228	6,20%
RENAULT	CLIO	430	5,10%	194	5,27%
VOLKSWAGEN	T-CROSS	429	5,09%	202	5,49%
VOLKSWAGEN	T-ROC	397	4,71%	159	4,32%
HYUNDAI	i 20	361	4,28%	80	2,17%
HYUNDAI	KONA	318	3,77%	190	5,16%
SUZUKI	SWIFT	296	3,51%	110	2,99%
OPEL	CROSSLAND X	244	2,89%	84	2,28%
PEUGEOT	2008	231	2,74%	93	2,53%
KIA MOTORS	STONIC	227	2,69%	77	2,09%
SUZUKI	VITARA	226	2,68%	85	2,31%
AUDI	Q2	215	2,55%	38	1,03%
FORD	FIESTA	172	2,04%	100	2,72%
SEAT	ARONA	160	1,90%	93	2,53%
SEAT	IBIZA	154	1,83%	52	1,41%
NISSAN	MICRA	149	1,77%	71	1,93%
CITROEN	C3 AIRCROSS	126	1,49%	79	2,15%
SKODA	KAMIQ	126	1,49%	63	1,71%
JEEP	RENEGADE	122	1,45%	47	1,28%
NISSAN	JUKE	114	1,35%	52	1,41%
MINI	MINI	81	0,96%	55	1,49%
FORD	PUMA	67	0,79%	43	1,17%

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DACIA	SANDERO	66	0,78%	35	0,95%
FORD	ECOSPORT	62	0,74%	26	0,71%
AUDI	A1	62	0,74%	22	0,60%
SKODA	FABIA	32	0,38%	17	0,46%
MITSUBISHI	SPACE STAR	32	0,38%	12	0,33%
KIA MOTORS	RIO	23	0,27%	11	0,30%
FIAT	500X	22	0,26%	12	0,33%
RENAULT	CAPTUR	19	0,23%	9	0,24%
HONDA	JAZZ	19	0,23%	3	0,08%
CITROEN	DS3 CROSSBACK	17	0,20%	8	0,22%
SUZUKI	BALENO	8	0,09%	4	0,11%
BMW	I3	8	0,09%	2	0,05%
CITROEN	DS3	3	0,04%		
MAZDA	2-SERIES	1	0,01%	1	0,03%
CHEVROLET	AVEO	1	0,01%	1	0,03%

Segment C	Make:	Range:	YTD		FEBRUARY '20	
			Total 2.249	Market Share 12,74%	Total 975	Market Share 12,40%
			Volume:	%	Volume:	%
TOYOTA	COROLLA		382	16,99%	159	16,31%
MERCEDES	A-SERIES		343	15,25%	176	18,05%
HYUNDAI	i 30		222	9,87%	81	8,31%
BMW	1-SERIES		178	7,91%	86	8,82%
VOLKSWAGEN	GOLF		163	7,25%	82	8,41%
PEUGEOT	308		153	6,80%	25	2,56%
FORD	FOCUS		132	5,87%	35	3,59%
SKODA	SCALA		116	5,16%	60	6,15%
FIAT	TIPO		96	4,27%	69	7,08%
OPEL	ASTRA		85	3,78%	54	5,54%
AUDI	A3		78	3,47%	13	1,33%
SEAT	LEON		73	3,25%	38	3,90%
ALFA ROMEO	GIULIETTA		34	1,51%	18	1,85%
HONDA	CIVIC		34	1,51%	12	1,23%
RENAULT	MEGANE		31	1,38%	10	1,03%
CITROEN	C4 CACTUS		30	1,33%	16	1,64%
VOLVO	V40		19	0,84%	3	0,31%
MERCEDES	B-SERIES		17	0,76%	10	1,03%
PEUGEOT	301		15	0,67%	3	0,31%
KIA MOTORS	CEED		13	0,58%	4	0,41%
BMW	2-SERIES		12	0,53%	5	0,51%
MINI	CLUBMAN		11	0,49%	8	0,82%
CITROEN	C-ELYSEE		6	0,27%	5	0,51%
NISSAN	LEAF		4	0,18%	3	0,31%
MAZDA	3-SERIES		2	0,09%		

Segment C-SUV	Make:	Range:	YTD		FEBRUARY '20	
			Total 3.689	Market Share 20,90%	Total 1.616	Market Share 20,55%
			Volume:	%	Volume:	%
NISSAN	QASHQAI		738	20,01%	230	14,23%
PEUGEOT	3008		421	11,41%	210	13,00%
TOYOTA	C-HR		320	8,67%	126	7,80%
DACIA	DUSTER		223	6,04%	94	5,82%
VOLVO	XC40		199	5,39%	65	4,02%
BMW	X2-SERIES		193	5,23%	100	6,19%
HYUNDAI	TUCSON		175	4,74%	97	6,00%
AUDI	Q3		154	4,17%	107	6,62%
BMW	X1-SERIES		151	4,09%	84	5,20%
VOLKSWAGEN	TIGUAN		145	3,93%	66	4,08%
KIA MOTORS	NEW SPORTAGE		126	3,42%	45	2,78%
MINI	COUNTRYMAN (NEW)		115	3,12%	58	3,59%

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SKODA	KAROQ	106	2,87%	53	3,28%
OPEL	GRANDLAND X	90	2,44%	38	2,35%
CITROEN	C5 AIRCROSS	81	2,20%	43	2,66%
CITROEN	DS7 CROSSBACK	72	1,95%	46	2,85%
SUZUKI	SX4	71	1,92%	31	1,92%
KIA MOTORS	XCEED	55	1,49%	20	1,24%
MITSUBISHI	ECLIPSE CROSS	47	1,27%	24	1,49%
JEEP	COMPASS	38	1,03%	23	1,42%
RENAULT	KADJAR	31	0,84%	18	1,11%
MERCEDES	GLA-SERIES	28	0,76%	4	0,25%
HONDA	HR-V	22	0,60%	11	0,68%
LAND ROVER	RANGE ROVER EVOQUE	17	0,46%	3	0,19%
MAZDA	CX-30	16	0,43%	7	0,43%
LEXUS	UX-SERIES	15	0,41%	5	0,31%
JAGUAR	E-PACE	12	0,33%	3	0,19%
MITSUBISHI	ASX	12	0,33%	1	0,06%
SEAT	ATECA	7	0,19%	4	0,25%
SUBARU	XV	4	0,11%		
FORD	KUGA	3	0,08%		
MAZDA	CX-5	2	0,05%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
C TOTAL		5.938	33,65%	2.591	32,96%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	738	12,43%	230	8,88%
PEUGEOT	3008	421	7,09%	210	8,10%
TOYOTA	COROLLA	382	6,43%	159	6,14%
MERCEDES	A-SERIES	343	5,78%	176	6,79%
TOYOTA	C-HR	320	5,39%	126	4,86%
DACIA	DUSTER	223	3,76%	94	3,63%
HYUNDAI	i 30	222	3,74%	81	3,13%
VOLVO	XC40	199	3,35%	65	2,51%
BMW	X2-SERIES	193	3,25%	100	3,86%
BMW	1-SERIES	178	3,00%	86	3,32%
HYUNDAI	TUCSON	175	2,95%	97	3,74%
VOLKSWAGEN	GOLF	163	2,75%	82	3,16%
AUDI	Q3	154	2,59%	107	4,13%
PEUGEOT	308	153	2,58%	25	0,96%
BMW	X1-SERIES	151	2,54%	84	3,24%
VOLKSWAGEN	TIGUAN	145	2,44%	66	2,55%
FORD	FOCUS	132	2,22%	35	1,35%
KIA MOTORS	NEW SPORTAGE	126	2,12%	45	1,74%
SKODA	SCALA	116	1,95%	60	2,32%
MINI	COUNTRYMAN (NEW)	115	1,94%	58	2,24%
SKODA	KAROQ	106	1,79%	53	2,05%
FIAT	TIPO	96	1,62%	69	2,66%
OPEL	GRANDLAND X	90	1,52%	38	1,47%
OPEL	ASTRA	85	1,43%	54	2,08%
CITROEN	C5 AIRCROSS	81	1,36%	43	1,66%
AUDI	A3	78	1,31%	13	0,50%
SEAT	LEON	73	1,23%	38	1,47%
CITROEN	DS7 CROSSBACK	72	1,21%	46	1,78%
SUZUKI	SX4	71	1,20%	31	1,20%
KIA MOTORS	XCEED	55	0,93%	20	0,77%
MITSUBISHI	ECLIPSE CROSS	47	0,79%	24	0,93%
JEEP	COMPASS	38	0,64%	23	0,89%
ALFA ROMEO	GIULIETTA	34	0,57%	18	0,69%
HONDA	CIVIC	34	0,57%	12	0,46%
RENAULT	KADJAR	31	0,52%	18	0,69%
RENAULT	MEGANE	31	0,52%	10	0,39%

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CITROEN	C4 CACTUS	30	0,51%	16	0,62%
MERCEDES	GLA-SERIES	28	0,47%	4	0,15%
HONDA	HR-V	22	0,37%	11	0,42%
VOLVO	V40	19	0,32%	3	0,12%
MERCEDES	B-SERIES	17	0,29%	10	0,39%
LAND ROVER	RANGE ROVER EVOQUE	17	0,29%	3	0,12%
MAZDA	CX-30	16	0,27%	7	0,27%
LEXUS	UX-SERIES	15	0,25%	5	0,19%
PEUGEOT	301	15	0,25%	3	0,12%
KIA MOTORS	CEED	13	0,22%	4	0,15%
BMW	2-SERIES	12	0,20%	5	0,19%
JAGUAR	E-PACE	12	0,20%	3	0,12%
MINI	CLUBMAN	12	0,20%	1	0,04%
SEAT	ATECA	11	0,19%	8	0,31%
CITROEN	C-ELYSEE	7	0,12%	4	0,15%
NISSAN	LEAF	6	0,10%	5	0,19%
SUBARU	XV	4	0,07%		
FORD	KUGA	3	0,05%		
MAZDA	CX-5	2	0,03%		
MAZDA	3-SERIES	2	0,03%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
D		245	1,39%	117	1,49%
Make:	Range:	Volume:	%	Volume:	%
SKODA	OCTAVIA	56	22,86%	31	26,50%
MERCEDES	CLA-SERIES	56	22,86%	26	22,22%
MERCEDES	C-SERIES	46	18,78%	26	22,22%
BMW	3-SERIES	25	10,20%	7	5,98%
PEUGEOT	508	19	7,76%	11	9,40%
VOLKSWAGEN	PASSAT	18	7,35%	10	8,55%
OPEL	INSIGNIA	8	3,27%	4	3,42%
AUDI	A4	7	2,86%	2	1,71%
AUDI	A5	4	1,63%		
VOLVO	V60	2	0,82%		
VOLKSWAGEN	JETTA	1	0,41%		
MAZDA	6-SERIES	1	0,41%		
ALFA ROMEO	GIULIA	1	0,41%		
BMW	4-SERIES	1	0,41%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
D-SUV		474	2,69%	243	3,09%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	128	27,00%	80	32,92%
VOLVO	XC60	60	12,66%	27	11,11%
TOYOTA	RAV4	56	11,81%	20	8,23%
MERCEDES	GLC-SERIES	50	10,55%	21	8,64%
PEUGEOT	5008	34	7,17%	20	8,23%
SKODA	KODIAQ	30	6,33%	11	4,53%
BMW	X4-SERIES	18	3,80%	11	4,53%
HONDA	CR-V	17	3,59%	5	2,06%
BMW	X3-SERIES	15	3,16%	9	3,70%
LAND ROVER	DISCOVERY SPORT	11	2,32%	7	2,88%
AUDI	Q5	9	1,90%	5	2,06%
JEEP	WRANGLER	6	1,27%	6	2,47%
SUBARU	FORESTER	5	1,05%	3	1,23%
MINI	OUTLANDER	5	1,05%	2	0,82%
JAGUAR	I-PACE	5	1,05%	2	0,82%
TOYOTA	LAND CRUISER	4	0,84%	3	1,23%
SEAT	TARRACO	4	0,84%	2	0,82%
MERCEDES	GLE-SERIES	4	0,84%	1	0,41%
JAGUAR	F-PACE	3	0,63%	2	0,82%
LEXUS	RX-SERIES	3	0,63%	1	0,41%

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PORSCHE	MACAN	2	0,42%	2	0,82%
LAND ROVER	RANGE ROVER VELAR	2	0,42%	1	0,41%
MERCEDES	EQC	2	0,42%	1	0,41%
MERCEDES	G-SERIES	1	0,21%	1	0,41%
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
D TOTAL		719	4,07%	360	4,58%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	X-TRAIL	128	17,80%	80	22,22%
VOLVO	XC60	60	8,34%	27	7,50%
SKODA	OCTAVIA	56	7,79%	31	8,61%
MERCEDES	CLA-SERIES	56	7,79%	26	7,22%
TOYOTA	RAV4	56	7,79%	20	5,56%
MERCEDES	GLC-SERIES	50	6,95%	21	5,83%
MERCEDES	C-SERIES	46	6,40%	26	7,22%
PEUGEOT	5008	34	4,73%	20	5,56%
SKODA	KODIAQ	30	4,17%	11	3,06%
BMW	3-SERIES	25	3,48%	7	1,94%
PEUGEOT	508	19	2,64%	11	3,06%
BMW	X4-SERIES	18	2,50%	11	3,06%
VOLKSWAGEN	PASSAT	18	2,50%	10	2,78%
HONDA	CR-V	17	2,36%	5	1,39%
BMW	X3-SERIES	15	2,09%	9	2,50%
LAND ROVER	DISCOVERY SPORT	11	1,53%	7	1,94%
AUDI	Q5	9	1,25%	5	1,39%
OPEL	INSIGNIA	8	1,11%	4	1,11%
AUDI	A4	7	0,97%	2	0,56%
JEEP	WRANGLER	6	0,83%	6	1,67%
SUBARU	FORESTER	5	0,70%	3	0,83%
JAGUAR	I-PACE	5	0,70%	2	0,56%
MITSUBISHI	OUTLANDER	5	0,70%	2	0,56%
TOYOTA	LAND CRUISER	4	0,56%	3	0,83%
SEAT	TARRACO	4	0,56%	2	0,56%
MERCEDES	GLE-SERIES	4	0,56%	1	0,28%
AUDI	A5	4	0,56%		
JAGUAR	F-PACE	3	0,42%	2	0,56%
LEXUS	RX-SERIES	3	0,42%	1	0,28%
PORSCHE	MACAN	2	0,28%	2	0,56%
LAND ROVER	RANGE ROVER VELAR	2	0,28%	1	0,28%
MERCEDES	EQC	2	0,28%	1	0,28%
VOLVO	V60	2	0,28%		
MERCEDES	G-SERIES	1	0,14%	1	0,28%
MAZDA	6-SERIES	1	0,14%		
BMW	4-SERIES	1	0,14%		
VOLKSWAGEN	JETTA	1	0,14%		
ALFA ROMEO	GIULIA	1	0,14%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
E		42	0,24%	18	0,23%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	10	23,81%	5	27,78%
AUDI	A6	10	23,81%		
BMW	5-SERIES	9	21,43%	6	33,33%
MERCEDES	E-SERIES	9	21,43%	6	33,33%
VOLVO	V90	1	2,38%	1	5,56%
LEXUS	ES-SERIES	1	2,38%		
VOLKSWAGEN	ARTEON	1	2,38%		
VOLVO	S90	1	2,38%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
E-SUV		40	0,23%	18	0,23%
Make:	Range:	Volume:	%	Volume:	%
VOLVO	XC90	10	25,00%	5	27,78%
BMW	X5-SERIES	10	25,00%	4	22,22%
PORSCHE	CAYENNE	8	20,00%	4	22,22%

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LEXUS	NX-SERIES	6	15,00%	2	11,11%
BMW	X6-SERIES	5	12,50%	2	11,11%
AUDI	E-TRON	1	2,50%	1	5,56%
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
E TOTAL		82	0,46%	36	0,46%
Make:	Range:	Volume:	%	Volume:	%
SKODA	SUPERB	10	12,20%	5	13,89%
VOLVO	XC90	10	12,20%	5	13,89%
BMW	X5-SERIES	10	12,20%	4	11,11%
AUDI	A6	10	12,20%		
BMW	5-SERIES	9	10,98%	6	16,67%
MERCEDES	E-SERIES	9	10,98%	6	16,67%
PORSCHE	CAYENNE	8	9,76%	4	11,11%
LEXUS	NX-SERIES	6	7,32%	2	5,56%
BMW	X6-SERIES	5	6,10%	2	5,56%
AUDI	E-TRON	1	1,22%	1	2,78%
VOLVO	V90	1	1,22%	1	2,78%
LEXUS	ES-SERIES	1	1,22%		
VOLVO	S90	1	1,22%		
VOLKSWAGEN	ARTEON	1	1,22%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
F-G		8	0,05%	0	0,00%
Make:	Range:	Volume:	%	Volume:	%
PORSCHE	PANAMERA	2	25,00%		
BMW	7-SERIES	2	25,00%		
JAGUAR	XF-TYPE	1	12,50%		
MERCEDES	GT-SERIES	1	12,50%		
AUDI	A8	1	12,50%		
LEXUS	LS-SERIES	1	12,50%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
F-G-SUV		25	0,14%	9	0,11%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	17	68,00%	7	77,78%
AUDI	Q8	5	20,00%	1	11,11%
AUDI	Q7	2	8,00%	1	11,11%
BMW	X7-SERIES	1	4,00%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
F-G TOTAL		33	0,19%	9	0,11%
Make:	Range:	Volume:	%	Volume:	%
LAND ROVER	RANGE ROVER	17	51,52%	7	77,78%
AUDI	Q8	5	15,15%	1	11,11%
AUDI	Q7	2	6,06%	1	11,11%
BMW	7-SERIES	2	6,06%		
PORSCHE	PANAMERA	2	6,06%		
AUDI	A8	1	3,03%		
LEXUS	LS-SERIES	1	3,03%		
MERCEDES	GT-SERIES	1	3,03%		
BMW	X7-SERIES	1	3,03%		
JAGUAR	XF-TYPE	1	3,03%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
SUV		7.776	44,06%	3.426	43,58%
Make:	Range:	Volume:	%	Volume:	%
NISSAN	QASHQAI	738	9,49%	230	6,71%
VOLKSWAGEN	T-CROSS	429	5,52%	202	5,90%
PEUGEOT	3008	421	5,41%	210	6,13%
VOLKSWAGEN	T-ROC	397	5,11%	159	4,64%
TOYOTA	C-HR	320	4,12%	126	3,68%

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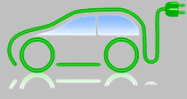
HYUNDAI	KONA	318	4,09%	190	5,55%
SUZUKI	IGNIS	280	3,60%	112	3,27%
OPEL	CROSSLAND X	244	3,14%	84	2,45%
PEUGEOT	2008	231	2,97%	93	2,71%
KIA MOTORS	STONIC	227	2,92%	77	2,25%
SUZUKI	VITARA	226	2,91%	85	2,48%
DACIA	DUSTER	223	2,87%	94	2,74%
AUDI	Q2	215	2,76%	38	1,11%
VOLVO	XC40	199	2,56%	65	1,90%
BMW	X2-SERIES	193	2,48%	100	2,92%
HYUNDAI	TUCSON	175	2,25%	97	2,83%
SEAT	ARONA	160	2,06%	93	2,71%
AUDI	Q3	154	1,98%	107	3,12%
BMW	X1-SERIES	151	1,94%	84	2,45%
VOLKSWAGEN	TIGUAN	145	1,86%	66	1,93%
NISSAN	X-TRAIL	128	1,65%	80	2,34%
CITROEN	C3 AIRCROSS	126	1,62%	79	2,31%
SKODA	KAMIQ	126	1,62%	63	1,84%
KIA MOTORS	NEW SPORTAGE	126	1,62%	45	1,31%
JEEP	RENEGADE	122	1,57%	47	1,37%
MINI	COUNTRYMAN (NEW)	115	1,48%	58	1,69%
NISSAN	JUKE	114	1,47%	52	1,52%
SKODA	KAROQ	106	1,36%	53	1,55%
OPEL	GRANDLAND X	90	1,16%	38	1,11%
CITROEN	C5 AIRCROSS	81	1,04%	43	1,26%
SUZUKI	JIMNY	80	1,03%	33	0,96%
CITROEN	DS7 CROSSBACK	72	0,93%	46	1,34%
SUZUKI	SX4	71	0,91%	31	0,90%
FORD	PUMA	67	0,86%	43	1,26%
DACIA	SANDERO	66	0,85%	35	1,02%
FORD	ECOSPORT	62	0,80%	26	0,76%
VOLVO	XC60	60	0,77%	27	0,79%
TOYOTA	RAV4	56	0,72%	20	0,58%
KIA MOTORS	XCEED	55	0,71%	20	0,58%
MERCEDES	GLC-SERIES	50	0,64%	21	0,61%
MITSUBISHI	ECLIPSE CROSS	47	0,60%	24	0,70%
JEEP	COMPASS	38	0,49%	23	0,67%
PEUGEOT	5008	34	0,44%	20	0,58%
RENAULT	KADJAR	31	0,40%	18	0,53%
SKODA	KODIAQ	30	0,39%	11	0,32%
MERCEDES	GLA-SERIES	28	0,36%	4	0,12%
FIAT	500X	22	0,28%	12	0,35%
HONDA	HR-V	22	0,28%	11	0,32%
RENAULT	CAPTUR	19	0,24%	9	0,26%
BMW	X4-SERIES	18	0,23%	11	0,32%
CITROEN	DS3 CROSSBACK	17	0,22%	8	0,23%
LAND ROVER	RANGE ROVER	17	0,22%	7	0,20%
HONDA	CR-V	17	0,22%	5	0,15%
LAND ROVER	RANGE ROVER EVOQUE	17	0,22%	3	0,09%
MAZDA	CX-30	16	0,21%	7	0,20%
BMW	X3-SERIES	15	0,19%	9	0,26%
LEXUS	UX-SERIES	15	0,19%	5	0,15%
JAGUAR	E-PACE	12	0,15%	3	0,09%
MITSUBISHI	ASX	12	0,15%	1	0,03%
LAND ROVER	DISCOVERY SPORT	11	0,14%	7	0,20%
VOLVO	XC90	10	0,13%	5	0,15%
BMW	X5-SERIES	10	0,13%	4	0,12%
AUDI	Q5	9	0,12%	5	0,15%
PORSCHE	CAYENNE	8	0,10%	4	0,12%
SEAT	ATECA	7	0,09%	4	0,12%



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JEEP	WRANGLER	6	0,08%	6	0,18%
LEXUS	NX-SERIES	6	0,08%	2	0,06%
SUBARU	FORESTER	5	0,06%	3	0,09%
BMW	X6-SERIES	5	0,06%	2	0,06%
MITSUBISHI	OUTLANDER	5	0,06%	2	0,06%
JAGUAR	I-PACE	5	0,06%	2	0,06%
AUDI	Q8	5	0,06%	1	0,03%
TOYOTA	LAND CRUISER	4	0,05%	3	0,09%
SEAT	TARRACO	4	0,05%	2	0,06%
MERCEDES	GLE-SERIES	4	0,05%	1	0,03%
SUBARU	XV	4	0,05%		
JAGUAR	F-PACE	3	0,04%	2	0,06%
LEXUS	RX-SERIES	3	0,04%	1	0,03%
FORD	KUGA	3	0,04%		
PORSCHE	MACAN	2	0,03%	2	0,06%
AUDI	Q7	2	0,03%	1	0,03%
MERCEDES	EQC	2	0,03%	1	0,03%
LAND ROVER	RANGE ROVER VELAR	2	0,03%	1	0,03%
MAZDA	CX-5	2	0,03%		
MERCEDES	G-SERIES	1	0,01%	1	0,03%
AUDI	E-TRON	1	0,01%	1	0,03%
BMW	X7-SERIES	1	0,01%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
MPV		17	0,10%	10	0,13%
Make:	Range:	Volume:	%	Volume:	%
FIAT	500L	8	47,06%	3	30,00%
CITROEN	C4 SPACE TOURER	3	17,65%	2	20,00%
OPEL	ZAFIRA	3	17,65%	2	20,00%
VOLKSWAGEN	TOURAN	2	11,76%	2	20,00%
FORD	GALAXY	1	5,88%	1	10,00%
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
MPV-M/COMBI		295	1,67%	123	1,56%
Make:	Range:	Volume:	%	Volume:	%
PEUGEOT	RIFTER	49	16,61%	15	12,20%
CITROEN	BERLINGO	46	15,59%	10	8,13%
FIAT	TALENTO	44	14,92%	40	32,52%
CITROEN	JUMPER	40	13,56%		
MERCEDES	V-SERIES	33	11,19%	19	15,45%
PEUGEOT	EXPERT TRAVELLER	25	8,47%	14	11,38%
OPEL	COMBO	17	5,76%	11	8,94%
VOLKSWAGEN	TRANSPORTER	13	4,41%		
NISSAN	NV300	8	2,71%	7	5,69%
FORD	TOURNEO COURIER	6	2,03%	2	1,63%
FORD	TOURNEO CONNECT	5	1,69%	2	1,63%
TOYOTA	PROACE	3	1,02%	2	1,63%
VOLKSWAGEN	CADDY	3	1,02%		
FORD	TRANSIT/TOURNEO	1	0,34%	1	0,81%
FIAT	DOBLO	1	0,34%		
NISSAN	NV200	1	0,34%		
		YTD		FEBRUARY '20	
Segment		Total	Market Share	Total	Market Share
SPORTS		23	0,13%	8	0,10%
Make:	Range:	Volume:	%	Volume:	%
MINI	MINI CABRIO	10	43,48%	2	25,00%
MAZDA	MX-5	6	26,09%	2	25,00%
PORSCHE	911	2	8,70%	2	25,00%
BMW	8-SERIES	2	8,70%	1	12,50%
PORSCHE	BOXSTER	1	4,35%	1	12,50%
BMW	Z4-SERIES	1	4,35%		
FORD	MUSTANG	1	4,35%		

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Rechargeable Vehicles Make:		YTD		FEBRUARY '20	
		Total	Market Share	Total	Market Share
		117	0,66%	61	0,78%
	Range:	Volume:	%	Volume:	%
VOLVO	XC60 PHEV	14	11,97%	9	14,75%
LAND ROVER	RANGE ROVER PHEV	13	11,11%	5	8,20%
PEUGEOT	208 BEV	8	6,84%	8	13,11%
PORSCHE	CAYENNE PHEV	8	6,84%	4	6,56%
BMW	3-SERIES PHEV	8	6,84%	2	3,28%
BMW	I3 BEV	8	6,84%	2	3,28%
VOLKSWAGEN	GOLF BEV	5	4,27%	3	4,92%
MITSUBISHI	OUTLANDER PHEV	5	4,27%	2	3,28%
JAGUAR	I-PACE BEV	5	4,27%	2	3,28%
MINI	MINI BEV	4	3,42%	4	6,56%
SKODA	CITIGO BEV	4	3,42%	4	6,56%
VOLKSWAGEN	UP! BEV	4	3,42%	3	4,92%
BMW	5-SERIES PHEV	4	3,42%	3	4,92%
NISSAN	LEAF BEV	4	3,42%	3	4,92%
SMART	FORTWO BEV	4	3,42%	1	1,64%
BMW	X5-SERIES PHEV	3	2,56%		
CITROEN	DS7 CROSSBACK PHEV	3	2,56%		
MERCEDES	EQC BEV	2	1,71%	1	1,64%
MINI	COUNTRYMAN (NEW) PHEV	2	1,71%	1	1,64%
PORSCHE	PANAMERA PHEV	2	1,71%		0,00%
MERCEDES	E-SERIES PHEV	1	0,85%	1	1,64%
AUDI	E-TRON BEV	1	0,85%	1	1,64%
VOLKSWAGEN	PASSAT PHEV	1	0,85%	1	1,64%
SMART	FORFOUR BEV	1	0,85%	1	1,64%
BMW	7-SERIES PHEV	1	0,85%		
VOLVO	XC90 PHEV	1	0,85%		
NISSAN	NV200 BEV	1	0,85%		